Keith Martin’s
Sports Car Market™
Collecting, Investing, Values, and Trends

2017 Insider’s Guide to the
ARIZONA AUCTIONS

Featured Cars ★ Where to Go ★ What to See

- Scottsdale
- Phoenix
- Fort McDowell

Steven Tyler’s 2012 Hennessey Venom GT Spyder
at Barrett-Jackson

11th Annual Guide — Complete Schedule of Events
RELIABLE
IS MORE THAN
OUR NAME.
IT'S
OUR PROMISE.

Your classic car is more than an investment, it carries your heart everywhere it goes. At Reliable Carriers, we understand. Our kid-glove care, enclosed transport trucks, pinpoint GPS tracking and $5 million of insurance on every load help to earn your trust over every mile. Reliable Carriers. Vehicles taken seriously.
PROVENANCE IS EVERYTHING

1933 CHRYSLER CL IMPERIAL DUAL-WINDSHIELD PHAETON
Coachwork by LeBaron; Chassis no. 7803657
Believed to be the last example completed; personal car of LeBaron’s renowned automotive designer Ralph Roberts.

1948 TUCKER 48 | Chassis no. 1044

1930 CADILLAC V-16 ROADSTER | Coachwork by Fleetwood

ARIZONA | 19-20 JANUARY
Visit us online to pre-register and to order a catalog.

www.rmsotebys.com
Worldwide Auctioneers
Vintage Motorcar Specialists

Scottsdale Auction
January 18, 2017 - Scottsdale, Arizona - 5pm
Auction Location - 6460 E. McDowell Road, Scottsdale, AZ 85257

Experience the Passion

From the Darwin James Collection
1955 Porsche 356A/1600 Speedster
One of the last 100 built, freshly restored, numbers matching powertrain,
Porsche Certificate of Authenticity and Kardex
Offered Without Reserve

From the Darwin James Collection
1953 Porsche 356/1500 'Bent Window' Cabriolet
Coachwork by Reutter, rare 'Pre-A' example, well-equipped including
'Telefunken' radio, Porsche Certificate of Authenticity,
Recent expert restoration
Offered Without Reserve

From the Darwin James Collection
1959 Porsche 356A Convertible D
One of the rarest full production 356 Porsches,
Beautifully restored to a high standard
Offered Without Reserve

Register to Bid Today!
WorldwideAuctioneers.com | 260.925.6789
Experience the Passion

1937 Cord 812 SC Cabriolet
Formerly of the Blackhawk and Malcom Pray Collections, An excellent candidate for CCCA and AACA events and tours, Stunning design by Gordon Buehrig

1966 Shelby GT350 Convertible
Historic as 1 of the 4 Shelby GT350 convertibles produced in 1966. Documented in the SAAC Shelby American World Registry, SAAC Division I Gold award recipient, Owned new by Bob Shane of the Kingston Trio, the sole red car, Factory equipped with air-conditioning, Offered from a noted private collection Offered Without Reserve

1930 Rolls-Royce Phantom II Drophead Coupe
Magnificent sporting coachwork by Binder, A wonderfully sorted late-specification chassis, Beautifully presented and maintained

Now Accepting Quality Consignments!
WorldwideAuctioneers.com | 260.925.6789
Post-Monterey, a Dose of Desert Tranquility

It’s easy. That’s how I feel about Arizona after the madness of Monterey.

While the distances between the events in Arizona are not inconsequential, you don’t have to deal with the mind-boggling mess that is Highway 1 through Carmel four, five or six times a day.

Aside from the auctions, there is only one major event, the Arizona Concours (to which Donald Osborne and I will be returning for our third year together to emcee). It’s at the Biltmore, there are a limited number of tickets and there’s plenty of parking. You’re not worried about getting trampled by hordes of photographers as you move from car to car.

While the size of Barrett-Jackson can make it intimidating to navigate, once you’ve got your parking space (and saved its location in your smartphone), the rest is a breeze. There’s always plenty of space to walk around, and if you’re hungry, simply buy a deep-fat-fried turkey drumstick the size of a baseball bat and munch away.

I like going to Arizona in January — this is my 29th consecutive year. I enjoy the hot sun during the day and brisk desert air at night. I like having nothing but auctions on my mind — no vintage races, no car shows (after the opening concours), no parades. Nothing but one car after the other crossing the block — and most likely being hammered sold.

My advice is simple. Pack cold-weather gear for the nights and sunscreen for the days. Get all your bidding credentials, along with your financial lines of credit, sorted out in advance. Make your hotel and dinner reservations now; otherwise you might be staying far away and eating at Denny’s.

Pick up your SCM 29-year pin at our booth at the Gooding sale. There will be SCM and ACC staffs at all the events — say hello and tell us your story about the cars you are buying and selling.

See you in the desert! — Keith Martin

Auctions

18 Barrett-Jackson The rock ‘n’ roll lifestyle event
20 RM Sotheby’s World-class collectibles come to market
22 Bonhams Premium motorcars in an upscale setting
24 Russo and Steele Great cars in a unique format
26 Silver Auctions Low-key atmosphere attracts families and fun
28 Gooding & Company A handpicked selection of important cars
30 Worldwide Auctioneers Veteran auction company joins the party
32 Mecum Auctions Vintage bikes arrive in Vegas
32 Bonhams A top-notch array of collectible motorcycles

Features & Events

28 SCM Insider’s Seminar Our expert panel peers into the future
46 Arizona Concours Now at four years and running strong
54 Off the Auction Path Scenic drives between bidding
62 Car Spotting in Arizona Where to go to see some great cars
66 The Other Coast Head east for more classic cars and sunny skies

Reference

34 Timeline of Events When and where you need to be
36 Area Map Drive times and distances to all the auctions
36 Phone Directory Numbers to know

All auction photos are courtesy of the respective auction houses unless otherwise noted.

Post-Monterey, a Dose of Desert Tranquility

The Arizona Concours offers a change of pace from the auctions

Post-Monterey, a Dose of Desert Tranquility

The Arizona Concours offers a change of pace from the auctions

Post-Monterey, a Dose of Desert Tranquility

The Arizona Concours offers a change of pace from the auctions

Post-Monterey, a Dose of Desert Tranquility

The Arizona Concours offers a change of pace from the auctions

Post-Monterey, a Dose of Desert Tranquility

The Arizona Concours offers a change of pace from the auctions
We’ll let our customers do the talking.

Enclosed Auto Transport since 1980

“Whether I’m shipping an exotic or a classic, I always call Intercity Lines”
- Wayne Carini of Chasing Classic Cars

“Intercity’s attention to detail and the reach of their fleet makes them our go-to choice for shipping across the U.S.”
- Morgan Carter, VP of Gooding & Company

“Simply said, Intercity is the very best in the industry. Transporting multi-million dollar cars is their specialty. No one does it better.”
- Don Williams, President & Owner of The Blackhawk Collection

Request a Quote Today!

800.221.3936  IntercityLines.com
J.C. TAYLOR INSURANCE
1-800-345-8290
jctaylor.com
RS COLLECTOR AUTOMOBILE AUCTIONS

SCOTTSDALE 17
JANUARY 18-22 5 DAYS-800 CARS

THE EPICENTER OF SCOTTSDALE’S COLLECTOR CAR UNIVERSE
RUSSO AND STEELE CONTINUES TO PROVE WE ARE THE CLEAR CHOICE IN SCOTTSDALE

NEW LOCATION
ARIZONA’S WORLD CLASS SPORTS & ENTERTAINMENT COMPLEX
PREMIER CONCOURS STYLE VENUE EXPERIENCE

SALT RIVER FIELDS AT TALKING STICK

WHAT’S NEW IN 2017
AT RUSSO AND STEELE SCOTTSDALE

- PREMIUM CONCOURS STYLE ENVIRONMENT
- STADIUM LIGHTING
- HIGH IMPACT ROADSIDE VISIBILITY
- QUICK, DEDICATED FREEWAY ACCESS
- HEAVILY EXPANDED PAVED PARKING
- ALL CARS UNDER TENTS ON LAWN
- DRAMATIC NEW SKY BOX AUCTION ARENA

REGISTER TO BID
PREMIUM CARS • ACTION PACKED AUCTION-IN-THE-ROUND
GUEST PASS AND DRINKS INCLUDED

FOR CONSIGNMENT, BIDDER REGISTRATION OR AUCTION INFORMATION
RUSSOANDSTEELE.COM 602.252.2697
CARS WANTED

ANTIQUE, CLASSIC AND VINTAGE CARS
1890’s - 1970’s Brass Era Cars,
Classic Era Cars and Vintage Era Sports Cars
In Any Condition
WE PAY MORE THAN ANYONE ELSE

WHAT’S YOUR CAR WORTH?

HAVE A DRAGONE SPECIALIST APPRAISE YOUR CAR TODAY

INSURANCE PURPOSES
LEGAL PURPOSES
RETAIL MARKET VALUE AND MORE
WE ALSO APPRAISE ENTIRE COLLECTIONS

DRAGONE
Bridgeport: (203) 335-4643 • Westport: (203) 349-8840 • Fax: (203) 335-9798
www.dragoneauctions.com
WE SOLD 70% OF ALL CARS ENTERED AT OUR LAST AUCTION!
The McCormick family invites you to their 62nd auction featuring over 580 antique, classic, exotic, muscle, sports and special interest autos. Ask for Keith, Jason or Michele to answer your questions (760) 320-3290.

WHERE TO STAY
Call our host hotel at the Hilton Palm Springs at 760.320.6868 and use promo code “CCA” for special room rates. Also visit VacationPalmSprings.com for more options.

ENTRY FEES
Friday night, Saturday and Sunday $300. Add $100 for prime time placement – only 128 cars. No numbers will be reserved without consignment fee being paid in full. Visa, Mastercard and AMEX are accepted. Positions will be filled on first-come, first-served basis. To reserve the position you desire, send your check covering the entry fee or phone in your credit card number. You may specify the cars you’re entering at a later date. Entry fees are REFUNDABLE less $50 handling fee if you notify us in writing 14 days prior to the auction. Color photographs may be included in our exclusive color brochure. We strictly limit the number of positions available in this three-day event of 580 cars. COMMISSION STRUCTURE: FLAT 5% OF SALES PRICE (one of the lowest in the business).

WE SOLD OUT OF LOT NUMBERS DURING OUR PREVIOUS SALE SO BOOK EARLY.
Arizona Auction Roundtable
SCM asks each auction house for their 2017 stars and under-the-radar sleepers

**Star Car**

1925 Bugatti Type 35 Grand Prix

David Gooding
President and Founder, Gooding & Company, Santa Monica, CA

Mr. Bird raced the Type 35 just a few times in the newly formed ARCA events (Mr. Bird’s ARCA racing plaque is still affixed to the dash) before he passed away in 1941 in an aviation accident.

The Bugatti sat among his stable of exotic automobiles until 1961, when his wife, Marjorie Winifred Bird, passed away. Following her death, the estate held the “Car Auction of the Century,” where pioneering collector Henry Austin Clark purchased Chassis 4487.

The current owner purchased the car from Clark over 35 years ago, and it has been in his loving care ever since. With just three owners from new and in exemplary condition, this car represents the purest expression of the original Type 35 Grand Prix.

It is a sensational example: retaining its original chassis, bodywork, engine and distinctive early production features.

**Sleeper Car**

American Motors AMX/3 by Bizzarrini

(estimate: $900,000–$1,300,000).

In 1968, in an effort to save AMC, the company pivoted its focus to more performance-based products that could better compete with foreign competition and infuse excitement in the brand.

Richard “Dick” Teague, the head of design at AMC, was tasked with designing a mid-engine sports car, which resulted in the AMX/3 program.

The program collaborated with other firms, which included BMW, ItalDesign and Bizzarrini, to assist with the engineering and design elements of the AMX/3. This example is the fourth built, known as the Monza car for the aerodynamic development that Bizzarrini put it through at the racetrack in 1970, testing that resulted in a top speed of 170 mph.

After an extensive concours-quality restoration, this AMX/3 won First in Class at the 2016 Pebble Beach Concours d’Elegance in the featured Bizzarrini class. This is a rare opportunity to own a piece of American automotive history.

**Star Car**

1933 Chrysler CL Imperial dual-windshield phaeton by LeBaron

(estimate: $1,400,000–$1,800,000).

Our Arizona sale is known for best-of-category cars, and the 1933 Chrysler Imperial is a notable example with its dual-windshield design. It is a rare opportunity to own a piece of automotive history.
Like the owners of these classics, trust KKR for Service & Repair!

Show Quality Restorations, Service & Repair
T: 530-241-8337  F: 530-241-8339
1530 Charles Drive, Redding CA 96003
www.KevinKayRestorations.com
info@KevinKayRestorations.com

Aston Martin Parts – T: 530-241-0600 or Kevin Kay Aston Parts on eBay
Chrysler CL Imperial dual-windshield phaeton by LeBaron is surely the most significant American Classic on offer during this year’s Arizona car week. As the personal car of legendary designer Ralph Roberts, this one-off, custom-built Imperial was his statement of what the future held. This is essentially “Chrysler’s Y-Job.” Its low-mounted headlamps, bold fenders flowing unencumbered by side-mounted spares, and aerodynamic skirts shrouding the rear wheels put the design at least a decade ahead of its time. Most recently, the beautifully restored Chrysler won Best of Show at the Concours d’Elegance of America and Best in Class at the Pebble Beach Concours d’Elegance. Add to that its former residence in the renowned Milhous and Otis Chandler collections, and it doesn’t get much better than this.

**Sleeper Car**

1990 Mercedes-Benz 190 E 2.5-16 Evolution II (chassis number WD-B2010361F734005; estimate, $225,000–$275,000).

My sleeper pick for our Arizona sale is the 1990 Mercedes-Benz 190 E 2.5-16 Evolution II, the homologation model of the car that won Mercedes-Benz the 1992 DTM manufacturer championship, as well as 1st, 2nd and 3rd place in the driver’s championship.

Already boasting incredible aerodynamics developed at the University of Stuttgart, it’s what’s under the hood that makes this a sleeper. The advanced 16V cylinder head was designed and cast by Cosworth — creators of the dominant engines for F1 and Indy Car — and is responsible for the car’s nearly 100-hp-per-liter output.

A few examples of the 502 built have traded hands in the U.K. over the past 18 months and have attracted strong interest and results, with collectors beginning to realize just how special they really are.

As the first example ever presented for sale publicly in North America, the upgraded DTM-spec, 5,000-km (3,106 miles) car we’re offering is sure to catch a few eyes.

**Star Feature**

The unquestionable star of Russo and Steele’s 2017 Scottsdale auction experience is our new venue location at Salt River Fields at Talking Stick. The incredible amenities and the enhanced ambiance at Salt River Fields at Talking Stick add an extra level of excitement and sophistication — with a concours-level environment. We are sure that every car featured at our 2017 flagship event will be a star!

**Sleeper Cars**

The Okoboji Museum Collection featured at Russo and Steele Scottsdale is a diverse group of more than 30 highly maintained and loved collector automobiles ranging from pre-war survivor cars to 1950s Americana to classic European sports cars.

Another featured collection, the Missoula Museum Collection, will be at no reserve on the morning of Sunday, January 22.

Featuring more than 50 offerings spanning a quarter century, the Missoula Museum Collection covers nearly every category of desirability. From pre-war standards to 1940s and 1950s classics to the height of vintage British luxury (and even a fire truck!), the Missoula Museum Collection presents a once-in-a-lifetime opportunity for every level collector.

**Alcazar**

Drew Alcazar
CEO, Russo and Steele Auction Company, Scottsdale, AZ

Russo and Steele’s enhanced new venue at Salt River Fields at Talking Stick

RM Sotheby’s star car — 1933 Chrysler CL Imperial dual-windshield phaeton by LeBaron
The most important detail is in the glovebox.

Collectors are passionate about the details. So are we. In fact, we’re as passionate about protecting our clients’ cars as they are about collecting them. So unlike standard auto insurance, we cover the Agreed Value of your collector car, not the "blue book" value. That's one detail you can't afford to overlook.

Visit www.AmericanCollectors.com to get a quote today.
1-866-887-8354
set it apart, such as the authentic distinctions that nearly 40 more horsepower than its siblings and enjoyed uprated to factory team and only one of three by Carrozzeria Vignale neral-specification cars built. The particular car, chassis 904098, is a true rarity in that it boasts a solid, unblemished history and still retains its original body, engine and interior — attributes very seldom found these days. Delivered new to leg- endary Florida dealership Brumos Porsche, this car — number 98 of 106 — was put away after just a few races and then sold to a prominent Porsche collector in Europe where it’s remained for nearly 30 years. As the first Porsche to utilize a ladder chassis and fiberglass body, this pioneering model clinched a 1st overall at the Targa Florio, a 1st at Reims, five of the top 10 GT placements at Le Mans, and class wins at Spa and Sebring, among others — all in its first year. With just over 100 produced in the course of two years, the 904 GTS as a model was not only tremendously successful but also very limited. To own one of these machines today is a privilege enjoyed by very few. And to own one as original and genuine as this is a rarity indeed.

The highly original 1964 Porsche 904 GTS. Considered by many cognoscenti to be one of the finest Porsche sports racers in history, the 904 is without a doubt also one of the most iconic cars of the mid-20th century. The particular car, chassis 904098, is a true rarity in that it boasts a solid, unblemished history and still retains its original body, engine and interior — attributes very seldom found these days. Delivered new to leg- endary Florida dealership Brumos Porsche, this car — number 98 of 106 — was put away after just a few races and then sold to a prominent Porsche collector in Europe where it’s remained for nearly 30 years. As the first Porsche to utilize a ladder chassis and fiberglass body, this pioneering model clinched a 1st overall at the Targa Florio, a 1st at Reims, five of the top 10 GT placements at Le Mans, and class wins at Spa and Sebring, among others — all in its first year. With just over 100 produced in the course of two years, the 904 GTS as a model was not only tremendously successful but also very limited. To own one of these machines today is a privilege enjoyed by very few. And to own one as original and genuine as this is a rarity indeed.

The ex-Mille Miglia, 24 Hours of Le Mans Scuderia Ferrari 340 America Vignale Spyder. This rare and historic sports racer, chassis 0196A, is replete with pedigree and provenance and is well documented by marque expert Marcel Massini.

It was a Ferrari Works team entry in the 1952 Mille Miglia, driven by Piero Taruffi, raced in the 24 Hours of Le Mans by Louis Rosier, and campaigned in that year’s Targa Florio, Grand Prix of Bern, Pescara 12 Hours, Maloja-Saint Moritz Hill Climb, Grand Prix of Bari and more.

Just one of five original-specification cars built by Carrozzeria Vignale and only one of three uprated to factory team specifications — enjoying nearly 40 more horsepower than its siblings — 0196A features many authentic distinctions that set it apart, such as the specially integrated air intakes, portholes and brake vents on the body, as well as its 340 MM performance specifications.

After its Scuderia Ferrari racing career, the car went back to both the Ferrari and the Vignale factories and was fitted with a bespoke coupe body for delivery to its first private owner. Subsequently rebodied back into its original racing form, this car is an exceptional and important car representing Ferrari’s early efforts on the road to world domination.

The CERV 1 was Arkus-Duntov’s personal Corvette engineering test bed, which was used to develop what the Cor- vette became in the early 1960s. It serves as one of the most important pieces of American automotive history.

Something not often seen is the sale of a 150-car collection. Something even rarer is seeing that collection selling as part of a larger auction and at no reserve, but that is what we’re doing at Barrett-Jackson with the Charlie Thomas Collection, and it’s something we’ve had tremendous success with in the past.

This collection is eclectic and has something for everyone — a good mix of pre-war, post-war, muscle and sports cars.

One of his spectacular European cars is a 1955 Mercedes-Benz 190SL dressed in DB40 Jet Black over Parchment leather and features wide whitewall tires.
CARS
Classic Automotive Relocation Services

TRADITIONAL VALUES
MODERN THINKING

- International Sea and Air Freight
- US and Worldwide Customs Brokerage
- Race and Rally Transportation
- International Storage
- UK and European Trucking

JAPAN
Tel: +81 (0) 453 067 043
Email: info@carsjp.net
Web: www.carsjp.net

LOS ANGELES
Tel: +1 310 695 6403
Email: info@carsusa.com
Web: www.carsusa.com

NEW YORK
Tel: +1 516 210 6868
Email: info@carsusa.com
Web: www.carsusa.com

EUROPE
Tel: +44 (0) 1284 850 950
Email: info@cars europe.net
Web: www.carseurope.net
Hundreds of thousands of people will walk through WestWorld’s gates to see the spectacle that is Barrett-Jackson’s premier auction. Cars to buy could be the last thing you look at among the lounges, vendors and activities. The cars are there, however, in huge numbers. Barrett adjusts the tent configuration every year, but count on at least a mile from one end of the property to the other.

What fills the space remains the same — American muscle reigns supreme.

Many of the highlights this year comes from the Charlie Thomas Collection. Over 140 of his cars are consigned, ranging from a 1929 Studebaker President to a 1970 Plymouth Superbird 440 Six Pack.

Celebrity-owned cars, celebrity cars and resto-mods are another large chunk of Barrett’s offerings. Make a game of finding as many celebrity cars as you can, such as Steven Tyler’s Hennessey Venom GT.

Last year’s results: 1,481 of 1,490 sold (99%), for total sales of $103,403,610.

**Star Cars**

1972 Plymouth Barracuda Hot Wheels “Snake II” Funny Car. The original restored Funny Car from the “Snake vs. Mongoose” match racing promotion from the early ’70s. As great a performer as it is a piece of hot rod history, the Barracuda has set multiple performance records and won several awards.

1960 Chevrolet CERV 1. The “Chevrolet Engineering Research Vehicle” that was a test mule for refining and experimenting with a multitude of suspension, chassis and body parts. Looking more like a Formula One car from its era, the CERV was designed for speed to test parts at levels unattainable by passenger cars. An engineering marvel and part of Chevrolet’s developmental history.

1969 Chevrolet Corvette L88. One of just 216 L88 Corvettes and the recipient of the Triple Diamond award as well as several other accolades. One of the most desirable Corvettes in excellent condition.

2012 Hennessey Venom GT Spyder. One of only twelve Venom GTs and Aerosmith lead singer Steven Tyler’s personal car. In pristine condition and being sold for Tyler’s charity, Janie’s Fund.

It’s difficult to choose just one, but 150 cars from the Charlie Thomas Collection will be appearing at Arizona. Some notable examples representing American muscle from the collection include a 1970 Ford Mustang Boss 302, a 1970 Plymouth ‘Cuda 440 Six Pack and a 1966 Pontiac GTO.

Stay tuned to upcoming issues of SCM and ACC, as well as www.AmericanCarCollector.com, for details about the ACC Insider’s Seminar, scheduled for 9–11 a.m. Wednesday, January 18, at Barrett-Jackson’s auction in Scottsdale.
Meet artist Michael Irvine at Barrett-Jackson Scottsdale.

Artist Michael Irvine’s watercolor paintings take you on an incredible journey of discovery as you explore his unique, high impact creations. Each work of art tells a story, giving you a glimpse into the surreal, creative imagination of one of North America’s top artists.

Michael’s limited reproductions are hand-signed, hand-numbered and are accompanied by Certificates of Authenticity.

Begin your collection today.

www.michaelirvine.com
PURCHASE ON-LINE. FREE SHIPPING. FREE LAYAWAY. 1.800.361.5484
In 2016, RM Sotheby’s pulled in an impressive $62.7m on 126 cars sold. That was good enough for their second-highest Arizona total ever. It also included the most valuable automobile in Arizona auction history: a $9.9m 1937 Mercedes-Benz 540k Special Roadster. For their 18th annual event, they will present over 120 cars from the most iconic marques at the stunning Arizona Biltmore Resort and Spa. Information for the pre-war classics to contemporary supercars will be available at RM Sotheby’s “Access the Knowledge” booth, where you will find the history library and corresponding information and accessories for each lot.

Last year’s results: 126 of 149 sold (85%), for total sales of $62,747,250.

1933 Chrysler CL Imperial dual-windshield phaeton, chassis no. 7803657, the stunning one-off and personal car of renowned automotive designer Ralph Roberts. One of the most important Chryslers ever built, and it is arguably one of the best-looking American Classics of all time. It has lived in some of the hobby’s most respected collections, including those of the Milhous brothers and Otis Chandler. In recent years, it has enjoyed great success on the show field, including Best of Show at the Concours d’Elegance of America at St. John’s, and Best in Class at the Pebble Beach Concours d’Elegance. (Estimate: $1,400,000–$1,800,000)

1938 Bugatti Type 57 cabriolet. Chassis 57587, beautifully presented with rare coachwork by Letourneur et Marchand. (Estimate: $1,250,000–$1,500,000)

1995 Ferrari F50. One of very few completed in black and sporting just 2,000 miles from new. (Estimate: $3,000,000–$3,500,000)

1997 Porsche 911 Turbo S. Striking in its original Yellow over Black and showing 12,150 original miles. (Estimate: $425,000–$550,000)

1990 Mercedes-Benz 190E Cosworth 2.5-16 Evolution II. The first EVO II offered publicly in North America. (Estimate: $225,000–$275,000)

2003 Ferrari Enzo. An original, single-owner car from the collection of fashion mogul Tommy Hilfiger. An exceptionally maintained example of the most iconic Ferrari of the 2000s, it shows just over 3,600 miles from new on its odometer. (Estimate: $2,700,000–$3,000,000)
PLEASE TAKE YOUR SEATS
IT’S SHOW TIME!

Get ready for the performance of a lifetime when you lease an antique, exotic, or collector car from Putnam Leasing. Thrills you never dreamed possible at a price you never dreamed feasible can be yours when you “Lease To Own” with Putnam. Their low rates, flexible terms and many tax benefits will keep you smiling and on the edge of your seat.

PUTNAM LEASING
866.90.LEASE

Offices Coast To Coast

www.putnamleasing.com
Bonhams
The Scottsdale Auction

For their sixth annual sale, Bonhams again expects a full crowd at their beautiful, accessible location — the Westin Kierland Resort & Spa. Racing and sports cars will be the name of the game this year for Bonhams, but expect fine selections from classic luxury and modern performance. After all, a 2015 McLaren P1 was last year’s high sale at $2,090,000, and it shared the podium with a 1962 Mercedes-Benz 300SL Roadster at $1.5m and a 1971 Ferrari 365 GTB/4 Daytona coupe at $1.2m. It shouldn’t surprise anyone if Bonhams tops last year’s $18m with their selection this year.

Last year’s results: 94 of 112 sold (84%), for total sales of $18,038,250.

Details
Preview: Tuesday, January 17, 9 a.m. to 6 p.m.; Wednesday, January 18, 9 a.m. to 6 p.m.; Thursday, January 19, 9 a.m. to 11 a.m.
Auction: Thursday, January 19, 11 a.m.
Dates and times subject to change
Where: The Westin Kierland Resort and Spa, 6902 E. Greenwich Parkway, Phoenix, AZ
Web: www.bonhams.com
Phone: 415.391.4000
Cost: $100 catalog admits two; $20 gallery guide admits one; $150 bidder registration includes catalog, guide and entry for two to preview and auction

1952 Ferrari 340 America Vignale Spyder. Just one of five original-specification cars built at Carrozzeria Vignale and only one of three uprated to factory team specifications. Not only has this historic sports racer competed in period in some of the world’s greatest motor races, but it has also participated in the Mille Miglia Storica, Monterey Historic Races and the Monaco Historic Grand Prix.

1964 Porsche 904 GTS. Delivered new to legendary Florida dealership Brumos Porsche, this car was put away after just a few races and then sold to a prominent Porsche collector in Europe, where it remained for nearly 30 years. As the first Porsche to utilize a ladder chassis and fiberglass body, this pioneering model clinched a 1st overall at the Targa Florio, a 1st at Reims, five of the top 10 GT placements at Le Mans, and class wins at Spa and Sebring.

1966 Ferrari 275 GTB. A desirable late-production, long-nose example with torque tube driveline, it’s the beneficiary of a recent comprehensive restoration by renowned marque specialists Mototechnique. Presented in its factory-delivered colors of silver over black, this Italian masterwork has spent most of its life in the United States and is a class winner at the distinguished Cavallino Classic.

1952 Ferrari 340 America Vignale Spyder

1966 Ferrari 275 GTB
Quality Defined

HAHN-VORBACH & Associates LLC
Collector Car Restoration & Services

Full & Partial Restorations • Recommissions • Repairs
European and American Marques

Antique - Classic - Sports - Muscle
Hot Rods - Custom Builds

321 Perry Hwy, Harmony, PA 16037
724-452-4329
www.hahnvorbach.com
In late September, Russo and Steele announced that following 16 years of auctioning cars in North Scottsdale, they’re moving their premier event to Salt River Fields at Talking Stick. The 140-acre complex is home to spring training for professional baseball and a wide variety of entertainment festivals.

Russo’s consignment list is always diverse. Expect about 800 cars ranging from big-block American muscle and flawless hot rods to classic European sports cars and cutting-edge modern supercars. The target price range is $50k to $500k, with many offerings above and below.

The auction ranks as the most theatrical, high-energy show in the industry. The “auction in the round” gets buyers up close and personal with each car as it crosses the block.

**Last year’s results:** 521 of 723 sold (72%), for total sales of $21,307,765.

**Star Cars**

**1966 Shelby GT350 convertible.** Numbered 6S2389 and documented in the Shelby American World Registry, this 1966 Shelby GT350 convertible is one of the 12 continuation cars that were commissioned by Carroll Shelby and built at Beverly Hills Mustang for Shelby American Inc. during the 1980s. Built to a contract dated October 28, 1980, 6S2389 is the only one of the 12 cars produced with a Paxton supercharger. It was sold new on June 6, 1982, and benefits handsomely from the care of just three owners from new.

**Details**

**Preview:** Wednesday, January 18, through Sunday, January 22, 9 a.m.

**Auction:** Thursday, January 19, through Sunday, January 22, noon

Dates and times subject to change

**Where:** Salt River Fields at Talking Stick, 7555 N. Pima Road, Scottsdale, AZ

**Web:** www.russoandsteele.com

**Phone:** 602.252.2697

**Cost:** $20 admits one on Wednesday, January 18; $30 Thursday, January 19, through Saturday, January 21; $25 Sunday, January 22; $200 for bidder’s registration includes one guest pass

Attendees will find a new venue and layout this year
Aerodynamic with fully skinned underside
Lightweight aluminum and composites
Incredible Handling
Towable with an SUV

Pick up your Aerovault in Henderson, NV and drive to the Scottsdale auctions in 4 hours to get your new car!

Low, long-nosed cars such as Porsche GT3RSs glide in with custom Aerovault ramps

The Aerovault has a full 80” in-between the wheel wells so even super cars fit

This AWD Panamera fits like a dream

Want a muscle car in your Aerovault? Us too!

P: 702-343-5320
W: //aerovault.info
E: aerovault@bre2.net
Silver Auctions
Arizona in January

Insider’s Tip
More than 400 cars are expected to cross the auction block at this three-day event at the We-Ko-Pa Resort. The first hour of each day begins with 80 lots of select memorabilia, and then the cars flow in from the surrounding parking lot. Count on seeing many appealing collector cars change hands at realistic prices. Silver’s low-key sale, less than 30 minutes outside Scottsdale, is a great change of pace during the frenetic Arizona Auction Week. It also has the best sunrise and sunset views of any auction venue.

Last year’s results: 281 of 484 sold (58%), for total sales of $3,919,918.

Details
Preview: Thursday, January 19 through Sunday, January 22, 8 a.m.
Auction: Thursday, January 19, 1 p.m. to 9 p.m.; Friday, January 20, 11 a.m. to 9 p.m.; Saturday, January 21, 10:30 a.m. to 9 p.m.; Sunday, January 22, 10:30 a.m. to 9 p.m.
Dates and times subject to change
Where: We-Ko-Pa Resort and Conference Center, 10438 North Fort McDowell Road, Fountain Hills, AZ
Web: www.silverauctions.com
Phone: 800.255.4485
Cost: $20 admits one per day; free admission for children 11 and younger

Star Cars
1971 Plymouth Satellite Plus. The engine makes 425 horsepower with a 440-ci V8, 727 slap-stick auto with full manual valve body. The car runs well, is fun to drive and has tons of power. It features 3.91:1 gears with sure-grip Posi, aftermarket axles, custom driveline, driveline loop, subframe connectors, solid motor mounts, and a 750 Holley.

1932 Ford Roadster. Finished in House of Kolor displaying Sunset Pearl Orange with a silver nose that flows into green flames. Features custom Stewart Warner gauges, tilt steering column and custom shifter. Runs and drives fantastic, with the ZZ4 crate 350 V8, TH350 automatic transmission, power disc brakes and nine-inch Ford rear end with 3.25 gear ratio.
Gooding & Company’s Scottsdale auction will be their 10th. Their collection of offerings is, as always, blue-chip and carefully selected. At the 2016 sale, Gooding sold 96 of 113 lots for $42.4m. This included nine lots that cracked the million-dollar barrier, with a $6.5m 1950 Ferrari 166 MM/195 S topping the list.

Scottsdale Fashion Square Mall right next door provides sufficient parking and less-expensive shopping endeavors compared with the $441,521 average Gooding pulled in per car last year. Expect a diverse catalog offering again, with heavy emphasis on post-war European sports cars, pre-war luxury classics and a dash of modern supercar performance.

**Last year’s results:** 96 of 113 sold (85%), for total sales of $42,386,050.

**Star Cars**

1925 Bugatti Type 35 Grand Prix (Estimate: $2.6m–$3.2m). This model was purchased new in Paris by Standard Oil heir Wallis Clinton Bird. With just three owners, this Type 35 has been lovingly tended to and remains in excellent condition.

1969 AMC AMX/3 by Bizzarrini. ($900k–$1.3m). This car won First in Class at the 2016 Pebble Beach Concours d’Elegance in the Bizzarrini class. This is the fourth AMX/3 and is known as the Monza model, which went through extensive aerodynamic testing.

**Details**

**Preview:** Wednesday, January 18, through Friday, January 20, 9 a.m. to 6 p.m.; Saturday, January 21, 9 a.m. to 5 p.m.

**Auction:** Friday, January 20, Saturday, January 21; 11 a.m.

Dates and times subject to change

**Where:** Scottsdale Fashion Square, 4700 N. Scottsdale Road, Scottsdale, AZ 85251 (corner of North Scottsdale Road and East Highland Avenue)

**Web:** www.goodingco.com

**Phone:** 310.899.1960

**Cost:** $40 admits one to all events; $100 catalog admits two to all events; $200 includes catalog, admission for two with reserved seats, subject to availability; children younger than 12 get in free

---

Scottsdale Insider’s Seminar presented by Sports Car Market and Gooding & Co.

**Topic:** “Why Do We Collect?” — a lively, interactive discussion with collector car professionals; Donald Osborne will serve as emcee

**When:** Thursday, January 19, 9:30–11:30 a.m.

**Where:** Gooding & Company auction tent. Scottsdale Fashion Square, 4700 N. Scottsdale Road, Scottsdale, AZ 85251 (corner of North Scottsdale Road and East Highland Avenue)

**Web:** www.sportscarmarket.com/scottsdale2017

**Phone:** 503.261.0555, ext. 217

**Cost:** Complimentary admission for SCM Platinum members and registered Gooding bidders; SCM subscribers, $35 for two; non-subscribers, $70 for two

See ad on p. 58 for more details.
Visit us at LA Lit Meet~March 4
Visit us at AutomobiliaMonterey~Aug 15-16
Worldwide Auctioneers
Scottsdale Auction

**Insider’s Tip** Worldwide Auctioneers enters the Arizona foray with an exciting selection of 80 fine motorcars. They will be the first catalog sale of the week. Starting their year in Scottsdale was part of a long-term plan by principal and chief auctioneer Rod Egan. Their selection will have heavy emphasis on European sports and luxury, with plenty of American iron and modern performance to attract anyone’s interest.

**Star Car** 1955 Porsche 356A 1600 Speedster. With a matching-numbers powertrain and a Porsche Certificate of Authenticity.


---

**Details**

**Preview:** Sunday, January 15 through Tuesday, January 17, 9 a.m. to 6 p.m.; Wednesday, January 18, 9 a.m. to 5 p.m.

**Auction:** Wednesday, January 18, 5 p.m.

Dates and times subject to change

**Where:** Scottsdale Auto Park, 6460 E McDowell Road, Scottsdale, AZ

**Web:** [www.worldwide-auctioneers.com](http://www.worldwide-auctioneers.com)

**Phone:** 800.990.6789

**Cost:** Preview is open to the public; $30 admission to auction Wednesday, January 18; $75 catalog includes VIP reception and seating; $150 bidder registration includes two VIP seating passes and catalog
What a difference a day makes.

Lease an exotic or vintage motorcar with Premier and take delivery in 24 hours.*

Navigating your way to a new lease is easy with Premier. Simply find the car of your dreams, then contact us for the most transparent lease terms in the industry.

*In most cases, we can facilitate delivery in as little as 24 hours.

Some call it the Premier Advantage. We call it a day’s work.

Experience the Premier Advantage
Call us today toll free at 877-973-7700
www.premierfinancialservices.com

Premier Financial Services
Vintage and Exotic Motorcar Leasing
Mecum Auctions
Las Vegas 2017 Motorcycle Auction

Insider’s Tip  Mecum took over MidAmerica’s well-established Las Vegas Antique Motorcycle Auction two years ago and has carried on the 26-year tradition. Sales totaled nearly $9m from last year, with 526 out of 662 bikes (79%) going home with new owners. Star bikes this year include a 1938 Indian Model 438, a 1915 Harley-Davidson Twin and a 1948 Vincent Rapide from the Jack “The Bear” Coonrod Collection, a 1985 Yamaha RZ350 and a 1928 Excelsior Big Bertha Hillclimber.

Last year’s results: 526 of 662 sold (79%), for total sales of $8,971,985.

Bonhams
The Las Vegas Motorcycle Auction

Insider’s Tip  Bonhams’ seventh annual Las Vegas auction features vintage and contemporary machines from the U.S., Europe and Japan. This year among the offerings are a 1914 Feilbach 10-hp Limited, 1937 Harley-Davidson Knucklehead, 1925 Excelsior Super X and a 1937 Indian Sport Four, all from the Larry Bowman Collection. Other highlights include a matching-numbers, concours-condition, ex-David Mooney 1953 Vincent Touring Rapide and a 1911 Reading Standard Single.

Last year’s results: 193 of 240 sold (80%), for total sales of $4,886,182.
For over 30 years, Hendrick Motorsports has been one of racing’s premier organizations building and racing some of the finest race cars in the history of motorsports, amassing over 235 wins, and a record 11 championships in NASCAR’s premier division, the Sprint Cup Series.

Built with winning as the main goal, our race cars have always been on the leading edge of racing technology. Now you have the unique opportunity to be a part of our racing history.

For the first time ever, Hendrick Motorsports is returning a select few of our historical race cars back to track-ready condition and offering them for sale. These investment-grade Certified Race Cars are fully restored to their former glory. Each race car comes fully documented and is entered into the exclusive Hendrick Motorsports Registry.

Be a part of this limited, once-in-a-lifetime opportunity with your very own Hendrick Motorsports Certified Race Car.

2007 Jeff Gordon Chevrolet Impala SS
Chassis #24-422

Chevrolet Impala SS driven by Jeff Gordon during the 2007-2008 Cup seasons, winning the Pole at Richmond

2011 Jimmie Johnson Chevrolet Impala
Chassis #48-590

Raced by six-time Cup Champion Jimmie Johnson during the 2010 and 2011 seasons. This Lowe’s Power of Pride Impala has three Top-5 finishes

844-524-4888
HendrickMotorsportsCertifiedRacecars.com / CertifiedRacecars@HMSRacing.com
## Timeline of Events

### Saturday, January 14
- **Barrett-Jackson Family Value Day and Preview**

### Sunday, January 15
- **Barrett-Jackson Preview**
  - Worldwide Auctioneers Preview
  - Arizona Concours d’Elegance

### Monday, January 16
- **Barrett-Jackson (Automobilia Auction 9 a.m.)**
  - Worldwide Auctioneers Preview

### Tuesday, January 17
- **Barrett-Jackson (Automobilia Auction 9 a.m.; cars start at 1:30 p.m.)**
  - Bonhams Preview
  - Worldwide Auctioneers Preview

### Wednesday, January 18
- **Barrett-Jackson Auction**
  - RM Sotheby’s Preview
  - Gooding Preview
  - ACC Insider’s Seminar
  - Russo Preview
  - Bonhams Preview
  - Worldwide Auctioneers Preview
  - Worldwide Auctioneers Auction

### Thursday, January 19
- **Barrett-Jackson Auction**
  - RM Sotheby’s Preview
  - Gooding Preview
  - Silver Preview
  - SCM Insider’s Seminar
  - Russo Preview
  - Russo and Steele Auction
  - Bonhams Preview
  - Bonhams Auction

### Friday, January 20
- **Barrett-Jackson Auction**
  - RM Sotheby’s Preview
  - Gooding Preview
  - Gooding & Company Auction
  - Silver Preview
  - Silver Auction
  - Russo Preview
  - Russo and Steele Auction

### Saturday, January 21
- **Barrett-Jackson Auction**
  - Gooding Preview
  - Gooding & Company Auction
  - Silver Preview
  - Silver Auction
  - Russo Preview
  - Russo and Steele Auction

### Sunday, January 22
- **Barrett-Jackson Auction**
  - Russo Preview
  - Russo and Steele Auction
  - Silver Preview
  - Silver Auction

### Wednesday, January 25
- **Mecum Preview (motorcycles)**
  - Mecum Auctions (motorcycles)

### Thursday, January 26
- **Mecum Preview**
  - Mecum Auctions (motorcycles)
  - Bonhams Preview (motorcycles)

### Friday, January 27
- **Mecum Preview**
  - Mecum Auctions (motorcycles)

### Saturday, January 28
- **Mecum Preview**
  - Mecum Auctions (motorcycles)
Be the first to know

You can’t be at every auction, but Hammer Price has you covered. Keep tabs on multiple auctions at the same time and track results year-round. Reference past sales, preview upcoming auctions, and even get notifications when your favorite cars cross the block.

Download the app today

www.hammerpricelive.com
ARIZONA ■ AREA MAP

Numbers to Know

Auction Companies

<table>
<thead>
<tr>
<th>Company</th>
<th>Address</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Barrett-Jackson</td>
<td>16601 N. Pima Road, Scottsdale, AZ 85260</td>
<td>602.303.7920</td>
</tr>
<tr>
<td>Gooding &amp; Company</td>
<td>4410 N. Scottsdale Road, Scottsdale, AZ 85251</td>
<td>602.894.7780</td>
</tr>
<tr>
<td>RM Sotheby’s</td>
<td>1243 E. Maryland Avenue, Phoenix, AZ 85016</td>
<td>602.254.0480</td>
</tr>
<tr>
<td>Russo and Steele</td>
<td>10438 N. Ft. McDowell Rd, Fountain Hills, AZ 85264</td>
<td>480.837.7000</td>
</tr>
<tr>
<td>Silver Auctions</td>
<td>6450 E. McDowell Road, Scottsdale, AZ 85257</td>
<td>480.326.4485</td>
</tr>
</tbody>
</table>

Police Departments

<table>
<thead>
<tr>
<th>Department</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Scottsdale Police</td>
<td>480.312.5000</td>
</tr>
</tbody>
</table>

Shuttle/Car Service

<table>
<thead>
<tr>
<th>Company</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arizona Limousines</td>
<td>602.267.7097</td>
</tr>
<tr>
<td>AAA Sedan</td>
<td>602.454.7433</td>
</tr>
<tr>
<td>Desert Knights Sedans &amp; Limousines (Scottsdale)</td>
<td>480.348.0600</td>
</tr>
<tr>
<td>ExecuCar (Phoenix)</td>
<td>602.232.4610</td>
</tr>
<tr>
<td>Super Shuttle (Phoenix)</td>
<td>602.232.4610</td>
</tr>
</tbody>
</table>

Taxi Service

<table>
<thead>
<tr>
<th>Company</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Discount Cab</td>
<td>602.200.2000</td>
</tr>
<tr>
<td>Scottsdale Cab Guy</td>
<td>480.748.6205</td>
</tr>
<tr>
<td>Yellow Cab</td>
<td>602.252.5252</td>
</tr>
</tbody>
</table>

Tow Companies

<table>
<thead>
<tr>
<th>Company</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>24/7 Valley Wide Towing (Phoenix)</td>
<td>480.677.0025</td>
</tr>
<tr>
<td>All-Pro Towing (Fountain Hills)</td>
<td>480.837.7488</td>
</tr>
</tbody>
</table>

Visitors Centers

<table>
<thead>
<tr>
<th>Company</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Scottsdale Convention &amp; Visitors Bureau</td>
<td>800.782.1117</td>
</tr>
<tr>
<td>Visit Phoenix</td>
<td>602.254.6500</td>
</tr>
</tbody>
</table>
QUALITY. JAGUAR. PARTS.

Your Trusted Jaguar Parts Source for Over 40 Years.

Welsh Enterprises is the largest independent supplier of Jaguar parts in the USA. We stock and carry new, NOS, reproduction, and salvage parts. When you come to Welsh, you are coming straight to the manufacturing source for many aftermarket parts for your Jaguar! With same day shipping from our 100,000+ sq ft warehouse facility, you get the parts you need when you need them.

WELSH ENTERPRISES, INC. 800-875-5247 | welshtent.com
Experience the best in ELEGANCE • PERFORMANCE • COMFORT From Classic Showcase

1952 XK-120 3.4 LITER ROADSTER
CHASSIS: 671514

1951 XK-120 'LT1' 3.4 LITER ROADSTER RECREATION
CHASSIS: 671751

1965 E-TYPE SERIES 1 4.2 LITER ROADSTER
CHASSIS: 1E16677

1966 E-TYPE SERIES 1 4.2 LITER COUPE
CHASSIS: 1E2763

1971 E-TYPE SERIES 3 V12 2+2
CHASSIS: 1S71974

1967 E-TYPE SERIES 1 4.2 LITER ROADSTER
CHASSIS: 1E15193

1963 MARK 2 3.8 LITER SEDAN
CHASSIS: P218701DN

1964 MARK 2 3.8 LITER SEDAN
CHASSIS: 22315601H

For over 35 years, Classic Showcase has been restoring Jaguar history, and catering to the classic car community and collectors worldwide. Our showrooms offer an expansive selection of quality cars in various levels, ready and available for immediate delivery anywhere in the world. Our knowledgeable and friendly staff will help you find the classic of your dreams, and if we don’t have that perfect car in stock, we’ll be happy to create it, just for you. We have dedicated many years to perfecting the restoration of some of the best turnkey collectible classics offered, with numerous award winning Concours results. Our sales and marketing team can also assist you with the sale of your vehicle, or an entire collection. See what you’ve been missing in the hobby by visiting us online to review all of the diverse services we have to offer! Classic Showcase is the Jaguar Collector’s Resource.

Classic Showcase
Where Great Cars Achieve Perfection • Jaguar Specialists

www.classicsshowcase.com
Silver Auctions Co.

Silver in Arizona

2017 Auction Week
January 19-22

St. Patrick’s Auction
March 17-19

WeKoPa Resort
Fort McDowell/Scottsdale
Arizona

1.800.255.4485 SilverAuctions.com
GREYSTONE MANSION
CONCOURS d’ELEGANCE

MAY 7, 2017
FOR INFORMATION & APPLICATIONS:
WWW.GREYSTONECONCOURS.ORG
Assets You Can Appreciate

Barrett-Jackson is proud to endorse a new breed of insurance for classic, antique, exotic, special interest, contemporary classic and limited-edition cars. We've joined forces with insurance industry leaders who excel at delivering the best possible coverage with equally strong personal service, to bring car enthusiasts a program designed exclusively for them.

Whether you own the classic car of your dreams or a collection of rare beauties, get unequalled insurance coverage at competitive rates from those who realize your car is more than a possession you appreciate—it’s an asset that should appreciate for you.

Barrett-Jackson
Endorsed
Insurance
Car Insurance For Car People

UPCOMING AUCTION DATES
SCOTTSDALE
JANUARY 14–22, 2017
PALM BEACH
APRIL 6–8, 2017

JIM SCHWARZKOPF | jschwarzkopf@tdcmanagement.com
MATTHEW LLEWELLYN | mllewellyn@tdcmanagement.com
PHONE: 877-545-2522
ONLINE: www.tdcmanagement.com

Insurance policies described above are offered and issued by American International Group, Inc. ("AIG") through its Private Client Group, and serviced by TDC Risk Management, an independent insurance agency, CA License #0CH7258. Insurance is underwritten by a member company of AIG, including CHC Property Casualty Company and is subject to underwriting review and approval. This information is a summary only. It does not include all terms and conditions and exclusions of the policies described. All references to claim settlement information are based on the loss being covered by the policy and are subject to change without prior notice. Please refer to the actual policies for complete details of coverage and exclusions. Coverage may not be available in all jurisdictions. Due to underwriting restrictions, some applicants will be offered a different program serviced by TDC Risk Management through an alternate insurance provider.
ARIZONA CONCOURS D’ELEGANCE
The perfect start to Arizona’s Classic Car Week
JANUARY 15, 2017

ARIZONA
BILTMORE
A WALDORY ASTORIA RESORT

Happy motoring.


PHOTO: MIKE TOBIAN

ARIZONA CONCOURS D’ELEGANCE
at The Arizona Biltmore

GET YOUR TICKETS IN ADVANCE
ARIZONACONCOURS.COM

facebook twitter instagram
Provenance
As important in shipping as it is for your car.

The First, the Original—Cosdel Since 1960
International Shipper of Classic, Collector and Special Interest Cars

IMPORT-EXPORT-EVENTS-CUSTOMS CONSULTATION

USA +1 (415) 777-2000 | UK +44(0)1304 803 0000 | Japan +81-80-4791-0077
WWW.COSDEL.COM
Thoroughbred Motorcars

For almost half a century, The Stable, Ltd. has been quietly providing discriminating clients with fabulous collectible cars.

We have enjoyed these automobiles and immensely appreciate the interests and loyalty of our many, many repeat customers upon whom our business is based.

The Stable Ltd

Purveyers of Automotive Heirlooms for 43 years.

217 Main St. • Gladstone, New Jersey 07934 • Fax: 908-781-2599
Sales: 908-234-2055 • Service: 908-234-1755 • Storage: 908-234-2595

www.stableltd.com

A sampling of motorcars we have privately placed.
The fourth annual Arizona Concours d’Elegance will be held January 15 on the historic grounds of the Frank Lloyd Wright-inspired Arizona Biltmore Resort. SCMers Keith Martin and Donald Osborne return for their third year as emcees.

As the kickoff to Arizona Auction Week, the Arizona Concours, in just a few short years, has become one of the premier boutique events in the country. As such, it is able to attract the most significant of collector automobiles.

The manicured grounds of the Arizona Biltmore provide the ideal setting to present the 100 or so selected automobiles as they combine the eclectic, timeless styling of the Biltmore with the intimacy of a Great Gatsby Garden Party.

This year’s concours will feature the cars of Ettore and Jean Bugatti, the Coachwork of Vignale and Lincolns of the Classic Era.

The stunning 1936 Bugatti 57SC from the Mullin Automobile Museum is worth the price of admission, as it is an iconic design from Jean Bugatti. The 57SC is both rare and elegant, and this will be a unique opportunity to view this spectacular car.

The concours will sponsor a series of seminars on Saturday. Monday features the Tour d’Elegance, with many of the concours cars presented in Old Town Scottsdale.

The Arizona Concours benefits Make-a-Wish Arizona and is the ideal venue to start your Auction Week experience.
SAFE, SECURE, DOOR-TO-DOOR VEHICLE TRANSPORT.
FOR OVER 40 YEARS

ARRIVE IN STYLE

When it comes to classic car transportation, experience counts. With over 40 years of experience shipping antique and classic cars we know every car is unique. Our carriers are engineered with this versatility in mind and our drivers understand the intricacies of vintage vehicles from properly starting them to safely securing them.

Let us handle the transportation of your prized possession so that you can enjoy more time at the event.

Life is a highway. We’re going your way.

Our fully enclosed auto transporters offer lift-gates for safe horizontal loading and real-time online GPS tracking and security for peace of mind during transit. International shipping available.

PASSPORT TRANSPORT
1-800-736-0575
passporttransport.com
WeatherTech®
American Manufacturing Done Right™

FloorLiner™
Laser Measured, Custom-Fit

Accurately and Completely Lines the Interior Carpet
Textured Finish
Contoured Underside
Available in Black, Tan and Grey

WeatherTech®
Billet Aluminum License Plate Frames
Superb American crafted quality
3D CNC machined, virtually indestructible

WeatherTech®
Custom-Fit Car Covers
Made from high-quality, durable materials that mold to the contours of your vehicle. Indoor and Outdoor options available.

WeatherTech®
Premium Automotive Care and Cleaning Products

Accessories Available for
Acura • Audi • BMW • Buick • Cadillac • Chevrolet • Chrysler • Dodge • Ferrari • Ford • GMC • Honda • Hummer • Hyundai • Infiniti • Isuzu • Jeep • Kia • Land Rover • Lexus • Lincoln • Mercury • Mazda • Mercedes-Benz • Mercury • Mini • Mitsubishi • Nissan • Oldsmobile • Plymouth • Pontiac • Porsche • Saab • Saturn • Scion • Subaru • Suzuki • Toyota • Volkswagen • Volvo • and more!

Order Now: 800-441-6287
American Customers WeatherTech.com
Canadian Customers WeatherTech.ca
European Customers WeatherTechEurope.com

© 2017 by MacNeil IP LLC
Yesterday...
FerrariDirect.
A direct-to-consumer financing program designed to provide clients the flexibility to grow and enhance their vintage Ferrari collection.

Today
FerrariPreferred.
Financing products for New and Pre-Owned Ferraris offered through the authorized Ferrari dealer network.

Financing options for Ferraris of Yesterday and Today.

Ferrari Financial Services — The Intelligent Alternative.
Search more than 30,000 classic and collector vehicles for sale. Sell your car on the world’s largest online collector car marketplace. Enjoy top quality automotive journalism every day on Classic Car News.

Drive your dream®
CONSIGN OR REGISTER TO BID TODAY

THE ATLANTIC CITY AUCTION

FEBRUARY 10-12, 2017

TO BE OFFERED FOR AUCTION
SATURDAY LOT# 1759
1967 PLYMOUTH GTX HEMI
1 OF 17 CONVERTIBLES EVER PRODUCED!

VISIT GPKAUCTIONS.COM

CALL 1-800-227-3868
Sales, Service & Restoration of the Worlds *finest* Aston Martin Automobiles & Various Other Classics

SALES  SERVICE & RESTORATION  COLLECTION MANAGEMENT

SALES • SERVICE • RESTORATION • PARTS • COLLECTION MANAGEMENT • IMPORTATION

WWW.AUTOSPORTDESIGNS.COM • INFO@AUTOSPORTDESIGNS.COM • 1-631-425-1555

For more details on Junior Cars and Automobilia visit www.autosportoriginals.com
Brown's Classic Autos

HAS BEEN RATED THE #1 SPECIALTY DEALERSHIP IN ARIZONA TWO YEARS IN A ROW!

Check out our new shop! Located in the airpark @ 7995 East Paradise Lane Scottsdale, AZ 85260

www.BrownsClassicAutos.com
480.998.4300
Scottsdale in January is nothing short of spectacular. After the new year, this town becomes a mecca for the car lover, and the pilgrimage brings in motorheads from all over the world. Personally, I love the crisp desert mornings when the auctions roar to life, complete with the wafting smell of hydrocarbons, fresh gourmet coffee and an overtone of money burning in someone’s pocket.

But let’s say that you find yourself with an extra day before the L88 you want runs at Russo, or your big buy at Gooding is two days off. Why not take some time to go for a drive and experience the splendor that is Arizona in the winter? As you travel north out of Phoenix, some of the most picturesque scenery and winding mountain roads lie just south of Sedona.

A wonder of the world

Traveling up the I-17 past Camp Verde, you’ll find a nondescript turn-off at Exit 298. Dubbed at some point the “All-American Road,” State Route 179 seems innocuous enough within the first mile.

However, as you round an early bend, red clay begins to speckle the landscape and quickly turns to a mysterious and powerful deep auburn. Winding through the roughly eight-mile stretch is a treat in a small roadster. As you come into Oak Creek Village, small shops and restaurants try to be relevant while still blending in with the surrounding natural beauty.

Winding through the traffic-control chicanes, you come up to a turn-off for the Chapel of the Holy Cross. This was voted one of the seven man-made wonders of Arizona in 2007 and is an engineering marvel in its simplicity. If the engineering ingenuity of the 70-foot cross built into the rock is not enough to turn your head, the views going up the short winding road will be.

Food and drink

As you continue through Sedona, leaving on State Route 89A, the scenery is a bit more spread out but still quite magical. As you settle into an open four-lane road, make sure you take a left onto Page Springs Road. Page Springs Road is home to a few small wineries, including the appropriately named Page Springs Cellars and the Javelina Leap Winery.

Before the winery tours, make sure you stop for a bite to eat at the Up the Creek Bistro. This is a family favorite of ours, and you can find yourself losing a good amount of time staring out the windows overlooking Oak Creek and enjoying a local vintage barreled just up the road.

Tight-winding Page Spring Road ends at Cornville, which is cute in its own right, with its small-village feel. At this point, you can hang a left and go back to I-17 or contin-
Now Inviting Consignments.

40TH ANNUAL NEW ENGLAND AUTO AUCTION™

SOLD
1965 Porsche 356 C
SOLD at the 39th Annual New England Auto Auction™

SOLD
1967 Plymouth GTX 426 Hemi 4-Speed

SOLD
1954 Cadillac Series 62 Derham

SOLD
1954 Chevrolet Corvette

SOLD
1966 Jaguar XKE

1907 Autocar Type XIV Racer

AUGUST 18 and 19, 2017
PREVIEW WEEK AUGUST 14 THROUGH 18

New England Auto Auction™
at Owls Head Transportation Museum, Owls Head, ME

auction@ohtm.org  |  207.594.4418  |  owlshead.org
Practically every bend in the road yields a spectacular view.

ue on to Cottonwood and Jerome, where there is an abundance of adventure to be had.

A few considerations before you gas up: The first, the I-17 out of Phoenix is the most direct route, but will do nothing for your driving spirit. It’s the only path for semis, and speeds generally exceed 80 mph, with the exception of the hills. The solution here may be to rent a Polaris Slingshot at Sedona Slingshot Rentals for the topless driving experience and leave highway duty to your new BMW.

The next consideration would be to check the weather report. Traveling north of the valley guarantees that the weather will be at the very least a few degrees cooler. Snow is possible in Sedona, but it’s not the norm, as the days are typically in the high 50s. But do bring a scarf and driving gloves with fingers — you’ll feel a little more akin to Stirling Moss that way.

If you’ve got the time, Arizona in January is a beautiful place to explore. Just be sure you’re back in time for your date with the auction block.

Places to Check Out

Chapel of the Holy Cross
780 Chapel Road,
Sedona, AZ 86336
928.282.4069
www.chapeloftheholy-cross.com

Sedona Slingshot Rentals
2875 W. State Route 89A,
Sedona, AZ 86336
928.202.4126
www.sedonaslingshotrentals.com

Page Springs Cellars
1500 N. Page Springs Road,
Cornville, AZ 86325
928.639.3004
www.pagespringscellars.com

Javelina Leap Winery
1565 N. Page Springs Road,
Cornville, AZ 86325
928.649.2681
www.javelinaleapwinery.com

Up the Creek Bistro
1975 N. Page Springs Road,
Cornville, AZ 86325
928.634.9954
www.upthecreekaz.com
GARAGE

Exclusive vehicles from the Yager Family Collection available for bid at the Barret-Jackson Auction in Scottsdale, Arizona.

CERV I

1987 Corvette Escort Series

Dieline Corvette

1994 Brickyard Corvette

1988 Corvette Challenge #42

1989 Corvette Challenge #42

1989 ZR-1 Prototype

2004 Last C5 Z06

Meyers Manx Dune Buggy

1960 Shaking Herbie

Scan the QR code or visit www.mygaragemuseum.com for a history and more information on each Auction Item

Present the Fourth Annual
SCM SCOTTSDALE INSIDER’S SEMINAR

“Why Do We Collect?”
A Lively, Interactive Discussion with Collector Car Professionals

With Donald Osborne as Emcee
Featured on “Jay Leno's Garage” on CNBC

Join Donald Osborne, Steve Serio, Colin Comer, Mark Hyman and Carl Bomstead in a wide-ranging conversation on the role and rules of collecting in a changed and changing market. Audience participation is greatly encouraged as we share strong opinions about the reasons each of us want, buy, sell or hold collector cars and why you should as well.

Topics will include, but hardly be limited to:
• Where has the market been, where is it going and should you care?
• Smart collecting
• Should you ever want to restore a car?
• How, when and where to buy
• How, when and where to sell
• Can the market be “read”?

We guarantee you won’t think about collecting in the same way after this session.

THURSDAY, JANUARY 19, 2017
Gooding & Co. Auction Tent, Scottsdale Fashion Square, AZ • 9:30–11:30 a.m.

SPACE IS LIMITED — SIGN UP TODAY!
Complimentary admission for SCM Platinum members and registered Gooding bidders; SCM subscribers, $35 for two; non-subscribers, $70 for two; Not a subscriber? Sign up today and save on admission, or upgrade to Platinum, and your admission is free!

To secure your space, and for the latest information, go to www.sportscarmarket.com/scottsdale2017 or call 503.261.0555 Ext. 217
Are you nuts?

Get some professional help.

We have more experience with consigning or selling vintage cars than just about anybody - in fact, we sell over 25 cars a month! We’re the nation’s largest, full-service classic car facility. Before you decide to consign, sell or buy your next car, call us. You’ll be glad you did.

HYMAN LTD.
YOUR PASSION, OUR PROFESSION.

To find out what your car is worth or see our current inventory go to www.hymanltd.com | 314-524-6000

2015 Copyright Hyman Ltd - St. Louis, Missouri
Southern California Classic Car Buyers! Finder’s Fees & Quick Payment & No BS! One Car or Collections; Consignments Considered

We are Always Looking for Primarily Rare, Unusual or Simply Honest & Original Stock European or American Classic Cars. Premium Industry Prices Paid for Original Low Mileage Cars with Documentation! Any Marque or Type Considered. Distance No Object but California Cars Preferred. We want American Muscle Cars, European & American Sports Cars or Luxury Sedans, Convertibles or Coupes, Station Wagons, Trucks & Even Motorcycles!

310-399-3990
WestCoastClassics.com
info@westcoastclassics.com
To Imagine... To Dream... To Inspire...

BLACKHAWK AUTOMOTIVE MUSEUM

CELEBRATING 27 YEARS, THE BLACKHAWK AUTOMOTIVE MUSEUM IS HOME TO 50 CLASSIC, RARE AND UNIQUE AUTOMOBILES. THE MUSEUM IS OPEN TO THE PUBLIC YEAR ROUND WEDNESDAY—SUNDAY.

3700 Blackhawk Plaza Circle, Danville, California 94506-4652
925.736.2280 | info@BlackhawkMuseum.org | BlackhawkMuseum.org
Scottsdale may be all about the auctions, but it’s also about car people like us, and deep down we’re all car hunters — the type who can call out a year, make and model from the shape of its taillight at 50 yards and 50 mph.

Any time you get thousands of car people together in one town for one week of events, you get thousands of cool cars as well. They’ll be everywhere, from hotels to restaurants to cruising in traffic. Where should you go if you want to see them gathered together? Here are a few of my favorite places.

**The Scottsdale Pavilions**

Every Saturday from 4 p.m. to 8 p.m., classics and hot rods head to the McDonald’s Rock ‘n’ Roll Classic Car Show at the Scottsdale Pavilions. Average turnout is anywhere from 250 to 500 cars, although it’s always bigger in January. The event is free. Find it at 8800-9199 E. Talking Stick Way, Scottsdale, AZ 85250.

**Cars & Coffee**

Every first Saturday of the month, there’s a Cars & Coffee gathering at Scuderia Southwest, located at Gainey Village. Cars start gathering here around 5 a.m. Again, it’s free. Address is 8787 N. Scottsdale Road, Scottsdale, AZ 85250 — but this only applies if you’re going to be in town early, as this year’s auction events take place after the show.

On every third Saturday — which this year falls right into the middle of auction week — the Penske Racing Museum hosts its own Cars & Coffee event as well, with winter hours of 8 a.m. to 10 a.m. Check it out at 7125 E. Chauncey Lane, Scottsdale, AZ 85054.

**Auction parking lots**

The Barrett-Jackson, Russo and Steele, Bonhams, Gooding, RM Sotheby’s, Worldwide and Silver auctions are why everyone’s here, right? Look in their parking lots for interesting stuff.

Barrett-Jackson’s desert lots are massive, but you’re going to see everything from new supercars to classic hot rods out in the sandy expanse. It’s the same story at Russo and Steele as well, although with the company’s new venue this year, parking should be considerably less dusty.

Be sure to also check out the Scottsdale Fashion Square, where Gooding & Co. posts up, and the Arizona Biltmore, where RM Sotheby’s hosts their sale. Both feature parking structures that can make for interesting photos and good sounds as V10 and V12 engines bark and growl among the concrete columns.
“I’ve said it before and I’ll say it again. Simply the best publication I’ve ever read!”
— Larry S., Lima, OH

The Pocket Price Guide and Insider’s Guide to Concours d’Elegance are included with your subscription

www.sportscarmarket.com/subscribe  877-219-2605 Ext 1
Swisstrax is World’s Finest Modular Flooring and leader in garage and hangar transformations. With over 20 years of innovation, 10 styles, 5 hardwood grains, 19 colors, maximum resistance to oils and a full 15 year warranty, Swisstrax tiles have been engineered for you. CALL TODAY & USE PROMO: SCM2017 FOR SPECIAL PRICING.
WHAT WOULD WAYNE, DAVE AND BRIAN BUY?
THE EXPERT’S PICKS FOR 2017

The collector car market fluctuates causing prices to change. What’s ahead for 2017? Get the inside scoop from the guys who know: our panel of collector car valuation experts will share their personal picks for 2017, from entry level collector cars to higher end sports and performance machines.

- WAYNE CARINI is the host of Chasing Classic Cars, as well as a collector and dealer of classic and high performance cars
- DAVE KINNEY is an ASA appraiser and publisher of The Hagerty Price Guide
- BRIAN RABOLD, Hagerty’s vice president of valuation services, is deeply involved with Hagerty’s valuation tools and The Hagerty Price Guide

What vehicles would these car guys buy for investment potential and which ones are best for using and enjoying? You’ll find out at this seminar!

January 19, 2017 | 9:00 a.m. | Penske Museum, Scottsdale, AZ | FREE Admission

Can’t make it? Watch online: www.youtube.com/hagerty/live

For more information:
浩格蒂.com/seminars
800-922-4050
seminars@hagerty.com
The Other Coast

Sales to kick off the new year on the East Coast

Fort Lauderdale Beach Auction
Fort Lauderdale, FL

Vehicle check-in: Thursday, January 6, noon to 6 p.m.
Auction: Friday, January 7, through Sunday, January 8, 10 a.m. to 6 p.m.
Where: War Memorial Auditorium, Holiday Park, 800 NE 8th St., Fort Lauderdale, FL 33304
Web: www.ftlauderdaleauction.com
Phone: 561.533.7945
Cost: $15 admits one adult per day; $5 for children younger than 12

Expect over 400 cars at Dave Rupp’s January staple. The consignments here tend to vary widely, which means there’s typically something for everyone. Early highlights include a 1963 Chevrolet Corvette 327/340 convertible with matching numbers and 8,000 miles, a 1969 Dodge Daytona, a 6,000-mile MSO car, and a 1972 Ferrari 246 GTS Dino with rare factory air.

Tom Mack
Concord, NC

Swapmeet and car coral: Friday, January 13, 8 a.m. to 6 p.m.; Saturday, January 14, 8 a.m. to 5 p.m.
Auction Preview: Friday, January 13 and Saturday, January 14, 8 a.m. (cars start at 11 a.m.)
Auction: Saturday, January 14, 10 a.m.
Where: Cabarrus Arena & Events Center, Highway 49 North, Concord, NC 28025
Web: www.tommackclassics.com
Phone: 1-888-TOM-MACK
Cost: Free general admission

After 31 years, Tom Mack’s Charlotte in January sale has a new name and a new location. The venue is a modern, well-lit climate-controlled facility that will help you focus on the cars you came to see. This annual event is a one-stop shop, as if you’re not at the auction, the on-site swapmeet and car corral will certainly keep you busy. Featured this year is a documented and restored 1970 Plymouth Superbird with a 4-speed.

Mecum Auctions
Kissimmee, FL

Preview: Friday, January 6 through Sunday, January 15, gates open at 7:30 a.m.
Auction: Friday, January 6 through Sunday, January 15, 10 a.m.
Where: Osceola Heritage Park, 1875 Silver Spur Lane, Kissimmee, FL 34744
Web: www.mecum.com
Phone: 262.275.5050
Cost: $20 admits one adult per day ($30 if purchased at the door). Event pass: $200 per person. Children 12 and younger admitted free

Last year’s results: 1,794/2,506 cars sold / $84.3m

Mecum’s massive Kissimmee sale rolls into Florida in early January with an expected 3,000 consignments. Features at this year’s event include a 1970 Plymouth ’Cuda convertible with a V-code 440 Six Pack and a 4-speed, a 1967 Shelby GT350 fastback, a 1964 Dodge 330 Lightweight NHRA record-holding racer known as the “Hemi Honker,” and a 1962 Shelby Cobra roadster owned by Lance Reventlow.
Proud of the company we keep

Celebrating over 70 years of EXCELLENCE, since 1945!

Specialists in Domestic and International Transportation.

Contact us to learn more about our services

800-748-3160  📞  609-386-0600

autoquotes@mccollisters.com
mccollisters.com/autotransport

5 million dollar cargo insurance
CLASSIC & ANTIQUE CARS • RACE CARS • EXOTIC CARS • HOT RODS & MUSCLE CARS
CAR CONCOURSES • CAR AUCTIONS • CAR RALLIES • CAR SHOWS • SNOWBIRDS & MORE
It takes a real car guy to build a world-class car collection — someone who dreamed about cars from a young age, got his hands dirty, and made a living in the world of automobiles. Charlie Thomas is just that type of car guy, and the collection he has built is as impressive as the man himself. Barrett-Jackson is pleased to be offering over 140 outstanding vehicles from the Charlie Thomas Collection at the upcoming Scottsdale auction.

1956 MERCEDES-BENZ 190SL ROADSTER
Fully restored with factory parts, except for the radio with tape player and Mikuni carburetors. New factory shock absorbers, new tires, factory brakes and brake power booster. The car has a new factory soft-top; the factory hardtop is also included. The Navy Blue interior features all-new factory upholstery. Features a 1.9-liter engine with 4-speed manual transmission.

NO RESERVE

CONSIGNMENTS INVITED
No Reserve and Reserve options are available
Contact an automotive specialist at 480.421.6694 or Consignment@Barrett-Jackson.com


Experience the Barrett-Jackson Auctions live exclusively on Discovery Channel, Velocity and around the world on Discovery Networks International.

ALL THE CARS, ALL THE TIME. Streamed live on Barrett-Jackson.com