2016 Insider’s Guide to the Arizona Auctions

Featured Cars ★ Where to Go ★ What to See

- Scottsdale
- Phoenix
- Fort McDowell

10th Annual Guide — Complete Schedule of Events
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Thursday
January 28th
Memorabilia Auction
12:00PM - 1:00PM
Vehicle Auction
1:00PM - 10:00PM

Friday
January 29th
Memorabilia Auction
10:00AM - 11:00AM
Vehicle Auction
11:00AM - 9:00PM

Saturday
January 30th
Memorabilia Auction
9:30AM - 10:30AM
Vehicle Auction
10:30AM - 9:00PM

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1991 Ferrari F40
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SOLD!

1988 Porsche 959
- 688 Actual Miles
- All books, records & accessories
- In a museum since new
SOLD!

1966 Ferrari 275 GTB/4
- 1st alloy four cam built
- Factory competition engine
- All books, tools, and records
SOLD!

1956 Austin-Healey 100M
- Finest 100M ever offered
- Gold Award Winner
- All books, tools and records
SOLD!
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- You’ll appreciate the precious time you don’t need to spend with us. No waiting for cars to cross an auction block.

- All of our auction vehicles are on display and available for inspection each day in the Monterey Marriott hotel ballroom...directly across the street from the RM Sotheby’s Auction.

- Examine the cars at your leisure...on your own time...and be on your way to other events.

- Bid at any time... from anywhere... by phone bid, on site absentee form or our easy-to-use Smartphone app.

- Bidding on all cars ends when reserve is met or reserve is lifted with notice. Due to popular demand, bidding will now end on Monday after the Concours.

2016 DATES - AUGUST 19-22
MARRIOTT HOTEL

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Website: www.rickcole.com
Toll Free: 844.474.2526
This marks the 29th year that SCM treks from the verdant — but wet — forests of the Pacific Northwest to the striking colors, dry climate and warmth of the Arizona desert.

Arizona in January is paradise for car lovers. The days are warm but not hot, and the evenings cool but not frigid. Rain is infrequent.

The festivities kick off with the third Arizona Concours d’Elegance on Sunday, January 23. SCM Editor-at-Large Donald Osborne joins me as co-emcee. With Coachwork of Zagato a featured class, and Andrea Zagato in attendance, once again this concours is a don’t-miss event.

Barrett-Jackson begins selling the next day, and RM Sotheby’s, Gooding, Russo and Steele, Bonhams and Silver all crank up as the week goes on.

We will host two seminars: American Car Collector will present one at Barrett-Jackson on Wednesday, January 27, and Gooding hosts the SCM Insider’s Seminar on Thursday, January 28. See details in this guide.

Last year, 2,529 cars sold for a total of $291m. I predict that sales will be up at least 10% this year. There continues to be an influx of new buyers who are chasing cars from the ’80s, ’90s and 2000s — while at the same time prices of rare, properly researched muscle cars remain strong.

Come to our seminars, and then visit us at our booth at the Gooding & Company auction. There’s nothing we like better than hearing your tales of the great deals you just scored — or the even better deal that’s just around the corner. — Keith Martin

ARIZONA ■ INTRODUCTION

It May Be a Desert, But the Cars Are in Full Bloom

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All auction photos are courtesy of the respective auction houses unless otherwise noted.
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1963 Mark II Sedan
VIN: P218707DN

1977 XJ6C Sports Coupe
VIN: VH2J53738

1974 XKE Roadster
VIN: UE1526055

1971 XKE Coupe
VIN: IS71974

1967 XKE Roadster
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1966 XKE Coupe
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Arizona Auction Roundtable
SCM asks each auction house for their 2016 stars and under-the-radar sleepers

David Gooding
President and Founder, Gooding & Company, Santa Monica, CA

Gooding & Company sleeper — 1931 Bugatti Type 49 Tourer

Star Car
1995 Ferrari F50
(estimate: $2,200,000–$2,800,000). This is the Ferrari F50 that introduced the world to this new exotic at the Geneva Auto Museum in March 1995.

The last Ferrari to utilize a five-digit chassis number, chassis 99999 was also used for Ferrari’s promotional materials, as well as other significant events showcasing the new F50 supercar. The vehicle was then delivered new to legendary Ferrari dealer Jacques Swaters.

Replacing the celebrated F40, the F50 has the heart of a Ferrari Formula One V12 with a chassis comprised entirely of Cytec aerospace carbon fiber and weighing a mere 225 pounds. With only 349 F50s in existence, this is a unique opportunity to own one of the most important modern-day supercars.

Sleeper Car
1931 Bugatti Type 49 Tourer (estimate: $550,000–$750,000).

Many veteran Bugatti enthusiasts believe that the finest of all touring Bugatti motor cars was the Type 49 Tourer. The last Bugatti to utilize the single-cam engine and with coachwork completed by A.P. Compton & Co. Ltd., chassis 49119 is a historic and rare offering. The car offers a lovely and distinct provenance of only two original owners and was the Bugatti presented at the 1931 London Motor Show. This matching-numbers, unrestored, Type 49 is finished in a beautiful blue over original saddle-brown interior and ready to be enjoyed by the next owner.

Ian Kelleher
Managing Director, RM Sotheby’s West Coast Division

Star Car
While our Arizona sale attracts tremendous quality, I’ve chosen the 1971 Lamborghini Miura S as my star pick. An outstanding late-production example of the model, the car on offer is presented in a gorgeous color combination of white with a white-and-blue interior. It comes to market in well-preserved, original condition. Furthermore, its sale represents the first time it has been offered in the United States.

While Miura SVs regularly eclipse the $2 million mark, the Miura S remains at an attractive price point with comparable performance and superb styling. With poster cars from this period continuing to gain momentum, it will be interesting to see what this stunning example achieves. In my opinion, it is certainly the most alluring example of 1970s automotive design (Estimate $1,350,000–$1,650,000).

Sleeper Car
My sleeper pick for our Arizona sale is the 1970 Maserati Ghibli 4.9 SS coupe. As a model, the Maserati Ghibli is coveted by collectors and...
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enthusiasts alike for its excellent driving dynamics, race-inspired engineering, comfortable passenger compartment and the faultless styling of Giugiaro.

The car on offer is a fantastic example of the model, combining iconic 1970s Italian styling with incredible performance. It meets all the key criteria when it comes to collectibility: unique colors (it’s presented in original Oro Metallizzato with beige leather interior); is fitted with a powerful 4,719-cc V8 engine, capable of producing 330 bhp; and boasts a well-documented ownership chain, with just three owners since new.

As a collectible, I believe its time hasn’t yet come — there’s plenty of room for growth. It’s comparable to the Ferrari 365 GTB/4 Daytona coupe — but currently available at a fraction of the cost.

Romeo Montreal — an Italian race-bred V8 car designed by Gandini at Bertone (the author of the Miura). Examples in the United States are very uncommon, as there were fewer than 4,000 cars made and they were never sold in North America. With prices of the Maserati Ghibli coupe climbing ever higher, the Montreal is an excellent consideration.
exotic classics, \textipa{\textipa{eg-	extipa{za-tik} \textipa{kl-	extipa{siks}}}}, adj. Art in motion; investment automobiles; rare; classic perfection in world class motorcars. A one of a kind, 40,000 sq. ft. Mecca.

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Agorgeous 1939 Mercedes-Benz 540K will headline our pre-war classics. One of only five built in this configuration, this 5.4-liter Straight-8 Mercedes was delivered to German Field Marshal Erhard Milch in 1939.

The body, frame, driveline and supercharger are original, and the car has won multiple prestigious awards, including Most Significant Mercedes-Benz at the 2008 Meadow Brook Concours d’Elegance, Mercedes-Benz Star of Excellence at the 2009 Amelia Island Concours and Best in Class, European Class Pre-War at the 2011 Amelia Island Concours.

This year’s auction will also feature some of the best Corvettes we’ve ever offered. A Bloomington Gold Hall of Fame inductee — a 1963 Split-Window Z06 “Fuelie” Tanker — alongside two ultra-rare, original 1967 427s and three VIN #001 Corvettes from ’55, ’56 and ’57 are just a few examples ready for the block.

In a genre dominated by Corvettes, Camaros and Mustangs, the Pontiac GTO doesn’t always get its due, yet it is a highly collectible example of the Muscle Car Era. Every auction sees a handful cross the block, but in Scottsdale this year we will have seven top-notch GTOs — all from the same owner. Included in this GTO collection is a 1971 Judge convertible — one of only 17 ever produced — and a black-on-black 1969 Ram Air IV convertible.

Barrett-Jackson Corvette offerings — 1963 Split-Window Z06 “Fuelie” Tanker (inset) and 1967 Chevrolet Corvette 427

Barrett-Jackson Corvette offerings — 1963 Split-Window Z06 “Fuelie” Tanker (inset) and 1967 Chevrolet Corvette 427
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JANUARY 24, 2016

Saturday, January 23, 2016
Phoenix Automotive Press Association
Auction Preview (9:00am - 10:30am)
Roundtable of Indy 500 Winners
Centennial Celebration (Noon - 1:30pm)
Andrea Zagato & J Mays
The Design Process (2:00pm - 3:30pm)

Sunday, January 24, 2016
The Arizona Concours d’Elegance (9:00am - 3:00pm)

Tickets are limited - Make Your Plans Early.
Tickets are available online at:
www.ArizonaConcours.com or at the door.

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Barrett-Jackson
Scottsdale 2016

Insider’s Tip
Barrett-Jackson’s flagship Scottsdale auction is an event unlike any other, and their 45th anniversary sale this January should be bigger and better than ever. Hundreds of thousands of people enter WestWorld of Scottsdale to experience this mega-event. In addition to the auction action, there are Ride ‘N’ Drives, lounges, live music, a vendor and sponsor marketplace, and the Opening Night Gala. Most of the Barrett-Jackson docket is no-reserve, meaning the sell-through rate is always near 100%, which adds to the electric atmosphere. Exceptional American muscle and customs make up a majority of the consignments, but there is an impressive selection of blue-chip foreign collectibles as well.

Last year’s results: 1,609 of 1,628 sold (99%), for total sales of $131,246,800

Preview: Saturday, January 23, through Sunday, January 31, 8 a.m.
Auction: Tuesday, January 26, 2:30 p.m.; Wednesday, January 27, through Sunday, January 31, 10 a.m.
Dates and times subject to change
Where: WestWorld, 16601 N. Pima Road, Scottsdale, AZ 85260
Web: www.barrett-jackson.com
Phone: 480.421.6694
Cost: Prices vary per day, with lower-priced happy hours and discounts for military members, seniors, students and children

1939 Mercedes-Benz 540K Cabriolet A. One of five built in this configuration. 5.4-liter straight eight with 4-speed transmission. Body, frame, driveline and supercharger are original to the car. Multiple award-winner with a fascinating history.

1938 Lincoln Coddington “The French Connection.” This one-off custom-made car looks similar to a ’37 Delahaye and was Boyd Coddington’s last build before he died. The car has a 12.8-liter motor with a custom-built Turbo 400 transmission.

1963 Chevrolet Corvette Split-Window Z06 Fuelie Tanker. Factory Z06 Split-Window Fuelie Tanker, 327/360 V8, 4-speed, factory-original body/trim tag. Sebring Silver with red interior.

1953 Cadillac Eldorado convertible. Number 288 of 532 produced this year. Features a 322-ci OHV V8 with 3-speed automatic. Power-assist features include steering, brakes, seat, top, antenna and Selectronic signal-seeking radio.

They say... “Our Scottsdale auction has become the ultimate automotive lifestyle experience for enthusiasts across the globe, and the excitement around our 45th anniversary this January has been building throughout our record-breaking 2015. Once again, we’ll feature some of the most outstanding and rare vehicles across all genres while also providing the entire Barrett-Jackson experience, including an Opening Night Gala bigger and better than ever before, Ride ‘N’ Drives, live concerts, the Muscle Lounge and our ever-growing vendor and sponsor marketplace.” — Craig Jackson, Chairman and CEO, Barrett-Jackson

Stay tuned to upcoming issues of SCM and ACC, as well as www.sportscarmarket.com, for details about the ACC Insider’s Seminar, scheduled for Wednesday, January 27, at Barrett-Jackson’s auction in Scottsdale.
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**1952 Cunningham C3 coupe by Vignale.** One of just 19 Cunningham C3 coupes, the third Vignale-bodied car and the only one to be actively raced in period. ($900k–$1.1m)

**A trio of Japanese collector cars:**
- **1968 Toyota 2000GT.** Highly original, matching-numbers. One of only 351 built, this example has remained in a collection in Japan as a treasured museum piece. ($800k–$900k)
- **1989 Nissan Skyline GT-R.** One-owner car, recently imported to the U.S. Entirely stock, showing less than 14,000 original kilometers. ($50k–$70k)
- **1970 Mazda Cosmo Sport.** Very original example, recently imported to the U.S. from Japan. ($100k–$150k)

RM Sotheby’s will present more than 100 hand-selected motorcars from some of the most iconic automotive marques at its 17th annual Arizona sale. The two-day event takes place at the Arizona Biltmore. The 2015 auction generated an impressive $63.6 million total and witnessed the sale of the most valuable automobile in Arizona auction history — a 1964 Ferrari 250 LM at $9.6m. The diverse offerings range from pre-war classics to sports and racing greats and contemporary supercars. Leading up to the sale, the Arizona Biltmore hosts the Arizona Concours d’Elegance on January 24. RM Sotheby’s is a proud sponsor of the concours.

**Last year’s results:** 110 of 123 sold (89%), for total sales of $63,605,500

**Star Cars**

- **1965 Shelby 427 Competition Cobra,** one of just 23 full competition-spec 427 Cobras produced. Successful competition history and the winner of the 1968 SCCA AP Championship and the 1971 Endurance Championship. Frequently driven and enjoyed by its current owner, it is a veteran of multiple historic racing events and 1,000-mile tours. (RM Sotheby’s estimate: $2.5m–$3.3m)

- **1960 Ferrari 250 GT PF Series II cabriolet.** The 98th example of only 200 built, originally delivered to Belgium and later exported to the U.S. Recent, full restoration in its original color combination of Blu Sera over beige, accompanied with a matching hard top. ($1.8m–$2.1m)

“A fresh on the heels of a record-setting 2015, we’re thrilled to return to the Biltmore for our 17th consecutive year — the first time since partnering with Sotheby’s. Our Arizona sale is a staple on our global auction calendar, always providing tremendous quality and variety at a range of price points. Once again we’re proud to support the Arizona Concours d’Elegance, which returns to the Biltmore just days prior to our sale, making it the ideal venue to celebrate Arizona Car Week. For those planning on joining us in Phoenix, the sale preview will move to the Arizona Biltmore’s lush lawns and gardens this year — a more intimate setting within the resort’s courtyard. We also encourage registered bidders to stop by our ‘Access the Knowledge’ desk to view our history library and all corresponding information and accessories for each lot.” — Ian Kelleher, Managing Director, RM Sotheby’s West Coast Division

**Preview:** Wednesday, January 27, through Friday, January 29, 10 a.m. to 8 p.m.

**Auction:** Thursday, January 28, and Friday, January 29, 5 p.m.

Dates and times subject to change

**Where:** Arizona Biltmore Resort and Spa, 2400 E. Missouri Avenue, Phoenix, AZ 85016

**Web:** [www.rmsotebys.com](http://www.rmsotebys.com)

**Phone:** 519.352.4575

**Cost:** Preview is open to the public; $200 bidder registration includes catalog and admission for two to preview and auction

**They say ...**

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A sampling of motorcars we have privately placed.
For their fifth annual sale, Bonhams again expects an at-capacity crowd with bidders from around the globe. The beautiful, calm, hassle-free location at the Westin Kierland Resort & Spa is a major convenience for attendees, and the selection of classic sports and racing cars, luxury tourers, pre-war big classics and preservation “barn finds” is world-class. Last year’s sale achieved $24.9m with an impressive 88% sell-through rate and several new world auction records.

**Last year’s results:** 74 of 84 sold (88%), for total sales of $24,909,250

**Star Cars**

With nearly 20 Porsches consigned to date, the Stuttgart marque will be well represented. Rare examples include:
- A **1962 Porsche Carrera 2 GS coupe.** A multiple-award-winning example and said to be one of just 28 with factory sunroof.
- A **1973 Porsche 911 Carrera 2.7 RS.** Matching-numbers car finished in its factory colors.

Also from Germany is a superb **1974 BMW CSL “Batmobile” with matching numbers and low miles.**

From Italy, look for many exciting examples from Ferrari, Alfa Romeo, Lamborghini and Maserati, as well as a **1953 Fiat 8V Zagato Elaborata** — one of just five made, freshly restored, with exciting early racing history, and eligible for such important events as the Mille Miglia.

**Insider’s Tip**

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**They say ...**

“Bonhams is world-re-nowned for its exquisite breadth of selection, from veteran motor coaches, luxury tourers, barn-find automobiles and sports and racing cars. And this year, in particular, the latter are what feature strongly. Connoisseurs of sports and sports racing cars — from Germany and Italy specifically — will not be disappointed. Additionally, our location at the beautiful and convenient Westin Kierland Resort & Spa makes attending our sale enjoyable and hassle-free.” — Jakob Greisen, Vice President, Motoring Department, Bonhams Auctions

**Preview:** Tuesday, January 26, Wednesday, January 27, 9 a.m. to 6 p.m.; Thursday, January 28, 9 a.m. to 11 a.m.
**Auction:** Thursday, January 28, 11 a.m.

Dates and times subject to change

**Where:** The Westin Kierland Resort and Spa, 6902 E. Greenway Parkway, Scottsdale, AZ 85254

**Web:** www.bonhams.com

**Phone:** 415.391.4000

**Cost:** $100 catalog admits two; $20 gallery guide admits one; $150 bidder registration includes catalog, guide and entry for two to preview and auction
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**Insider’s Tip**

Russo and Steele’s consignment list is always diverse, ranging from big-block American muscle and flawless hot rods to classic European sports cars and cutting-edge modern supercars. The target price point ranges from $50k to $500k, with plenty of offerings above and below. The auction is among the most theatrical, high-energy shows in the industry, and buyers can get up close and personal with each car as it crosses the block.

**Last year’s results:** 451 of 653 sold (69%), for total sales of $19,556,895

1970 **Oldsmobile 442 W-30 convertible.** Said to be one of only two 100% original 4-speed W-30 convertibles and one of only 15 with full factory documentation and known history from new. Complete with the rare W-30 designation on its factory broadcast card. In desirable Matador Red.

1969 **Ford Mustang Boss 429.** Offered at public sale for the first time. Candy Apple Red over black. Complete with original window sticker and two original build sheets.

1965 **Ferrari 330 GT “Shark Nose.”** Special one-off creation owned new by and modified in Italy for John Mecom Jr., American businessman and NFL and racing team owner. Featuring a documented restoration with all matching numbers and original polished Borrani wire wheels.

1970 **Plymouth Hemi ’Cuda.** Said to be one of only six In Violet purple ’Cudas. Very rare no-option car originally intended for racing, but never saw track time. All-original drivetrain with extremely desirable 4-speed transmission. Full concours-level restoration.

1968 **Dodge Hemi Charger.** Said to be one-of-one Code LL1 paint cars with 426 Hemi and 4-speed with California black plate. Vinyl roof/rear stripe delete car. Fully documented restoration with matching numbers, fender tag and original pink slip.

**They say ...** “To accommodate the company’s ever growing family of consignors, bidders and spectators alike, Russo and Steele has continually increased the amount of elevated seating around our unique ‘auction in the round’ coliseum-style auction block, and will again offer a block-side VIP experience that provides excitement available nowhere else in the industry. Keep checking www.russoandsteele.com for announcements. As always, Russo and Steele is conveniently located in north Scottsdale right off the 101 loop freeway and Scottsdale Road with plenty of easy-access parking. Entrances off both Hayden Road (east side) and a bidders entrance and valet off Scottsdale Road on the west side will dramatically ease the parking and transportation challenges suffered at other area venues. This is truly a show that cannot be missed. See you at Russo and Steele!” — Drew Alcazar, CEO, Russo and Steele Auction Company

---

**Preview:**

**Wednesday, January 27, through Sunday, January 31, 9 a.m.**

**Auction:**

**Thursday, January 28, through Sunday, January 31, noon**

Dates and times subject to change.

**Where:**

18601 N. Scottsdale Road, Scottsdale, AZ 85255

**Web:** www.russoandsteele.com

**Phone:** 602.252.2697

**Cost:** $20 admits one per day; $55 admits one for three days; $80 admits one for five days; $200 for bidder’s registration includes one guest pass.

---

1970 Oldsmobile 442 W-30 convertible
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www.GullwingMotorCars.com
Some of last year’s offerings, set against the Arizona hills

Insider’s Tip

More than 400 cars cross the auction block at this three-day event. The first hour of each day begins with 80 lots of select memorabilia. Count on seeing many appealing classics change hands at realistic prices. Silver’s low-key sale, less than 30 minutes outside Scottsdale, is a great change of pace during the frenzy of Arizona auction week. It’s also not a bad place to watch the sunset.

Last year’s results: 219 of 316 sold (69%), for total sales of $3,591,878

Preview: Thursday, January 28 through Saturday, January 30, 8 a.m.
Auction: Thursday, January 28, 5 p.m. to 10 p.m.; Friday, January 29, 10 a.m. to 8 p.m.; Saturday, January 30, 9:30 a.m. to 11 p.m.
Dates and times subject to change
Where: We-Ko-Pa Resort and Conference Center, 10438 N. Fort McDowell Road, Fountain Hills, AZ
Web: www.silverauctions.com
Phone: 800.255.4485

Cost: $20 admits one per day; free admission for children 11 and younger

They say... “We sell the cars that you’ll see in most car collections, plain and simple. If you go to any car show or any concours, you’re going to see the cars that we sell: ’57 Chevys, Mustangs, Alfa Romeo Duettos, Maybachs, Jaguar XKEs, you name it. Our auction is what Arizona Car Week was for 25 years before it became a lifestyle event and the world of the multi-million-dollar cars. We’re still doing the sale that everyone grew up with. When customers come to us for the first time, they become believers, and they keep coming back.” — Mitch Silver, Silver Auctions

Star Car

1934 DeSoto Airflow coupe. Said to be one of 1,584 produced. Body-off restored in 1982, now offered at auction out of the restorer’s estate. This will be the car’s first time at market in over 35 years.

1934 DeSoto Airflow coupe
For over 30 years, Hendrick Motorsports has been one of racing’s premier organizations building and racing some of the finest race cars in the history of motorsports, amassing over 235 wins, and a record 11 championships in NASCAR’s premier division, the Sprint Cup Series.

Built with winning as the main goal, our race cars have always been on the leading edge of racing technology. Now you have the unique opportunity to be a part of our racing history.

For the first time ever, Hendrick Motorsports is returning a select few of our historical race cars back to track-ready condition and offering them for sale. These investment-grade Certified Race Cars are fully restored to their former glory. Each race car comes fully documented and is entered into the exclusive Hendrick Motorsports Registry.

Be a part of this limited, once-in-a-lifetime opportunity with your very own Hendrick Motorsports Certified Race Car.

2003 Jeff Gordon Chevrolet Monte Carlo Chassis #24-209
Chevrolet Monte Carlo driven by Jeff Gordon at Richmond International Speedway during the 2002 and 2003 Cup seasons.

2011 Dale Earnhardt Jr. Chevrolet Impala Chassis #88-616
Impala COT with R07 race engine campaigned by both Jeff Gordon and Dale Earnhardt Jr. during the 2010 and 2011 Cup seasons.

844-524-4888
HendrickMotorsportsCertifiedRacecars.com / CertifiedRacecars@HMSRacing.com
A carefully chosen selection of blue-chip collector cars crosses the block each January at Gooding & Company’s Scottsdale sale. At the 2015 auction, Gooding sold an impressive 114 of 126 lots, yielding a 90% sales rate and average price per car of $451,900. The auction house set numerous world auction records, including a 1962 Ferrari 400 Superamerica Series I Coupe Aerodinamico at $4,070,000 and a 1966 Porsche 906 Carrera 6 at $1,980,000. The top sale of the weekend was a 1959 Ferrari 250 GT LWB California Spyder at $7,700,000. Look for a diverse catalog again this year, heavy on European sports cars, storied racers and pre-war luxury classics.

Last year’s results: 114 of 126 sold (90%), for total sales of $51,516,600

Star Cars

The Tony Shooshani Collection. From the legendary 250 GTs of the 1960s to the track-bred supercars of the 1990s and 2000s, this renowned Beverly Hills collection showcases the evolution in Ferrari engineering.

1960 Ferrari 250 GT Series II cabriolet. ($1.8m–$2.2m)

1964 Ferrari 250 GT/L Luoso. Number 275 of only 350 built. Concours-quality restoration completed in June 2013, presented today in Blu Sera over beige leather. Documented by Ferrari historian Marcel Massini. ($2m–$2.4m)

1969 Ferrari Dino 206 GT. Highly original and unrestored presentation. The 140th example of just 153 units built. ($675k–$750k)

1990 Ferrari F40. This car was the 49th U.S. F40 built in 1990 and one of only 213 F40s delivered stateside. ($1.3m–$1.6m)

2003 Ferrari Enzo. ($2.2m–$2.6m)

They say ... “Our Scottsdale auctions are always a great winter escape, and we are thrilled to present exciting fresh offerings to our fellow enthusiasts. Our January lineup includes rare and original finds with extensive provenance like the 1931 Bugatti Type 49 Tourer; motor sport cars with racing pedigree like the 1965 Alfa Romeo Giulia Sprint GTA; as well as trending collectibles such as the 1990 Ferrari F40, the 2003 Ferrari Enzo, and the rare-to-auction 1995 Ferrari F50 from the esteemed Tony Shooshani Collection. This sale is about offering something for everyone. We’re always seeking rare, often unseen treasures and offer the most impressive selection of best-of-category automobiles, as well as a large selection of cars with no reserve. Please come by and enjoy the high-quality assortment of vehicles up for auction and connect with our company’s top-notch staff and fellow collectors.” — David Gooding, President and Founder, Gooding & Company

Preview: Wednesday, January 27, through Friday, January 29, 9 a.m. to 6 p.m.; Saturday, January 30, 9 a.m. to 5 p.m.

Auction: Friday, January 29, Saturday, January 30; 11 a.m.

Dates and times subject to change

Where: Scottsdale Fashion Square, 4700 N. Scottsdale Road, Scottsdale, AZ 85251 (corner of North Scottsdale Road and East Highland Avenue)

Web: www.goodingco.com

Phone: 310.899.1960

Cost: $40 admits one to all events; $100 catalog admits two to all events; $200 includes catalog, admission for two with reserved seats, subject to availability; children younger than 12 get in free

See ad on p. 62 for more details.

Scottsdale Insider’s Seminar presented by Sports Car Market and Gooding & Co.


When: Thursday, January 28, 9:30–11:30 a.m.

Where: Gooding & Company auction tent, Scottsdale Fashion Square, 4700 N. Scottsdale Road, Scottsdale, AZ 85251 (corner of North Scottsdale Road and East Highland Avenue)

Web: www.sportscarmarket.com/scottsdale2016

Phone: 503.261.0555, ext. 217

Cost: Complimentary admission for SCM Platinum members and registered Gooding bidders; SCM subscribers, $35 for two; non-subscribers, $70 for two

See ad on p. 62 for more details.
**Mecum Auctions**

Las Vegas 2016 Motorcycle Auction

*Insider’s Tip*  
Mecum took over MidAmerica’s well-established Las Vegas Antique Motorcycle Auction last year, and sales totaled $7.1m, with 590 out of 717 bikes (82%) going home with new owners. Star bikes this year include a 1957 Harley-Davidson Sportster XL, a 1918 Harley-Davidson board-track racer, a 1986 Suzuki RG/RS 500 Gamma (never sold in the U.S., no reserve), an unrestored military 1942 Harley-Davidson WLA, a 1926 Harley-Davidson board-track racer from the Gary Hite Collection and a 1929 Harley-Davidson JD formerly in the E.J. Cole Collection.

**Last year’s results:** 590 of 717 sold (82%), for total sales of $7,168,645.

---

**Bonhams**

The Las Vegas Motorcycle Auction

*Insider’s Tip*  
Bonhams’ sixth annual Las Vegas auction features vintage and contemporary machines from the U.S., Europe and Japan. Look for more than 14 exotic Italians, such as a 1950s MV Agusta Squalo racer, modern icons from Ducati and Bimota and no less than two MV Agusta 750Ss — one with just 41 miles from new.

Highlights from England sporting the Vincent logo include a matching-numbers, concours condition 1948 Series B Shadow; a totally original 1952 Series C Shadow with 11,000 original miles; a 1974 Egli-framed Black Shadow; a one-owner 1955 Vincent Black Prince; and one of only 15 White Shadows manufactured — the only one built in Chinese Red.

A very original 1926 Indian Daytona factory hillclimber leads a long list of notable American bikes. Racing machines range from a diminutive 1962 Honda CB77 to the only Dan Gurney-built 1971 Yamaha F750 to a KTM 660 Rallye factory built for the Paris–Dakar Rally.

**Last year’s results:** 172 of 219 sold (82%), for total sales of $4,003,551.
Visit us at the LA Lit Meet, March 5, 2016

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How do you put a value on the car you’ve always loved? the thrill of driving it the heads you turn the gleam in your kids’ eyes

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ARIZONA

ARIZONA ■ AREA MAP

Drive Times from Scottsdale City Hall to:
Barrett-Jackson ........................................ 12 miles/19 min.
WestWorld of Scottsdale, 16601 N. Pima Road, Scottsdale, AZ 85260
Bonhams ................................................... 14 miles/22 min.
Westin Kierland Resort & Spa, 6002 East Greenway Parkway, Scottsdale, AZ 85254
Gooding & Company ...................................... 1 mile/3 min.
Scottsdale Fashion Square, 4701 N Scottsdale Road, Scottsdale, AZ 85251
Arizona Concours d’Elegance .......................... 8 miles/17 min.
RM Sotheby’s .............................................. 8 miles/17 min.
Arizona Biltmore Resort & Spa, 2400 E. Missouri Avenue, Phoenix, AZ 85016
Russo and Steele .................................... 11 miles/23 min.
16811 N. Scottsdale Road, Scottsdale, AZ 85255
Silver .......................................................... 22 miles/39 min.
We-Ko-Pa Resort & Conference Ctr, 10436 N. Ft. McDowell Rd, Fountain Hills, AZ 85268

To Los Angeles
Bonhams
January 28

Numbers to Know

Auction Companies
Barrett-Jackson 480.421.6694
Bonhams 415.391.4000
Gooding & Company 310.899.1960
RM Sotheby’s 519.352.4575
Russo and Steele 602.252.2697
Silver Auctions 509.326.4485

Police Departments
Scottsdale Police 480.312.5000

Shuttle/Car Service
Arizona Limousines Inc. 602.267.7097
AAA Sedan 602.454.7433
Desert Knights Sedans & Limousines (Scottsdale) 480.348.0600
ExecuCar (Phoenix) 602.232.4610
Super Shuttle (Phoenix) 602.232.4610

Tow Companies
24/7 Valley Wide Towing (Phoenix) 480.677.0025
Speedy’s Towing (Scottsdale) 480.426.9320
All-Pro Towing (Fountain Hills) 480.837.7488

Visitors Centers
Scottsdale Convention & Visitors Bureau 800.782.1117
Visit Phoenix 602.254.6500

To Sedona, Flagstaff, Grand Canyon, Lake Powell

To Los Angeles

To Casa Grande, Tucson, Nogales

To Sedona, Flagstaff, Grand Canyon, Lake Powell

Phoenix Police 602.262.6151
Maricopa County Sheriff’s Office 602.876.1011

Airports
Phoenix Sky Harbor International Airport 602.273.3300
Scottsdale Airport 480.312.3231

Public Transportation
Downtown Scottsdale Trolley 480.421.1004
Valleymetro Public Transit 602.253.5000

Taxi Service
Discount Cab 602.200.2000
Fountain Hills Taxi 480.837.3539
Scottsdale Cab Guy 602.639.3199

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2016 Arizona Concours d’Elegance

Duesenberg, Zagato Coachwork and Exceptional Cars of Great Britain kick off Arizona Auction Week

By Chester Allen

Arizona Car Week — always a big deal in the collector-car world — is now rounding into a must-do happening, thanks to the Arizona Concours d’Elegance.

Now in its third year, the Arizona Concours d’Elegance adds a top-notch day to a marathon week of car auctions. It’s no longer just about bidding, buying and selling in Arizona.

This year, the setting remains the same: the Frank Lloyd Wright-inspired Arizona Biltmore Resort and Hotel — and its perfect lawns and gardens.

This year’s concours, set for January 24, brings back Publisher Martin as co-emcee with SCM Editor at Large Donald Osborne. But things really get rolling on January 23 with three special events:

At 10 a.m., the Phoenix Automotive Press Association’s annual auction week preview brings a panel of noted car writers to the Arizona Biltmore Grand Ballroom to talk about market trends and predictions for the six collector-car auctions. Larry Edsall will moderate the PAPA event. The discussion ends at 11:30 a.m.

Immediately after the PAPA preview, “Celebrating the 100th Running of the Indy 500” brings winning Indy 500 drivers to a special roundtable discussion. This roundtable starts at noon and ends at 1:30 p.m.

Finally, at 2 p.m., Andrea Zagato and J Mays will present “The Design Process: From Concept to Prototype” from 2 to 3:30 p.m. Admission to all three presentations costs $60.

The 2016 Arizona Concours starts at 9 a.m. on Sunday, January 24. Andrea Zagato will attend as Honored Guest.

Concours proceeds will benefit Make-A-Wish Arizona.
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1947 Cadillac Sedanette
A superb driver! Older repaint that still shows well, with beautiful chrome and stainless trim, correctly redone interior. Very clean engine compartment and undercarriage. Runs and drives excellent; very solid, no surprises. $69,900

1978 Cadillac Seville San Remo Convertible
One of only 200 produced! Very rare full convertible with full rear seat and power rear windows. A complete cosmetic restoration was done, including upgrading the interior with a full console, dual power seats, and a built-in stereo system including DVD player. $34,900

1954 Buick Skylark Convertible
Just put back on for sale, very high point, comprehensive ground-up restoration of a rust-free classic. $225,000 OBO

1936 Cadillac Series 70 Fleetwood Convertible
Extremely rare, only two other registered in the Cadillac LaSalle club! Body-off restoration, recently refurbished with new paint, top, interior, engine detail and all mechanics gone through. $175,000

1941 Cadillac Deluxe Coupe
Fully restored in Valcour Maroon poly with correct tan broadcloth interior. Stick shift, fog lights, backup light, woodgrain dash and deluxe heater. Hard to find a better example! $79,900

1941 Cadillac Convertible Coupe
Finished in Madeira Maroon with tan leather interior, tan top and boot. Fully restored, excellent panel fit and alignment as well as pit-free chrome and stainless. Runs well. Stick shift, radio and deluxe heater. Hard to find better. $139,900

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GREYSTONE MANSION
CONCOURS d’ELEGANCE

MAY 1, 2016 | INFORMATION/APPLICATIONS: GREYSTONECONCOURS.ORG
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Scottsdale, AZ 85260
480-998-4300
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## Top 100 Arizona Sales in 2015

<table>
<thead>
<tr>
<th>Rank</th>
<th>Year</th>
<th>Make</th>
<th>Model</th>
<th>Sold Price</th>
<th>Auction &amp; Lot</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>1964</td>
<td>Ferrari</td>
<td>250 LM</td>
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<td>Cobra 289 roadster</td>
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<td>BON-SC #134</td>
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</tbody>
</table>
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Bryan W. Shook, Esquire acts for and represents leading antique and collector car dealers, brokers, restoration houses, and private individuals throughout the United States and Internationally. He has been responsible for innumerable and prominent cases, distinguishing himself with his unparalleled knowledge of automobiles and network of contacts, experts, and clients.

He is redefining automotive law.

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www.vintagcarlaw.com
<table>
<thead>
<tr>
<th>Rank</th>
<th>Year</th>
<th>Make</th>
<th>Model</th>
<th>Sold Price</th>
<th>Auction &amp; Lot</th>
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<td>Ferrari</td>
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<td>98</td>
<td>1973</td>
<td>Ferrari</td>
<td>246 GTS Dino</td>
<td>$418,000</td>
<td>G&amp;C-SC #8</td>
</tr>
<tr>
<td>99</td>
<td>1931</td>
<td>Chrysler</td>
<td>CG Imperial dual-cowl phaeton</td>
<td>$412,500</td>
<td>RM-PH #221</td>
</tr>
<tr>
<td>100</td>
<td>1965</td>
<td>Ferrari</td>
<td>330 GT 2+2</td>
<td>$412,500</td>
<td>RM-PH #249</td>
</tr>
</tbody>
</table>

54 SCM 2016 ARIZONA INSIDER’S GUIDE
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1959 CHEVROLET CORVETTE RACE CAR “PURPLE PEOPLE EATER”
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UPCOMING AUCTION DATES

SCOTTSDALE
JANUARY 23-31, 2016

PALM BEACH
APRIL 6-16, 2016

NORTHEAST
JUNE 23-25, 2016

JIM SCHWARZKOPF
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EMAIL: jschwarzkopf@tdcriskmanagement.com
ONLINE: www.tdcriskmanagement.com
Where the Wild Cars Are

As you schedule your daily auction-going, be sure and budget at least 20 extra minutes for a meandering walk from your parking spot to the bidder’s zone. The Arizona parking lots are filled with cool classics that you won’t see anywhere else.
1990 Oldsmobile Custom Cruiser wagon at Barrett-Jackson
1968 Chevrolet Impala SS wagon at Silver
1941 Buick Special at Gooding
1951 Chevrolet 3100 at Silver
Alfa Romeo Giulia SS at Gooding
1964 Dodge Dart GT at Silver
Mercedes-Benz 300SL Gullwing at Gooding
Dodge Viper SRT10 at Russo and Steele
Present the Third Annual
SCM SCOTTSDALE INSIDER’S SEMINAR

“A 2020 Vision of the Future”
SCM Experts Pick the Rising Stars
and the Plunging Meteorites for 2020

THURSDAY, JANUARY 28, 2016
Gooding & Co. Auction Tent, Scottsdale Fashion Square, AZ • 9:30–11:30 a.m.

PANEL DISCUSSION
Find out what the SCM experts think is really going on in the market today. Hear their predictions for 2020 — what you should be buying and what you should be selling.

PANELISTS INCLUDE:
Carl Bomstead, American Classics
Donald Osborne, European Sports and Racing (excluding Ferraris)
Stephen Serio, Ferraris and Late-Model Exotics
Jim Pickering, American Muscle, Trucks, and Hot Rods

After the presentation, the experts will take small groups and look at some of the cars being offered for sale at the Gooding auction.

SPACE IS LIMITED — SIGN UP TODAY!
Complimentary admission for SCM Platinum members and registered Gooding bidders;
SCM subscribers, $35 for two; non-subscribers, $70 for two; Not a subscriber? Sign up today and save on admission, or upgrade to Platinum, and your admission is free!

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2005 Porsche Carrera GT

1977 Ferrari 308 GTB Vetroresina

A Few of the Other Cars Currently in our Inventory

1919 Pierce Arrow Model 48
1947 Lincoln Convertible
1958 Chevrolet Corvette
1967 Shelby GT500
1969 Mustang Boss 429
2008 Porsche GT3 RS
1932 Lincoln KB Brunn Body Phaeton
1954 Eldorado Convertible
1965 Shelby Cobra
1967 Ferrari 275/GTB4
1996 Porsche GT2
2006 Ford GT Heritage

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January 28, 2016 | 9:00 a.m. | Penske Museum, Scottsdale, AZ | FREE Admission
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**Fort Lauderdale Beach Auction**
Fort Lauderdale, FL

Vehicle check-in: Thursday, January 7, 8 a.m. to 6 p.m.
Auction: Friday, January 8, noon to 6 p.m.; Saturday, January 9, and Sunday, January 10, 10 a.m. to 6 p.m.
Where: War Memorial Auditorium, Holiday Park, 800 NE 8th St., Fort Lauderdale, FL
Web: www.ftlauderdaleauction.com
Phone: 561.533.7945
Cost: $15 admits one adult per day; $5 for children younger than 12
Expect more than 300 cars at Dave Rupp’s Fort Lauderdale Beach collector car auction. The consignments vary widely. This year, early lots of note include a 1941 Cadillac coupe, a matching-numbers 1963 Chevrolet Corvette Split-Window coupe, a 1968 Shelby GT350 convertible, a 1971 Mercury Cyclone Spoiler and a 1961 Renault Jolly beach car.

**Tom Mack**
Charlotte in January

Autofest

Swapmeet and car corral: Friday, January 8, and Saturday, January 9; 8 a.m. to 6 p.m.
Preview: Friday, January 8, and Saturday, January 9, 10:30 a.m.
Auction: Saturday, January 9, 10:30 a.m.
Where: Metrodina Expo Center, 7100 Statesville Road, Charlotte, NC
Web: www.tommackclassics.com
Phone: 1-888-TOM MACK
Cost: $10 admits one adult; children younger than 12 enter for free
This one-day sale typically draws about 150 vehicles. The weekend also features a two-day car corral and flea market with about 300 vendors offering everything from antiques to racing-related items.

**Mecum Auctions**
Kissimmee 2016

Preview: Friday, January 15, through Sunday, January 24, 8 a.m.
Auction: Friday, January 15, through Sunday, January 24, 10 a.m.
Where: Osceola Heritage Park, 1875 Silver Spur Lane, Kissimmee, FL
Web: www.mecum.com
Phone: 262.275.5050
Cost: $30 admits one adult per day; $180 event pass covers one adult for all auction days; children 12 and younger are free
Last year’s results: 1,775 of 2,380 cars sold (75%), for total sales of $68.2m

Can you imagine an auction that lasts 10 days? Well, that’s how long it takes 3,000 cars to cross the block. The main attractions at Kissimmee this year are a 1982 Porsche 962, a 2012 McLaren MP4-12C High Sport, a 1967 Toyota 2000GT, a 1969 Pontiac Trans Am convertible, a 1969 Chevrolet Yenko Camaro and a 2013 Ferrari 458 Challenge.
Saturday, June 4, 2016
THE GREENWICH WEEKEND AUCTION
Westport, Connecticut

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September 2016
THE BOSTON CUP AUCTION
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1967 CHEVROLET 427/435 CORVETTE
Factory-original 427/435hp coupe with Tuxedo Black/black leather, original drivetrain and 4-speed close-ratio transmission, with GM factory documentation. Bloomington Gold Certified and multiple NCRS Top Flight awards.

1967 CHEVROLET CORVETTE 427/435 CONVERTIBLE
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