# Sports Car Martin's Collecting, Investing, Values, and Trends

2015 Insider's Guide to the

# ARIZONA AUCTIONS • Scottsdale • Phoenix • Fort McDowell

Featured Cars ★ Where to Go ★ What to See



• th Annual Guide — Complete Schedule of Events





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Auction action begins on Saturday, January 10, with the Ron Pratte Automobilia Collection. Collector cars begin crossing the block Monday. Feature sales include the Ron Pratte Car Collection on Tuesday the 13th and the Barrett-Jackson Salon Collection on Saturday the 17th.



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2004 LAMBORGHINI GALLARDO Stunning eye catcher 6-speed, all-wheel-drive, V10. Priced to sell at \$89,450



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1965 AUSTIN HEALEY ROADSTER Beautifully restored to the highest level, 4-speed with overdrive, drive it or show it



1967 IERRY TITUS TRIBUTE MUSTANG This Mustang was built for Jerry's son and featured in Mustang & Fast Fords magazine



1966 CHEVROLET CORVETTE 427 COUPE 1954 JAGUAR XK120 OTS Engine freshly rebuilt with performance in mind



Engine freshly rebuilt with vintage rallies in mind, 5-speed trans, many upgrades



1965 PORSCHE 356 COUPE Original engine with performance upgrades, highly collectible and sure to appreciate



#### ARIZONA **INTRODUCTION**

# Ready, Set, Bid

et's assume you've already booked vour airplane tickets to Sky Harbor Airport in Phoenix for Arizona Auction Week.

You've already made your hotel reservations, and selected a rental car. This is one of the few times that I would suggest a mid- or full-size car over the cheapest thing available, as you are going to be spending a lot of time behind the wheel. The auctions in Arizona are far apart, and no amount of careful planning can shorten the distance.

Think about making your dinner reservations now. If you wait until Auction

Week, chances are the best places will already be booked.

Now is a good time to set up your lines of credit and get your bank guarantee letters. Tell your collector car insurance company that you are "in the hunt," and set up financing if you intend to take that route.

Above all, register as a bidder with the auction companies. If you've ever tried to register the day of an auction, you'll know just how impossibly long the lines can be, no matter how efficient the auction staff is.

Further, if any questions come up about your bank guarantees or credit availability, you'll have time to resolve them without the pressure of the car you are interested in crossing the block in 20 minutes.



27 years and going strong

After 27 years of attending the Arizona auctions, I've learned to get as much stuff done as I can before I go. That gives me more time to do what I like the most, which is see my buddies at each auction, kick tires, see if the car of my dreams is lurking at one of the sales, and watch as the market defines and redefines itself with each car sold on the block.

One more thing: Our 27th anniversary pin will be available at our Gooding and Barrett-Jackson seminars, and at our booth at the Gooding sale. Stop by and pick yours up. I look forward to seeing you and talking cars. — Keith Martin

#### **AUCTIONS**

- Barrett-Jackson A full week of auction action
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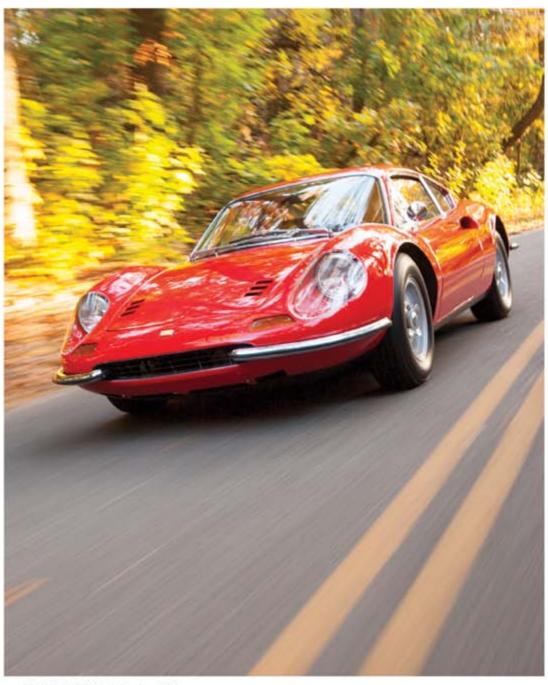
#### REFERENCE

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All auction photos are courtesy of the respective auction houses unless otherwise noted

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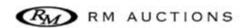


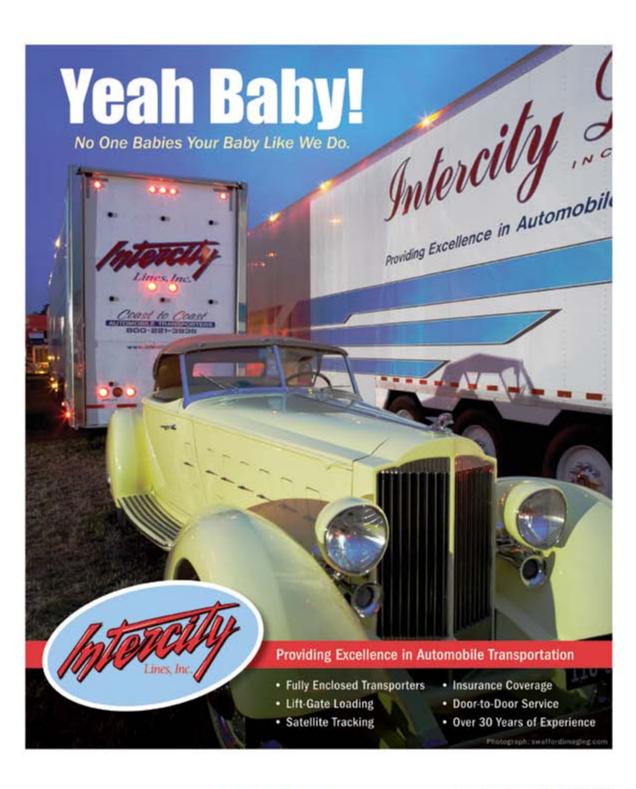
1970 FERRARI DINO 246 GT Chassis no. 01016

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# SCOTTSDALE

Auctions

FRIDAY Jan. 16 SATURDAY Jan. 17 2015

Scottsdale Fashion Square



1954 JAGUAR XK120 ROADSTER Without Reserve



1968 MERCEDES-BENZ 280 SE CABRIOLET Without Reserve



1933 PIERCE-ARROW 1247 CONVERTIBLE SEDAN Coachwork by LeBaron | Without Reserve



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**AUCTIONS & PRIVATE BROKERAGE** 



# **Arizona Auction Roundtable**

SCM asks each auction house for their 2015 star and under-the-radar sleeper cars



Osborne

#### Mark Osborne

Head of Department, Collectors' Motorcars, Bonhams, San Francisco, CA

Star Cars

A great lineup of

Ferraris, starting with the very rare and highly successful 1966 275 GTB Competizione that won at Le Mans, Spa-Francorchamps and Imola, followed by the road version of the 275 GTB with alloy bodywork, a 365 GTS/4 Daytona Spyder, a 250 Europa GT Alloy - one of just two examples produced, to mention a few.

Additional impressive European sports and sports racers include two Mercedes-Benz 300SLs — in both Gullwing coupe and Roadster forms, and a nice lineup of Porsche 911s, led by a 1973 Carrera 2.7 RS.

Sleeper Cars

One is the very rare

1967 Fiat-Abarth 1000 OTR (for Omologato Turismo Radiale), a very modified and tuned Abarth version of Fiat's more humble 850 coupe designed for FIA Group 3 competition. The 1000 OTR was actually considered to be so much better than its contemporary production-car racing competitors that some



1973 Porsche Carrera 2.7 RS at Bonhams

racing organizations, notably the SCCA, banned it from competition accounting for part of the reason so few of these road-going cars were ever constructed.

The 1000 OTR offered nearly 100 horsepower from its sub-one-liter "Radiale" engine, and it is thought that only some three-dozen or so were ever produced.

Another sleeper in this year's sale is the 1968 Tovota Corona coupe, the model that gave Toyota its first major commercial success in the U.S.

Not many of these sleek, European-inspired, two-door hard tops are left, and this one boasts a California Bay Area history from new, original California black plates, and fewer than 27,000 original miles. It must be one of the cleanest Coronas still in existence, as most of them rusted away in junkyards decades ago.

With the rising tide of interest in vintage Japanese cars and vintage Toyotas in particular (witness sky-high recent auction results for FJ40 Land Cruisers), the Corona offers an intriguing and stylish Japanese classic that has not yet come to be fully appreciated in collector circles.



Kelleher

#### lan Kelleher Managing Director, RM Auctions West Coast Division

Star Car

It's always fantastic

when we have the opportunity to present a true enthusiast's vehicle, and we're honored to have been entrusted with the



1957 Mercedes-Benz 300SL Roadster at RM



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#### ARIZONA **AUCTION ROUNDTABLE**

sale of this 1957 Mercedes-Benz 300SL Roadster in Arizona.

Offered from longterm ownership, it was purchased by its current owner at a car corral in 1975 and has been a cherished part of his collection since. A fantastic driver, over the past four decades, and throughout a 10-year restoration, the car has been driven more than 100,000 miles from coast to coast, making well-documented stops at a number of motoring meccas along the way.

Well-maintained and beautifully represented, it stands to provide a terrific illustration of the escalating values of 300SLs in recent years: The owner paid approximately \$7,000 in 1975; it is estimated to fetch between \$950,000 and \$1,200,000 at our Arizona Biltmore sale.

My sleeper Sleeper Car pick for our Arizona sale is the 1993 Bugatti EB110 GT. Representing the ultimate in mind-blowing performance and engineering while maintaining Bugatti's historically incredible style, this undervalued supercar is becoming increasingly popular with the generation that grew up dreaming about it.

The EB110 has long been considered a viable alternative to the established supercars of Ferrari, Porsche, Lam-



1957 Porsche 356 Speedster at Russo and Steele

borghini and McLaren, and the example on offer here, presented with single ownership, just 8,000 kilometers from new and in French Racing Blue, is sure to not disappoint.



Gooding

#### **David Gooding** Founder and President, Gooding & Company, Santa Monica, CA

A world-Star Car class super-

car, the 1988 Porsche 959 Sport is the ultimate evolution of this landmark Porsche model. One of only 29 Sport models produced, and one of only 11 specified in

Grand Prix White, this rare and desirable 959 is a remarkably correct and original example, with 19,000 miles from new, a recent factory service and extensive documentation.

Significantly, this particular 959 Sport benefits from the factory-installed Stage II power upgrade that increased horsepower from the standard 450 hp to 540 hp, elevating an already superlative supercar into an even more rare and extraordinary class.

#### 1960 Alfa Sleeper Car Romeo Giulietta SZ.

A truly exciting find for collectors of Italian cars, this wonderfully original Alfa Romeo Giulietta Sprint Zagato is one of approximately 200 built and displays supreme personality.

With its extensive race history and original Zagato coachwork, it's a fascinating time capsule of the 1960s Italian racing scene. The SZ competed in several important events including the 1961, 1962 and 1963 editions of the Targa Florio, the legendary Sicilian road race. In both the April 1961 and May 1962 races the SZ was manned by noted drivers Gianni Bulgari and Maurizio Grana, who went on to

pilot other exciting Italian GTs such as the Alfa Romeo TZ and the Ferrari GTO. Hidden away since its arrival in the United States 50 years ago, this Giulietta SZ is being offered for public sale for the first time, presenting collectors with a rare opportunity to acquire an important Zagato-bodied Alfa Romeo with both a rich racing history and exceptional patina.



Alcazar

#### **Drew Alcazar** President, Russo and Steele, Scottsdale, AZ

No serious Star Cars sports-car collection can be considered truly complete without the iconic Porsche Speedster. We expect to raise the bar on these, the ultimate incarnation of the early Porsche 356 model, at Scottsdale 2015.

Our stellar 1957 Porsche 356 Speedster boasts a concours-level restoration with outstanding white paintwork and



Gooding sleeper: 1960 Alfa Romeo Giulietta SZ

Driving a classic is like speaking a lost language. It grabs you and demands your attention.

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\*Figure beset on 2013 consumer data collected by Higgerty on single car quotes, with premiums \$5,000 and under, from several Sondard auto insurance carriers.

#### ARIZONA **AUCTION ROUNDTABLE**



From the Ron Pratte Collection at Barrett-Jackson: GM Parade of Progress Tour Bus and Pontiac Bonneville Special

red upholstery, and will certainly well represent the "Russo" of our name, representing the European Sports Car market.

Representing the "Steele" of American Muscle is a stunning 1970 Ford Mustang Boss 429 (KK2424) with a complete restoration to Mustang Clubs of America "Trailer Concours Gold" standards performed under the direction and supervision of Bob Perkins, MCA Authenticity Head Judge.

Striking in its Calypso Coral exterior finish complemented by black upholstery, this legendary "Boss 9" will be offered complete with excellent documentation and restoration paperwork, marking one of the finest examples offered at auction in recent years.

Sleeper Car

Offered at no reserve

and to be sold to the highest bidder, the stunning Sport Speciale roadster is a true "oneoff" custom-designed and hand-built masterpiece that simply must be seen.

Combining the iconic styling cues of Ferrari's legendary Testa Rossa sports-racers with modern construction techniques and leading-edge components, the Sport Speciale was completed in late 2007, with over 7,000 hours invested into the build.

Based on a tubular chassis with Touring Superleggera-style body construction, the Sport Speciale delivers staggering performance with its 450-horsepower Dinan-built BMW V12 powerplant, Hilborn-style electronic fuel injection, 6-speed gearbox, and fully independent underpinnings.

The eye-grabbing Rosso Barchetta livery, real Borrani knockoff wire wheels, external exhaust pipes, and many other fine details provide the perfect finishing touches.

Featured in over 70 publications to date, this multiple award winner has also proven its overthe-road capabilities very well, with the Texas 1,000 Vintage Rally to its credit.

Far more than the sum of its parts, this singular creation must be experienced firsthand to be believed.



Craig Jackson Chairman and CEO, Barrett-Jackson, Scottsdale, AZ

Stars & Sleepers

Our Scotts-

dale auction in January is going to be phenomenal, largely because we have the incredible Ron Pratte Collection crossing the Barrett-Jackson block. When you have that veritable galaxy of "star cars," it is difficult to pick just one.

If you did a highlight reel on Barrett-Jackson, picking the most extraordinary, exciting moments and cars of all time, most are in this Ron Pratte

Collection. Iconic cars such as Carroll Shelby's own 1966 Super Snake, one of the most significant American vehicles ever built: the General Motors Parade of Progress Tour Bus, which is being auctioned to benefit the Armed Forces Foundation; and the 1954 Pontiac Bonneville Special, a General Motors Motorama concept car that participated in the Parade of Progress in 1954 through 1956 alongside the Futurliner.

And of course we also have our fantastic Salon Collection with amazing vehicles like a Mercedes-Benz 300SL Gullwing, an Isotta Fraschini LeBaron, and a one-of-two Talbot-Lago T26 Grand **Sport**. Asking me what I think will be our "star car" is like asking someone which child they like best. It's impossible to answer

And an "under-theradar" sleeper vehicle? Well, that has not yet been consigned. We'll just have to wait and see.

# Letting Go...

The decision to sell your classic car is difficult. Help from Joe Bortz makes it easy.

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#### **EXPERIENCE:**

52 years experience building his own collection & helping others.

#### **MARKETING:**

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#### SECRETS:

Joe has the inside track to trade secrets he can put to work for you.

#### SPECIALIST:

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1932 Ford Cab Streetrod - Flathead V8, Magazine featured



1959 Chevrolet Corvette - Survivor with genuine racing history

#### A Few Other Cars Currently in our Inventory

1969 Ford Mustang BOSS 429 1965 Shelby Cobra CSX7000 1960 Chevrolet Impala 1956 Chevrolet Belair

1969 Mercury Cougar CJ428 Convertible 1978 Chevrolet Corvette Pace car 1936 Cadillac Fleetwood 1970 Shelby GT350 2009 Chevrolet Corvette Z06 1960 BMW Isetta 1966 Amphicar 2005 Ford GT

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# **Barrett-Jackson**

Scottsdale 2015



Boyd Coddington's 1957 Chevrolet Bel Air custom "Chezoom"

Preview: Saturday, January 10, through Sunday, January 18;

Auction: Saturday, January 10, through Sunday, January 18; 9 a.m.

Dates and times subject to change

Where: WestWorld, 16601 N. Pima Road, Scottsdale, AZ

Web: www.barrett-jackson.com

Phone: 480.421.6694

Cost: Prices vary per day, with lower-priced happy hours and discounts for military members, seniors, students and

This annual mega-event feels like a combination state fair/rock concert/classic car show. Hundreds of thousands of people pass through Barrett-Jackson's Scottsdale turnstiles each year to buy and sell cars, kick tires, and just take in the spectacle. In addition to the acres of cars for sale, there are vendors, restaurants, and promotional booths — last year there was even a rodeo.

Barrett sells almost all of its cars without a reserve, so the sell-through rate is always near 100%, which makes for an electric atmosphere all week long. American muscle and customs are at the heart of this event, but the selection of blue-chip foreign collectibles grows more impressive each year.

Last year's results: 1,401 of 1,405 sold (99.7%), for total sales of \$110,439,505

1950 General Motors Futurliner. The Futurliner is a self-contained display and transport vehicle created by the GM design staff under Harley Earl's direction. It was the centerpiece of the "Parade of Progress" touring exhibit that complemented the GM "Motoramas" from 1940 through 1956. Of the 12 built, nine examples are known to still exist, and just three survive in restored "Parade of Progress" configuration. Offered from the Ron Pratte Collection, proceeds will benefit the Armed Forces Foundation.

1966 Shelby Cobra 427 "Super Snake." Numbersmatching car with original body, including 1967 aluminum Super Snake hood and original date-coded engine block.

1953 Buick Roadmaster. Formerly owned by Howard Hughes, who had the car hermetically sealed and equipped with high-power air-filtering system. Unrestored with 5,339 actual miles.

1949 MG TC roadster. Carroll Shelby's first race car.

1957 Chevrolet Bel Air custom "Chezoom." One of Boyd Coddington's most famous creations.

"Our Scottsdale auction has become the ultimate destination for auto aficionados from all over the world. In addition to the unrivaled Ron Pratte Collection featuring outstanding cars, trucks, motorcycles and other rarities, the Scottsdale auction will offer a diverse docket that is sure to please every type of automotive enthusiast." — Craig Jackson, Chairman and CEO, Barrett-Jackson

#### Scottsdale Insider's Seminar presented by American Car Collector and Barrett-Jackson Endorsed Insurance

Keynote speaker: Colin Comer, ACC Editor at Large, author and Shelby expert, on when to restore and when to modify your muscle car. Afterward, ACC Editor Jim Pickering and a panel of experts will discuss the current market, choose best buys in five categories, and discuss ways to get young people more involved in the old-car world.

When: Wednesday, January 14, 9-11 a.m.

Where: Monterra at Westworld, Barrett-Jackson Auction, 16601 N. Pima Road, Scottsdale, AZ

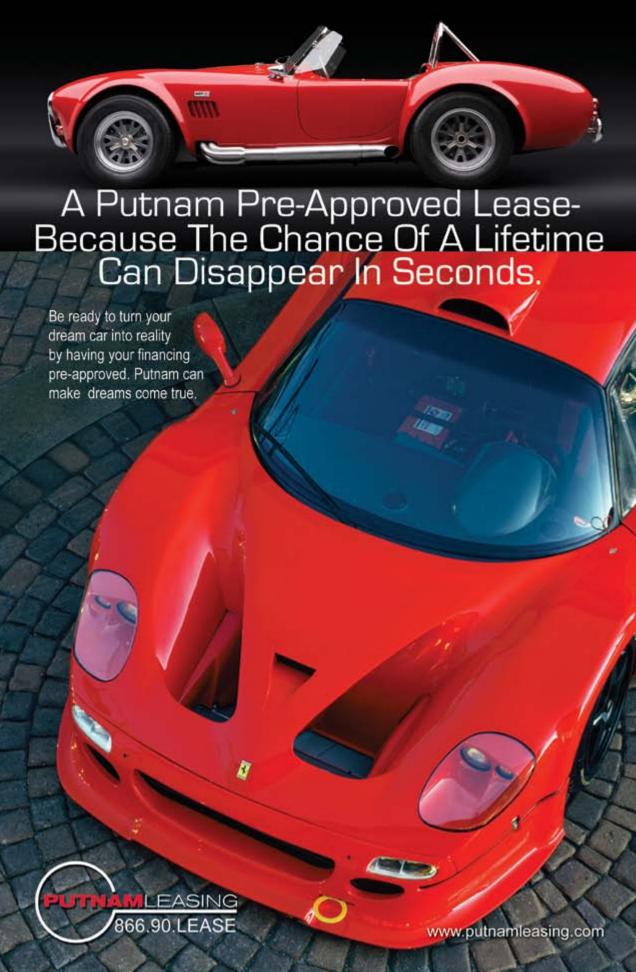


Web: www.AmericanCarCollector.com/2015AZseminar

Phone: 503.261.0555, ext. 217

Cost: No charge for SCM Platinum or ACC Premium subscribers, Barrett-Jackson bidders or consignors; \$25 for print subscribers; \$50 for non-subscribers. Registration required. Entry fee to Barrett-Jackson not included.

See ad on p. 58 for more details.



# **Russo and Steele**

# Sports and Muscle in Scottsdale



1970 Ford Mustang Boss 429

Russo and Insider's Tip Steele focuses on quality collectibles in the \$50k-\$500k range. Their "auction in the round" format invites buyers, sellers and spectators to get up close and personal with the cars as they cross the block. It's a high-energy show that should not be missed. Collectors will find a healthy mix of excellent American muscle, no-expense-spared custom builds, classic European sports cars and out-

Last year's results: 484 of 735 sold (66%), for total sales of \$21,178,532

rageous late-model exotics.

Preview: Wednesday, January 14, through Sunday, January 19,

Auction: Thursday, January 15, through Sunday, January 19, noon

Dates and times subject to

Where: 18601 N. Scottsdale Road, Scottsdale, A7 85255

Web: www.russoandsteele.com

Phone: 602.252.2697

Cost: \$20 admits one per day; \$55 admits one for three days; \$80 admits one for five days; \$150 for bidder's registration includes one guest pass

1957 Porsche Star Cars 356 Speedster. Concours-level restoration, with exceptional paint and interior.

1970 Ford Mustang Boss 429. KK2424 has been restored to "Trailer Concours Gold" standards.

The Sport Speciale roadster. One-off hand-built custom with over 7,000 hours invested. Superleggera-style bodywork and a 450-hp BMW V12. Featured in more than 70 publications.

"This year at Russo and Steele, we are celebrating our 15th anniversary of cars and camaraderie in Scottsdale. To mark this important milestone, we are adding several unique and exciting additions to what is already a robust can't-miss Scottsdale auction event. At the request of many of our attendees, we have increased the amount of elevated seating around our unique "auction in the round" coliseum-style auction block, and we have also doubled the number of our VIP "block-side" tables.

"More importantly, Josephine's legendary food service returns with a new twist for this year: all credentialed bidders will enjoy a full food and beverage menu selection served right to your seat - compliments of Russo and Steele. Of course, we have some special presentations that will precede each day's auction program, so keep checking our website for announcements. Gates open at 9 a.m. Thursday-Sunday, January 15-18, with auction action starting at noon — except Sunday, when we will begin the festivities with a free Champagne Brunch at 11 a.m.

"As always, we will be conveniently located at our "home" in North Scottsdale right off the 101 loop freeway and Scottsdale Road, with plenty of easy parking. Entrances off both Hayden Road (east side) and a bidders entrance and valet off Scottsdale Road on the west side will dramatically ease the parking and transportation challenges suffered at other area venues. Let's not forget to mention our main focus and the primary objective that has forged our 15 years of success at our flagship event: great friends, and over 800 great cars at the epicenter of the collector car universe — Scottsdale, AZ, in January. See you here at Russo and Steele!" — Drew Alcazar, CEO, Russo and Steele Auction Company ■





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1965 Aston Martin DB5 - Record sale price at the 2014 Monterey RM Auction
Photo courtesy of RM Auctions

www.kevinkayrestorations.com

# **Bonhams**

# The Scottsdale Auction



1966 Ferrari 275 GTB Competizione

Preview: Tuesday, Janu-

Wednesday, January

Auction: Thursday, Janu-

Dates and times subject

Where: The Westin Kier-

land Resort and Spa,

6902 E. Greenway Parkway, Scottsdale, AZ

Web: www.bonhams.

Phone: 415.391.4000

Cost: \$100 catalog admits two; \$20 gallery

guide admits one; \$150

bidder registration in-

cludes catalog, guide

and entry for two to

14, 9 a.m. to 6 p.m.

ary 15, 9 a.m.

to change

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com

ary 13, 9 a.m. to 5 p.m.;

Bonhams Insider's Tip joined the Arizona party in 2012 and has grown their sale at an astounding pace. Last year's totals broke \$23m, quadrupling what Bonhams sold at Scottsdale 2012. The setting is elegant and upscale, and the hand-picked selection focuses on quality over quantity. Expect a top-notch assortment of pre-war classics, European luxury sports cars and storied racers. Contact Bonhams for estimates.

Last year's results: 87 of 101 sold (86%), for total sales of \$23,380,500

Star Cars 275

1966 Ferrari preview and auction GTB

Competizione. The ex-Scuderia Filipinetti Le Mans, Spa-Francorchamps and Imola class winner. Ferrari Classiche certified.

1973 Porsche 911 Carrera 2.7 RS. Superb restoration to factory specifications. Matching numbers.

1972 Ferrari 365 GTS/4 Daytona Spyder. Ferrari Classiche certified.

1955 Mercedes-Benz 300SL Gullwing. Restored to ex-

ceptional standard by Scott Grundfor. Ex-Rt. Hon. Lord O'Neill.

1938 Bugatti Type 57 roadster. An award-winner at The Quail and Amelia Island Concours d'Elegance.

1962 Facel Vega Facel II.

"2014 was a record-breaking year for Bonhams' Motoring Department, not least for the sale at Quail Lodge of the 1962 Ferrari 250 GTO at over \$38,000,000. We leave the starting gates, launching 2015 with an utterly delicious lineup for our Scottsdale Auction that features some of the world's most desirable sports cars, including the sublime 1966 Ferrari 275 GTB Competizione with a roster of wins fit for a champion. Our venue, The Westin Kierland Resort & Spa, has been lauded as one of the finest venues in Scottsdale we welcome you to judge for yourself. We are confident that your visit to the Bonhams tent will be a rewarding one, and the specialist team looks forward to showing you around and making you feel welcome." — Mark Osborne, Director, Collectors' Motorcars, Bonhams Auctions =



1955 Mercedes-Benz 300SL Gullwing





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## Today

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# **RM Auctions**

### Automobiles of Arizona



1993 Bugatti EB110 GT

In 2014, RM's Arizona auction realized Insider's Tip an impressive \$45.6 million in total sales, with 85% of all lots sold. The results represented a 25% increase over the previous year, and a new high for the company in Arizona. An exceptional 1958 Ferrari 250 GT LWB California Spyder sold for \$8.8m before a packed auction room, setting a record for the most valuable car sold in Arizona auction week history. In all, 10 automobiles achieved million-dollar-plus results. Reflecting RM's international clientele and the event's global appeal, bidders represented 20 countries.

The 2015 event will once again present a handpicked roster of approximately 120 blue-chip automobiles. The diverse offering will span the spectrum of the market from select pre-war classics to important sports and racing cars, poster cars of the 1970s and 1980s, and highperformance late-model supercars.

Last year's results: 108 of 126 sold (86%), for total sales of \$45,563,450

1957 Mercedes-Benz 300SL Roadster, Star Cars chassis no. 1980427500552. Offered from long-term enthusiast ownership since 1975, the current owner restored this 300SL over a 10-year period, spending more time driving the car than working on it. Over the past four decades, the current owner has driven the car over 100,000 miles from coast to coast, visiting motoring meccas such as the Bonneville Salt Flats and the Laguna Seca raceway along the way. (RM estimate: \$950k-\$1.2m)

1962 Mercedes-Benz 300SL Roadster, chassis no. **19804210003010**, restored by Rudi & Company in the attractive color combination of Silver Blue over red and featuring factory disc brakes and European headlights. (\$1.7m-\$2m)

1966 Ferrari 275 GTB, chassis no. 08603. Beautifully presented with matching numbers. (\$2.75m-\$3.25m)

Preview: Wednesday, January 14, 10 a.m. to 8 p.m.; Thursday, January 15, 10 a.m.; Friday, January 16, 10 a.m.

Auction: Thursday, January 15, 5 p.m.; Friday, January 16, 5 p.m.

Dates and times subject to chanae

Where: Arizona Biltmore Resort and Spa, 2400 E Missouri Avenue, Phoenix, AZ 85016

Web: www.rmauctions. com

Phone: 519.352.4575

Cost: Preview is open to the public; \$200 bidder registration includes catalog and admission for two to preview and auction

1966 Ferrari 275 GTS. chassis no. 08313. Freshly restored; decades of known history included. (\$2m-\$2.3m)

1993 Bugatti EB110 GT. This is the sixth production example of just 139 built. Originally owned by a noted Japanese collector who drove it throughout Europe and Japan. (\$575k-\$775k)

1988 Ferrari Testarossa. Finished in black over black and boasting its original paint, interior and tires. Ferrari Classiche certification is currently pending for this lowmileage example. (\$125k-\$175k)

1979 Lamborghini Countach LP400S Series I. Offered from 30 years of single ownership and just three owners from new. (\$800k-\$1m)

"We're thrilled to return to the Arizona They say ... Biltmore for our 16th consecutive year. Our annual Arizona sale consistently kicks off the season on a strong note, and the 2015 event is set to continue the tradition. Add in the fact that the Biltmore is also home to the Arizona Concours d'Elegance just days earlier, and it is certainly a must-visit destination during Arizona Auto Week.

"With an emphasis on quality and 'best of category' examples, this year's sale truly offers something for everyone, from pre-war classics to important sports and racing cars and high-performance modern supercars. We encourage interested bidders to take advantage of our special 'Access the Knowledge' service onsite, where they'll find our history library, all corresponding information and accessories for each lot, along with knowledgeable specialists to answer any questions." - Ian Kelleher, Managing Director, RM Auctions West Coast Division

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# **Gooding & Company**

# The Scottsdale Auction



1990 Ferrari 641/2 F1

Gooding & Company offers a refined selection of premium collectible automobiles. The auction house achieved an average price per car of \$449,650 in Scottsdale last year, with six cars sold above \$2 million and 13 cars above \$1m. Gooding & Company's two-day Scottsdale Auctions combine consummate hospitality, world-record results, and a personal touch. Auctioneer Charlie Ross brings a level of charm and skill to every auction lot, enhancing the thrill of the overall experience.

Last year's results: 110 of 118 sold (93%), for total sales of \$49,461,550

1962 Mercedes-Benz 300SL Roadster. Star Cars With disc brakes, alloy block and optional hard top. Presented here with original interior and factory European specifications. In the early 1970s, the car was owned by the great automotive collector and tastemaker Bruce Meyer. It has been in single-family ownership for almost 30 years.

1988 Porsche 959 Sport. A world-class supercar, the 959 Sport is the ultimate evolution of this landmark Porsche model. One of only 29 Sport models produced, and one of only 11 specified in Grand Prix White. 19,000 miles from new, with recent factory service and extensive documentation. Significantly, this particular 959 Sport benefits from the factory-installed Stage II power upgrade that increased horsepower from the standard 450 to 540.

1990 Ferrari 641/2 F1.

Driven by legendary British F1 driver and Formula One World Champion, "Il Leone" Nigel Mansell. Most importantly, Mansell and the 641/2 raced to victory in the 1990 Portuguese Grand Prix, finishing over two seconds ahead of the competition.

1960 Alfa Romeo Gi-

**ulietta SZ.** One of approximately 200 built. An original car with extensive race history and original Zagato coachwork. Hidden away since its arrival in the United States 50 years ago, now offered for public sale for the first time.

"Our Scottsdale Auctions are always a bright start to our year, and we're thrilled to present our significant collectibles to the national and global stage. Our January lineup includes trending collectibles such as the Porsche 959 Sport, rare finds with extensive race history like the 1960 Alfa Romeo Giulietta SZ, and high-performance Formula 1 racing machines like the Ferrari 641/2. We're continuously seeking rare, often unseen treasures and offer the most impressive selection of top-of-category automobiles at our Scottsdale Auctions." — David Gooding, President and Founder, Gooding & Company

Phone: 310.899.1960 Cost: \$40 admits one to all events; \$100 catalog admits two to all events; \$200 includes catalog, admission for two with reserved seats, subject to availability; children younger than 12 get

Preview: Wednesday. January 14, through Friday, January 16, 9 a.m. to 6 p.m.; Saturday, January 17, 9 a.m.

Auction: Friday, January 16, 11 a.m.; Saturday, January 17, 11 a.m. Dates and times subject to

Scottsdale, AZ 85251 (corner of N Scottsdale Road and E Highland

Web: www.goodingco.

change Where: Scottsdale Fashion Square, 4700 N Scottsdale Road,

com

### Scottsdale Insider's Seminar

presented by Sports Car Market and Gooding & Co.

Keynote speaker: Jim Fiske, Vice President of Marketing at Chubb Personal Insurance, presenting "Are You Covered?"

When: Thursday, January 15, 9:30-11 a.m.

Where: Gooding & Company auction tent. Scottsdale Fashion Square, 4700 N Scottsdale Road, Scottsdale, AZ 85251 (corner of N. Scottsdale Road & E Highland Avenue)

Web: www.sportscarmarket.com/2015seminar

Phone: 503.261.0555, ext. 217



Cost: Complimentary admission for SCM Platinum members and Gooding registered bidders; subscribers, \$25; nonsubscribers, \$50

Sports Car Market Publisher Keith Martin and a panel of experts will share their picks on a two-car collection at three different price points.

See ad on p. 52 for more details.

#### HERITAGE CLASSICS

TEL: 310.657.9699 MOTORCAR COMPANY FAX: 310.657.9698

8980 SANTA MONICA BOULEVARD · WEST HOLLYWOOD · CA 90069





1964 MERCEDES BENZ 230SL RHD ROADSTER

White will Tan Tex Interior Brown Hard Top & Matching Soft Top, Rust-Free RHO Example Same CA Ownership for 40 Years, Automatic s., European Headlamps, Twin Fog Lamps Owner's Handbook & Jack. \$69,500



1961 MERCEDES BENZ 300 D CABRIOLET

Light Blue (DB344) wi Skie Leather Interior & Ne Convas Soft Top, Drie-Owner, Auto, 79,747 Ingrial Miles, 1 of 65 Produced, Documentation Original PO & Books, Recent Service by M.B.



1931 ROLLS ROYCE 20/25 ALL WEATHER TOURER

laret & Black of Polished Alloy Bonnel, Black other Interior, Tan Canvas Soft Top, Coachwork



Acapusco Blue w/ White Racing Stripes & Black Interior w/ Sport Deck Folding Rear Seat, 46,442 Miles, 4-Spoed, 351-ci Windsor VR Engine Power Steering & Front Disc Brakes. One of Only 1,086 Ever Produced: \$79,500



1955 CHEVROLET CORVETTE ROADSTER

Gypsy Rad with Seige Interior and Matching Canvan Soft Top, Driven Only 54 Miles Since Recent Frame-Off Restoration, 265-cs VB Powerglide Automatic Transmission, WWW Tires, Original AM Radio.



1973 ROLLS ROYCE CORNICHE CONVERTIBLE

Numer will Tan Leather Interior, Tan Soit Top & Leather Top Boot, Two Camer CA Cer. 38,574 Miles, Auto. ArC, Power Windows & Looks, Cruis Control, Original Documentation. \$34,500



1959 JAGUAR XK150 S ROADSTER

Carmine Red with Black Leather Interior and Black Carvais Soft Top, Rare Matching Number 4-Liter S Model Equipped with Factory Triple SU Cartwieters, 4-Speed Transmission with Overd Twin Driving Lights, Wide White Wall Tries, Painted Wes Wheels, Jack and Grease Gus. Showing 53,825 Miles, Compiete with Handbook and Heritage Certificate: \$148,500



1961 CHEVROLET CORVETTE CONVERTIBLE

Roman Red with White Coves, New White Soft Top and Black Interior, Egupped with 4-Speed Transmission, Power Brakes and Wide White Wall Tires, Nicely Detailed Black Plate California Ca-with 99.036 Miles, Runs and Drives Great. \$68,500



1960 FORD THUNDERBIRD CONVERTIBLE

Monte Carlo Red wi Black Leather Interior and Matching Soft Top, Restored Example of Automatic & Optional 430-ci VB, Power Windows and Seats, Chrome Wire Wheels, 17,361 Miles, Runs & Drives Great, \$48,500



1971 JAGUAR E-TYPE COUPE

Silver with Black Leather Interior, Equipped with 4-Speed, Air Conditioning, Chroma Wire Wheels, Period Philips AM/FM Radio mplete with Jack in Original Bag and Handbook, \$49,500



1967 CHEVROLET CORVETTE STINGRAY CONVERTIBLE

Rally Red of Black Striger, Black Interior & tohing Soft Top, Matching Number 390 hp 427-d ne with 4-Speed Transmissio 42,702 Miles \$88,500



1948 JAGUAR MK IV 3-POSITION DROPHEAD

Bone over Chocolate Brown w/ Tan Interior & Brown Carnoss Sch Top, RHC w/ 4-Speed Transmission, Chrome Wire Wheels & Fitted Tool Set, Besuffully Preserved Classic in a Lovely Color Combination, \$88,500



1967 SUNBEAM TIGER MK I

Red w Black Interior, Soft Sop & Matching Torress Boot, 289-cs VS Engine of 4-Speed, Edubrick Interior Covers & Nard Steering Wheel, Includes Original Carb, Intake, Wheels, Hubcaps, Trim Rings, Valve Covers & Steering Wheel, 35,561 Miles, \$58,500



1954 BENTLEY R TYPE SALOON

Silver over Pleater w/ Dove Gray Lasthar Interior RHD, Rost Free Example, Automatic, Surroof, Burlwood Fascia, Same CA Ownership for Past 50 Years, Tool Stit, Handbook & Records, \$46,500



ROLLS ROYCE SILVER CLOUD III COUNTRYMAN by RADFORD

Ebony Black with Red Leather Interior, Very Rare Left Insind-Drive Radford Countyman, 92 546 Original Miles, A/C Fower Windows, Burlwood Trim, Maplighte, Thermos, Water Plaula, Twin Rise: Trays, Hangers, Vanity Minor & Cas

# **Silver Auctions**

### Fort McDowell Auction



1959 DeSoto Adventurer

The leisurely Insider's Tip cruise out to Silver's Fort McDowell auction site offers the chance to unwind and recuperate away from the crowds and traffic of Scottsdale while checking out some great cars at great price points. American muscle, Corvettes and pickup trucks are mainstays here, with a sprinkling of the eclectic and exotic to keep things interesting. Sold cars tend to

Last year's results: 191 of 328 sold (58%), for total sales of \$3,312,630

average under \$20k.

1957 Dodge **Star Cars** D-500 con-

vertible. Equipped with factory record player.

**Preview:** Thursday, January 15, through Saturday, January 18,

Auction: Thursday, January 15, 5 p.m. to 10 p.m.; Friday, January 16, 10 a.m. to 8 p.m.; Saturday, January 17, 9:30 a.m. to 11 p.m.

Dates and times subject to change

Where: Fort McDowell Resort and Casino, 10438 N. Fort McDowell Road, Fort McDowell, AZ 85264

Web: www.silverauctions.com

Phone: 800.255.4485

Cost: \$20 admits one per day; free admission for children 11 and vounder

"The Silver Auction, January in Arizona, is our largest sale of the year, featuring 350 vehicles over three days, plus we begin each day with outstanding memorabilia. We have the privilege of hosting our sellers from throughout the Pacific Northwest in offering their prized cars to an overflowing Arizona collection of buyers ready, willing and excited about buying these cars. Many of our sellers have been with Silver Auctions for over 30 years and trust the way we represent their cars and how we create a fun, comfortable and successful auction environment. Watch for the stunning 1957 Dodge D-500 convertible with factory record player and the enormous fins of the black and gold anodized aluminum 1959 Desoto Adventurer." — Mitch Silver, Silver Auctions



1957 Dodge D-500

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www.heritageclassics.com

# **Mecum Auctions**

# Las Vegas 2015 Motorcycle Auction



1975 Yamaha TZ 750 Trackmaster



1970 Kawasaki Mach III

Preview: Thursday, January 8, through Saturday, January 10, 8 a.m. Auction: Thursday, Janu-

ary 8, 4 p.m.; Friday, January 9, 9 a.m., Saturday, January 10,

Dates and times subject to change

Where: South Point Casino and Exhibit Hall, 9777 Las Vegas Boulevard S, Las Vegas, NV

Web: www.mecum.com

**Phone:** 262.275.5050

Cost: \$20 admits one per day; \$50 admits one for three days; bidder registration starts at \$100; children 12 and younger enter for free

highlights for this year's three-day event include a 1958 BSA Gold Star, a 1975 Yamaha TZ 750 Trackmaster, a 1937 Indian Scout, a 1970 Kawasaki Mach III and a 1976 Yamaha OW 72 Kenny Roberts flat-track racer.

Mecum has

taken the reins

of MidAmerica's long-run-

ning Las Vegas Antique

Motorcycle Auction. Early

Insider's Tip

Last year's results: 438 of 536 sold (82%), for total sales of \$7,389,718

# **Bonhams**

# The Las Vegas Motorcycle Sale



Dennis Hopper's 2003 Indian Chief

Bonhams' 2015 Las Vegas Motorcycle Insider's Tip Auction will feature motorcycles from every era of the past 100 years from Europe and America. At the forefront is a highly revered 1938 Brough Superior with an impressive collection of concours accolades.

Bonhams will offer machines from several worldrenowned collections, such as the Silverman Museum Collection Racing Ducatis, the Herb Harris Collection of Vincents and British Motorcycles, which includes many incredibly rare motorcycles and cutaway display engines, and racing motorcycles formerly raced by the great Dick

And, of course, Holmotorcycling lywood's royalty is well represented, with bikes from Steve Mc-Queen, Peter Fonda and Dennis Hopper.

Last year's results:

Preview: Wednesday, January 7, 9 a.m. to 6 p.m.

Auction: Thursday, January 8, noon Dates and times subject to change

Where: Bally's Las Vegas Hotel and Casino, 3645 Las Vegas Blvd. S, Las Vegas, NV 89109

Web: www.bonhams.

Phone: 415.391.4000

Cost: \$40 bidder registration includes catalog and admits two; complimentary admission for non-bidding spectators

160 of 206 sold (78%), for total sales of \$3,552,277

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Dual-Ghia, Facel Vega, Ferrari, Lotus,
Lamborghini and
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# **American Cars**

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# **GULLWING MOTOR CARS**



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### ARIZONA **TIMELINE OF EVENTS**

		8 a.m.	7 u.m.	11 a.m.	12 p.m.	l p.m.	2 р.т.	3 p.m.	4 p.m.	5 p.m.	6 р.т.	7 p.m.	8 р.т.	9 p.m.	10 p.m.	11 p.m.	
nts	Wednesday, January 7		Bonhams Prev	view (moto	rcycles)												
Vegas Events	Thursday, January 8	Mecum Auction Preview (motorcycles)     Mecum Auction (motorcycles)       Bonhams Preview     Bonhams Auction (motorcycles)															
Veç	Friday , January 9	Mecum Preview Mecum Auctions (motorcycles)															
Las	Saturday, January 10	Mecum Preview	Mecum Auction	ns (motorc	ycles)												
	Saturday, January 10	Barrett-Jackson Family Value Day (Automobilia Auction 9 a.m.)															
	Sunday, January 11	Barrett-Jackson (Automobilia Auction 9 a.m.)															
		Arizona C	Conours d'Elega	ince (starts	at 7 a.m.	)											
	Monday, January 12	Barrett-Jo	ackson (Automo	obilia Aucti	ion 9 a.m.	; cars start (	at 3 p.m.)										
	Tuesday, January 13	Barrett-Jo	ackson (Automo	obilia Aucti	ion 9 a.m.	; cars start (	at 1 p.m.)										
			Bonhams Prev	view .													
	Wednesday, January 14	Barrett-Jo	ackson (Automo	obilia Aucti	ion 9 a.m.	; cars start (	at 10 a.m.)										
S			RM	Preview													
ent			Gooding Previ	iew									_				
			Seminar														
wel			Russo Preview Bonhams Prev														
e/Phoenix/Fort McDowell Events	Thursday, January 15	Barrett-Ia	ackson (Automo		ion Q a m	. care etart i	nt 10 a m \										
×		Durion-30		Preview	1011 / U.III.	, cuis siuii c	11 10 u.m.,			RM	Auction						
Fort			Gooding Previ	iew													
ix/		Silver Pre	Silver Preview									Silver Auction					
oeu			SCM Insid Seminar	der's					$\perp$								
Pho			Russo Preview			sso and Stee											
ale/			Bonhams Auct	ion (Autor	nobilia Au	ıction 9 a.m	.; cars start	at 11 a.n	1.)							_	
tsd	Friday, January 16	Barrett-Jo	ackson (Automo		ion 9 a.m.	; cars start (	at 10 a.m.)										
Scottsdal			Gooding Previ	Preview God	odina & Co	ompany Auc	tion			RM	Auction						
S		Silver Pre		er Auction		ompuny Acc	non										
			Russo Preview	,	Ru	sso and Stee	ele Auction										
	Saturday, January 17	Barrett-Jackson (Automobilia Auction 9 a.m.—10 a.m; cars start at 10 a.m.)															
		Gooding Preview Gooding & Company Aution															
		Silver Pre	eview Silver Au	ction													
			Russo Preview		Ru	sso and Stee	ele Auction										
	Sunday, January 18	Barrett-Jackson (Automobilia Auction 9 a.m.; cars start at 10 a.m.)															
			Russo Preview			sso and Stee		-	-		-					٠.	
		8 a.m.	7 4.M.	11 a.m.	12 p.m.	J p.m.	2 p.m.	3 p.m.	4 p.m.	5 p.m.	6 р.т.	7 p.m.	8 р.т.	9 р.т.	10 р.т.	11 p.m.	





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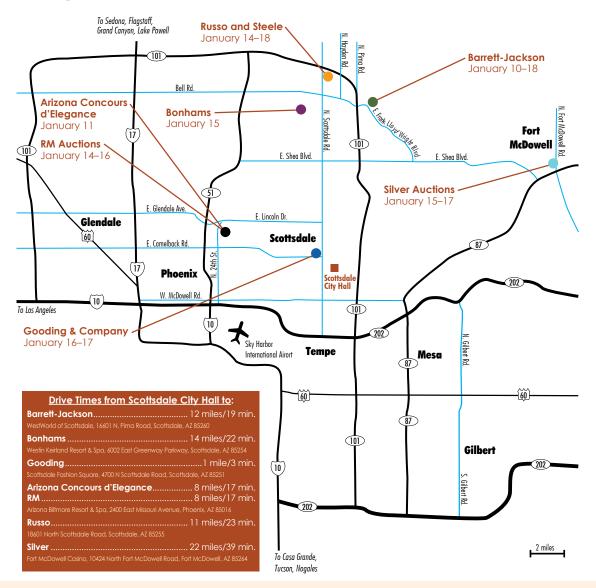


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#### ARIZONA - AREA MAP



# **Numbers to Know**

#### **Auction Companies**

**Barrett-Jackson** 480.421.6694

Bonhams

415.391.4000

Gooding & Company 310.899.1960

**RM Auctions** 519.352.4575

Russo and Steele 602.252.2697

Silver Auctions 800.255.4485

#### **Police Departments**

Scottsdale Police 480.312.5000

**Phoenix Police** 602.262.6151

Maricopa County Sheriff's Office 602.876.1011

#### **Airports**

**Phoenix Sky Harbor International Airport** 602.273.3300

Scottsdale Airport 480.312.2321

#### **Public Transportation**

**Downtown Scottsdale Trolley** 480.421.1004

Valley Metro Public Transit 602.253.5000

#### Shuttle/Car Service

Arizona Limousines Inc. 602.267.7097

AAA Sedan 602,454,7433

Desert Knights Sedans & Limousines (Scottsdale) 480.348.0600

ExecuCar (Phoenix) 800.410.4444

Super Shuttle (Phoenix) 602.244.9000

#### Taxi Service

**Discount Cab** 602.200.2000

Fountain Hills Taxi 480.837.3539

Scottsdale Cab Guy 602.639.3199

Yellow Cab 502.252.5252

#### **Tow Companies**

24/7 Valley Wide Towing (Phoenix) 480.677.0025

Speedy's Towing (Scottsdale) 480.426.9320

**All-Pro Towing** (Fountain Hills) 480.837.7488

#### Visitors Centers

Scottsdale Convention & Visitors Bureau 800 782 1117

**Greater Phoenix Convention** & Visitors Bureau 877.225.5749



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#### WHERE TO STAY

Tourism in Palm Springs is booming and difficult for us to secure special room rates for our auction attendees however we have managed to get a few rooms at a 15% discount at the Alcazar Palm Springs Hotel (walking distance to event) for our guests. Give them a call at 760.318.9850 and mention you will be attending the auction. For other hotel options you can always contact Vacation Palm Springs at 760.778.7832





#### **ENTRY FEES**

Friday night, Saturday and Sunday \$300. Add \$100 for prime time placement – only 128 cars. No numbers will be reserved without consignment fee being paid in full. Visa, Mastercard and AMEX are accepted. Positions will be filled on first-come, first-served basis. To reserve the position you desire, send your check covering the entry fee or phone in your credit card number. You may specify the cars you're entering at a later date. Entry fees are REFUNDABLE less \$50 handling fee if you notify us in writing 14 days prior to the auction. Color photographs may be included in our exclusive color brochure. We strictly limit the number of positions available in this three-day event of 580 cars. COMMISSION STRUCTURE: FLAT 5% OF SALES PRICE (One of the lowest in the business). WE SOLD OUT OF LOT NUMBERS DURING OUR PREVIOUS SALE SO BOOK EARLY.

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### Take Two

In its second year, the Arizona Concours d'Elegance kicks off Arizona Auction Week with seminars, Racina Ferraris and 100 years of Ghia

By Chester Allen



his is just the second year for the Arizona Concours d'Elegance, but it already feels like a must-do event during Arizona Car Week.

A great debut will always get people clamoring for a second show, and last year's concours was a great debut.

A field of 76 magnificent cars was organized into 14 classes, and a special class was established for the 100th Anniversary of Maserati. Everyone left the event talking about this new, welcome start to the Arizona Car Week, which has always been about auctions.

For 2015, the setting remains the same: The Frank Lloyd Wright-inspired Arizona Biltmore Resort and Hotel — and its perfect grounds.

This year's event is set for January 11, and Publisher Martin returns as co-emcee with SCM Editor at Large Donald Osborne. But things really get rolling on January 10 with two new concours events:

At noon, the Phoenix Automotive Press Association's annual auction week preview brings a panel of noted car writers to the Arizona



Where: The Arizona Biltmore, 2400 E. Missouri Ave., Phoenix, AZ 85016 When: January 10-11, 2015 Cost: \$50 to attend Saturday's seminars; \$75 for concours admission if you buy them at least two weeks prior to January 11

Insider's Tip: The Arizona Concours d'Elegance is a welcome addition to a week that has been mostly about auctions. Last year's debut showed the value of a wellpresented, relaxing event prior to a frenetic week of collector-car

Web: www.arizonaconcours.com

Biltmore's Grand Ballroom to talk about market trends and predictions for the six collector-car auctions. Larry Edsall will moderate the PAPA event. The discussion ends at 1:30 p.m.

Immediately after the PAPA preview is "Elegance at Speed," a

special panel discussion with three top race-car designers, including Nigel Bennett, Peter Brock and Kip Wasenko. Former race driver Lyn St. James will ride herd on the three designers. This panel runs from 2 p.m. to 4 p.m. One \$50 ticket is all that is needed to get into both events. Tickets are available at www.arizonaconcours.com/product-category/ ticket.

The 2015 Arizona Concours starts at 9 a.m. on Sunday. Featured marques will be Pierce-Arrow, The Cars of Frank Lloyd Wright, Competition Ferraris Through 1965 and the 100th Anniversary of Carrozzeria Ghia. Sir Stirling Moss will attend as Honored Guest.

Some special cars will roll onto the grass, including Frank Lloyd Wright's 1937 AC 16/80 "Ace" Roadster. The car has a long history at Wright's nearby Taliesin West home and architecture school. A special, Ghia-bodied Fiat 8V will also grace the lawn. This is the only Ghia 8V that is not bodied in the famous Supersonic form.

Concours proceeds will benefit Make-A-Wish Arizona

### FANTASY JUNCTION

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1969 Ferrari 365 GTS, s/n 12473. The 17th of only 20 examples built. Regarded as one of the best driving and most collectable open Ferraris. Comprehensively restored. Massini report verifying matching numbers. \$4,500,000



1962 Ferrari 250 SWB, s/n 3113GT. The pinnacle 250 road car. Interesting history. Matching #s. Original, honest presentation of well-kept example. 34,383 miles showing. Original keys, tool roll, documentation, period photographs. \$10,750,000



1957 Jaguar XK-140 FHC. Exceedingly solid, long-term, restored California car. Responsive engine, brakes and gearbox. Would make an effective event car. Numerous movie appearances. \$72,500



1971 Ferrari 365 GTB/4, s/n 14481. Very nice, driver level example. Restored in 1990s. Excellent driving experience with very well-tuned engine and excellent transaxle. Sits on Cromodora 9-inch rears. Beautiful tool roll.

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1951 Lancia Aurelia B20GT, s/n 1047, eng 1001. Extremely early B20. Body by Viotti. Restored in original colors by Gianni Sala in the 1990s. Fitted with twin carbs and floor shift. A pleasure to drive. Nicely documented. \$249,500



1950 Lancia Aurelia 850 PF Cabriolet. Rare, early, open-bodied example of Lancia's groundbreaking flagship Aurelia. Body by Pininfarina with fresh leather and carpets. Mechanically solid. Perfect for tours and historic rallies. \$235,000



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Image courtesy of Sports Car Market Magazine

### Top 100 Arizona Sales in 2014



1958 Ferrari 250 GT LWB California Spyder, sold at \$8,800,000 — RM Auctions, Phoenix

Rank	Year	Make	Model	Sold Price	Auction & Lot
l	1958	Ferrari	250 GT LWB California Spyder	\$8,800,000	RM-PH #112
2	1958	Ferrari	250 GT LWB California spyder 250 GT Series I cabriolet	\$6,160,000	G&C-SC #39
3	1997	McLaren	F1 GTR Longtail racer	\$5,280,000	G&C-SC #137
4	1967	Chevrolet	Corvette L88 coupe	\$3,850,000	BJ-SC #5035
5	1956			\$3,300,000	
6	1951	Ferrari Ferrari	410 Superamerica Series I coupe		G&C-SC #14
7	1931	Alfa Romeo	212 Export coupe	\$3,190,000	BON-SC #173
-			6C 1750 Supercharged Gran Sport Spider	\$3,080,000	BON-SC #130
8	1969	Chevrolet	Corvette L88 #57 Rebel racer	\$2,860,000	BJ-SC #5022
9	1961	Porsche	718 RS61 Spyder	\$2,750,000	RM-PH #51
10	1966	Ferrari	275 GTB/6C	\$2,640,000	BON-SC #112
11	1963	Ferrari	250 GT/L Lusso	\$2,447,500	RM-PH #89
12	1961	Ferrari	250 GT Speciale coupe	\$2,365,000	G&C-SC #29
13	1930	Duesenberg	Model J convertible	\$2,200,000	RM-PH #22
14	1955	Mercedes-Benz	300SL Gullwing	\$2,090,000	BJ-SC #5044
(Tie)	1929	Duesenberg	Model J dual-cowl phaeton	\$2,090,000	G&C-SC #143
16	1967	Ferrari	330 GTS	\$2,062,500	G&C-SC #149
17	1956	Mercedes-Benz	300SL Gullwing	\$1,897,500	G&C-SC #42
18	1998	Ferrari	F300 racer	\$1,870,000	BJ-SC #5080
19	1966	Ferrari	275 GTB	\$1,815,000	RM-PH #100
(Tie)	1955	Lancia	Aurelia B24S Spider America	\$1,815,000	G&C-SC #117
21	1952	Ferrari	212 Inter coupe	\$1,787,500	G&C-SC #128
22	1963	Shelby	Cooper Monaco King Cobra	\$1,650,000	BJ-SC #5063
(Tie)	1995	Ferrari	F50	\$1,650,000	RM-PH #104
24	1966	Ferrari	275 GTS	\$1,485,000	RM-PH #110
25	1929	Duesenberg	Model SJ LeBaron dual-cowl phaeton	\$1,430,000	BJ-SC #5048
(Tie)	1936	Mercedes-Benz	500K phaeton	\$1,430,000	BON-SC #167
(Tie)	1959	Mercedes-Benz	300SL Roadster	\$1,430,000	G&C-SC #18
28	1985	Ferrari	288 GTO	\$1,402,500	G&C-SC #7
(Tie)	1956	Mercedes-Benz	300SL Gullwing	\$1,402,500	G&C-SC #122
30	2008	Bugatti	Veyron coupe	\$1,375,000	BJ-SC #1319.2
31	1956	Mercedes-Benz	300SL Gullwing	\$1,292,500	RM-PH #83
32	1961	Mercedes-Benz	300SL Roadster	\$1,237,500	BON-SC #125
33	1960	Mercedes-Benz	300SL Roadster	\$1,100,000	G&C-SC #132
34	1955	Mercedes-Benz	300SL Gullwing	\$1,078,000	BON-SC #194
35	1939	Alfa Romeo	6C 2500 sport touring	\$1,045,000	BJ-SC #5053
(Tie)	1935	Hispano-Suiza	J12 cabriolet de ville	\$1,045,000	RM-PH #99
(Tie)	1958	Mercedes-Benz	300SL Roadster	\$1,045,000	RM-PH #20
38	1938	Bugatti	Type 57 Stelvio cabriolet	\$962,500	RM-PH #50
39	1953	Fiat	8V coupe	\$946,000	RM-PH #103

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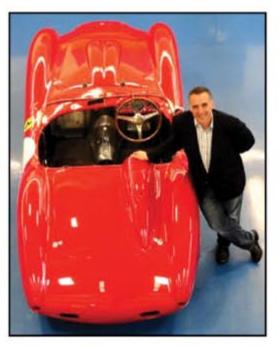
### ARIZONA **BY THE NUMBERS**

Rank	Year	Make	Model	Sold Price	Auction & Lot
40	1990	Ferrari	F40	\$935,000	RM-PH #82
41	1968	Chevrolet	Corvette custom convertible	\$880,000	BJ-SC #1318
42	1938	Jaguar	SS 100 3.5 roadster	\$852,500	RM-PH #36
43	1968	Ferrari	330 GTC	\$803,000	BON-SC #162
44	1988	Porsche	959 Komfort	\$759,000	RM-PH #98
45	1966	Lamborghini	350GT	\$742,630	R&S-SC #S740
46	1991	Ferrari	F40 coupe	\$742,500	BJ-SC #5072
47	1927	Mercedes-Benz	630K drophead coupe	\$715,000	BJ-SC #5057
48	2014	Chevrolet	Camaro COPO coupe	\$700,000	BJ-SC #3007
49	1967	Ferrari	330 GTC	\$698,500	G&C-SC #111
50	1953	Chevrolet	Corvette roadster	\$660,000	BJ-SC #5038
(Tie)	1933	Marmon	Sixteen convertible	\$660,000	BJ-SC #5058
(Tie)	1967	Ferrari	330 GTC	\$660,000	BON-SC #176
(Tie)	1960	OSCA	750S	\$660,000	RM-PH #27
54	2014	Chevrolet	Camaro Z/28 coupe	\$650,000	BJ-SC #3011
55	1954	Alfa Romeo	1900C SS coupe	\$649,000	G&C-SC #33
(Tie)	1971	Ferrari	365 GTB/4 Daytona coupe	\$649,000	G&C-SC #11
57	1930	Bugatti	Type 35B Grand Prix	\$638,000	RM-PH #25
58	1937	Hispano-Suiza	K6 coupe	\$621,500	G&C-SC #27
59	1947	Bentley	Mk VI coupe	\$605,000	BON-SC #135
60	1973	Ferrari	365 GTB/4 Daytona coupe	\$555,500	RM-PH #106
61	1970	Plymouth	Hemi Superbird 2-dr hard top	\$550,000	BJ-SC #5029
(Tie)	1929	Rolls-Royce	Phantom I Brewster Ascot phaeton	\$550,000	BJ-SC #5060
(Tie)	1965	Aston Martin	DB5	\$550,000	RM-PH #15
(Tie)	1934	Packard	Twelve tourer	\$550,000	RM-PH #108
(Tie)	1960	Aston Martin	DB4 Series II	\$550,000	G&C-SC #23
(Tie)	1952	Cunningham	C-3 coupe	\$550,000	G&C-SC #21
(Tie)	1956	Mercedes-Benz	300Sc coupe	\$550,000	G&C-SC #52
68	1936	Delage	D-6 70 Milord cabriolet	\$544,500	RM-PH #40
69	1958	Bentley	\$1 Continental coupe	\$511,500	RM-PH #21
70	1970	Aston Martin	DB6 Mk II Vantage	\$506,000	RM-PH #91
71	1971	Chevrolet	Corvette ZR2 coupe	\$495,000	BJ-SC #5018
(Tie)	1947	Delahaye	135M cabriolet	\$495,000	BJ-SC #5051
(Tie)	1955	Talbot-Lago	T26 Grand Sport coupe	\$495,000	BJ-SC #5069
74	1932	Auburn	Twelve Speedster	\$484,000	BJ-SC #5045
75	1973	Ferrari	246 GT Dino	\$473,000	G&C-SC #25
76	1935	Auburn	851 Supercharged Boattail Speedster	\$467,500	BON-SC #142
77	1942	Chrysler	Town & Country Windsor wagon	\$462,000	G&C-SC #16
78	1933	Auburn	12-161A custom Speedster	\$451,000	BON-SC #188
79	1956	Ford	F-100 Shelby custom pickup	\$450,000	BJ-SC #3006
80	1957	Porsche	356A Speedster	\$445,500	G&C-SC #114
81	1932	Rolls-Royce	Phantom II Kellner Salamanca	\$440,000	BJ-SC #5061
(Tie)	1937	Rolls-Royce	Phantom III sedanca de ville	\$440,000	RM-PH #96
(Tie)	1980	BMW	M1	\$440,000	G&C-SC #145
84	1973	Ferrari	246 GTS Dino	\$429,000	G&C-SC #109
85	1956	Talbot-Lago	T14LS	\$423,500	RM-PH #29
86	1933	Packard	Twelve roadster	\$418,000	RM-PH #14
87	1959	Cessna	L-19E Airplane	\$400,000	BJ-SC #3008
88	1965	Shelby	GT350 fastback	\$374,000	BJ-SC #1322
89	1934	Rolls-Royce	Phantom II Continental DHSC	\$357,500	RM-PH #87
90	1972	Ferrari	246 GTS Dino	\$352,000	RM-PH #19
91	1958	Dodge	M37 pickup	\$350,000	BJ-SC #3008.1
92	1933	Chrysler	Imperial custom dual-cowl phaeton	\$341,000	BJ-SC #5052
(Tie)	1920	Stutz	Bearcat Series H	\$341,000	BON-SC #200
94	1963	Pontiac	LeMans SD Lightweight	\$335,630	R&S-SC #S743
95	1957	Ford	Thunderbird E-code convertible	\$330,000	BJ-SC #1053
(Tie)	1954	Hudson	Italia coupe	\$330,000	G&C-SC #49
	2013	Ferrari	458 Italia Spyder	\$324,500	BJ-SC #5073
97			(C 0500 C C	¢20.4 F00	DAA DII #20
(Tie)	1949	Alfa Romeo	6C 2500 Super Sport coupe	\$324,500	RM-PH #30
	1949 1957 1971	Aston Martin Dodge	DB Mk III coupe Hemi Challenger	\$324,500 \$319,000 \$316,930	BON-SC #137 R&S-SC #S752





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### **THURSDAY, JANUARY 15**

Gooding & Co. Auction Tent, Scottsdale Fashion Square, AZ • 9:30–11:30 a.m.

### PANEL DISCUSSION

**Keith Martin** will lead a discussion with a panel of SCM experts on the topic of "**The Perfect Pair.**" The experts will share their picks for a two-car collection at three different price points. The panelist whose choices resonate the most with the attendees will win the "People's Choice" award. Following the discussion, the panelists will offer detailed examination of select cars to be offered at the Gooding auction.

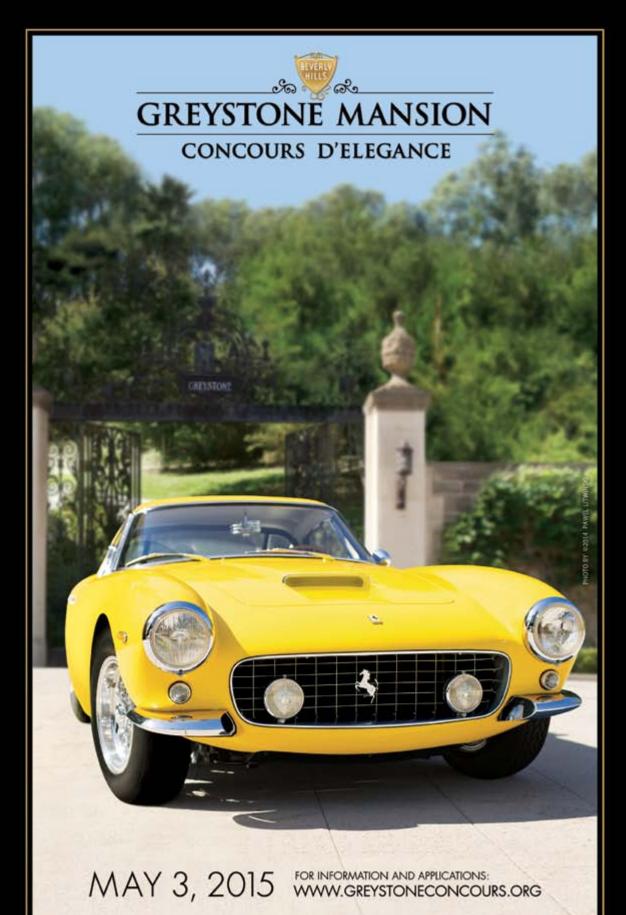


PANELISTS INCLUDE: Carl Bomstead, American Sports & Muscle; Donald Osborne, European Sports & Racing (excluding Ferraris); Stephen Serio, Ferraris and Late-Model Exotics; Simon Kidston, The European Perspective; and Colin Comer, Post-War Sports and Muscle

### SPACE IS LIMITED — SIGN UP TODAY!

The 2014 Pebble Beach seminar was completely sold out, with standing-room only. Complimentary admission for SCM Platinum members and registered Gooding bidders; SCM subscribers, \$35 for two; non-subscribers, \$70 for two; Not a subscriber? Sign up today and save on admission, or upgrade to Platinum, and your admission is free!

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### **Exercise Those Wheels**

You came for the cars. Here's where you should drive them, and what you should see while you do

By Sam Stockham



Larry's Antiques in Cottonwood, AZ

or this year's what-the-heck-should-I-do-in-Scottsdale-when-I-am-not-doing-what-I-cameto-do piece, I decided to change it up a bit. We can all jump on Yelp and find a great restaurant or hotel. Instead, let's talk about great places to drive in The Valley of the Sun.

Last summer, I bought a motorhome for my family to play around in. At the time, we were looking to get out of the searing summer heat of Phoenix and escape to the more rational climate of northern Arizona, and it was a great time — and a lot of the roads were fantastic driving experiences that you too might enjoy during off time between auction days.

Having said that, I need to indemnify myself here and please ask that you check the weather report prior to making any of the following treks. Northern and eastern Arizona's climates are closer to Utah and Colorado than what you know in the low Sonoran desert. Snow is possible, but so are brisk sunny days - perfect for topdown, bundled-up driving.

### **Salt River Canyon**

Driving out the U.S. 60 toward Superior, the terrain quickly changes about 50 miles outside of the Valley. Headed north from Globe toward Show Low, the scenery is fantastic, and the roads are fast and only two lanes.

The road through Salt River Canyon is one of hairpin corners perched precariously on the side of a sheer cliff. This is terrifically exciting in a Porsche with no one else around and almost white-knuckling in a clumsy, illhandling 28-foot rig. Once across the White Mountain Apache Tribe reservation, the next stop is **Show Low**. Grab a bite to eat or stay in any of the alpine-themed lodges. This is their off season, so lodging should be easy to come by — but call first.

Here, one could easily travel along the scenic Mogollon Rim from Show Low into Payson, come back down the 87 from Payson and be back in Phoenix within two hours - or head toward Jerome, which is where the real fun is.

### On the way to Jerome...

Jerome is a funky hillside mining town that is seeing a renaissance of sorts fueled by counterculture artists, hippies, bikers and tourists who come to see it all. It is great fun but I have a couple of favorite spots on the way.

First, stop in Cottonwood and go to Larry's Antiques. They claim to have two acres of antiques. I'll profess that they have more eclectic junk (putting it mildly) in tin buildings than most. There is a good selection of automobilia, but make sure your wallet is fat and you have your negotiation shoes on. If nothing else, it is tons of fun to walk through.

One of my favorite side trips is to take a quick detour from Cottonwood to Cornville just a few miles up the road — or more specifically, to Page Springs Road. This is a great little winding road that runs along Oak



The town of Jerome: Classic cars welcome

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### ARIZONA **DOING SCOTTSDALE RIGHT**



Up the Creek Bar and Grill in Cornville, AZ

Creek. It is not top speed by any means, but more of a charming drive through thick deciduous vegetation. Keep your eyes open for small shops that pop up quickly as you round bends.

Page Springs Road is home to some very good wineries, including Page Springs Cellars. You can take a guided tour and sample all of their offerings on overstuffed leather couches. Arizona wine country has been strongly established in the past 10-15 years, and some say it rivals Napa Valley of 30 years ago. You be the judge. At the end of the day, stop into the charming Up The Creek Bar and Grill. Make sure to get a seat overlooking Oak Creek prior to sunset. It is very tranquil, and the food is good too.

Continuing up State Route 89A from Cottonwood, you will meet the winding road climbing into Jerome. There are tons of things to do and see in Jerome, so get



The view from Cellar 433

there early in the day and check out all of the local shops. Plan to stay the night too. Between the biker dives and the wineries, you may need a designated driver by the time you're done.

The most vocal of the local wine charge (pun perfectly intended) is Maynard James Keenan, the lead singer of the hugely successful alternative metal band Tool. His Caduceus Cellars brand has an upscale tasting room in Jerome and should not be missed to experience passionate local wine making.

On Hull Street, check out the vista view in the tasting room at Cellar 433. This place is a lot more upscale than the rest of Jerome and is inviting, but the best part really is the view out the back of the building. They also have many of their own locally grown labels to check out if you are comparing.

The road up to Jerome is fun but not fast. It offers great views, but you climb straight up. The road out of town leaving toward Prescott is entirely different — this leg of 89A is an absolute blast when no one is looking.

Once past Prescott, State Route 89 travels through some of the best driving country Arizona has to offer. Coming down 89 toward Phoenix, you will pass through many small hamlets. I encourage everyone to stop and take in a bit of Arizona history in any of these small towns. You never know what you will find.

### Places to check out

**Caduceus Cellars** 158 Main Street Jerome, Arizona 86331 928.639.WINE (9463) www.caduceus.org

Cellar 433 240 Hull Ave, Jerome, AZ 86331 928.634.7033 www.Cellar433.com

**Page Springs Cellars** 1500 N. Page Springs Road, Cornville, AZ 86325 928.639.3004 www.paigespringscellars.com Larry's Antiques 796 N. Main St. Cottonwood, AZ 86326 928.639.1822 www.larrysantiques.com

Up the Creek Bar and Grill 1975 N. Page Springs Road, Cornville, AZ 86325 928.634.9954 www.upthecreekaz.com

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### PANEL DISCUSSION

**After Comer's presentation**, ACC Editor Jim Pickering and a panel of experts will discuss the current collector market, choose best buys in five categories, and discuss ways to get young people more involved in the old-car world. Participation from the audience is encouraged.

### SPACE IS LIMITED — SIGN UP TODAY!

Cost: No charge for American Car Collector Premium subscribers, Barrett-Jackson bidders or consignors; \$25 for ACC print subscribers; \$50 for non-subscribers. Registration required.

Entry fee to Barrett-Jackson not included.

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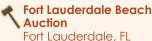
### The Other Coast

Where to find more sunny skies and classic cars in January

By Tony Piff



1971 Dodge Hemi Charger R/T with rare sunroof option, at Mecum Kissimmee



Vehicle check-in: Thursday, January 8, 8 a.m. to 6 p.m.

Auction: Friday, January 9, noon to 6 p.m.; Saturday, January 10 and Sunday, January 5, 10 a.m. to 6 p.m.

Where: War Memorial Auditorium. Holiday Park, 800 NE 8th St., Fort Lauderdale, FL 33304

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Supercharged 1957 Studebaker Golden Hawk at Dave Rupp's Fort Lauderdale auction

ter. There will be more than 300 vehicles to choose from, including a 1936 Cord phaeton, a supercharged 1957 Studebaker Golden Hawk, a 1947 Whizzer motorbike, and a 1963 Chevrolet Corvette 327/300 Split-Window coupe in original condition and offered at no reserve.

### Tom Mack Charlotte in January

Swapmeet and car corral: Friday, January 9, 8 a.m. to 6 p.m.; Saturday, January 10, 8 a.m. to 5 p.m.

Preview: Friday, January 9 and Saturday, January 10, 8 a.m.

Auction: Friday, January 9, 6 p.m.; Saturday, January 10, 10:30 a.m.

Where: Metrolina Expo Center, 7100 Statesville Road, Charlotte, NC 28269

Web: www.tommackclassics.com

Phone: 1-888-TOM MACK Cost: Free general admission

Last year marked 30 years for Tom Mack's January Charlotte auction. The sale usually sees about 125 cars cross the block, with American iron making up the bulk of the selection. The accompanying swapmeet and car corral give you even more ways to spend your time and money.

### **Mecum Auctions** Kissimmee, FL

Preview: Friday, January 16 through Sunday, January 25, 8 a.m.

Auction: Friday, January 16 through Sunday, January 25, 10 a.m.

Where: Osceola Heritage Park, 1875 Silver Spur Lane, Kissimmee, FL 34744

Web: www mecum com Phone: 262.275.5050

Cost: \$20 admits one adult per day; children 12 and younger get in free

Last year's results: 1,759/2,576 cars sold / \$62.7m

Mecum predicts 3,000 cars for this mammoth sale, which keeps on truckin' for 10 days. Featured early consignments from the Wellborn Musclecar Museum Collection include a 1978 Pontiac Trans Am formerly owned by Burt Reynolds, a 1970 Plymouth AAR 'Cuda — the highest-optioned example known to exist, a 1971 Dodge Hemi Charger **R/T** with very rare sunroof option, and a 1966 Ford CS500 Shelby Racing transporter truck in unrestored condition.

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