2018 Insider’s Guide to the ARIZONA AUCTIONS

Featured Cars ★ Where to Go ★ What to See

12th Annual Guide — Complete Schedule of Events
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Scottsdale Auction
Wednesday, January 17, 2018 - 5pm

1938 Mercedes-Benz 320 Cabriolet A
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1923 Duesenberg Model A Sport Phaeton
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1951 XK-120 ‘LT1’ 3.4 LITER ROADSTER RECREATION
CHASSIS: 671751

1962 E-TYPE SERIES 1 3.8 LITER ROADSTER
CHASSIS: 876751

1966 E-TYPE SERIES 1 4.2 LITER COUPE
CHASSIS: 1E32763

1967 E-TYPE SERIES 1 4.2 LITER ROADSTER
CHASSIS: 1E15098

1967 E-TYPE SERIES 1 4.2 LITER ROADSTER
CHASSIS: 1E15193

1963 MARK 2 3.8 LITER SEDAN
CHASSIS: P218707DN

1962 MARK 2 3.8 LITER SEDAN
CHASSIS: P218990BW

1967 420 4.2 LITER SEDAN
CHASSIS: P1F25199BW

1959 MARK IX 3.8 LITER SALOON
CHASSIS: 792045BW

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1972 Ferrari Dino 246 GT "Chairs & Flames" Coachwork by Scaglietti, Chassis no. 04970

2002 Ferrari 575M Maranello Chassis no. ZFFBV55X320127464

1964 Ferrari 250 GT/L Berlinetta Lusso Coachwork by Scaglietti, Chassis no. 5537 GT

2015 Ferrari California T Chassis no. ZFF7XLA00F0207881

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The first thing I do when I arrive at Sky Harbor Airport in Phoenix is shed my Portland-winter sweaters and jackets.

The dry, warm air of the desert has a curative quality; somehow everything seems better and brighter in the sun.

Compared to the hectic madness of Monterey, Auction Week in Arizona is tightly focused around one thing: selling cars.

In the 30 years I’ve been coming to Arizona in January, I’ve watched the auction scene there grow from under $20m to last year’s $261m. In the beginning there was just Barrett-Jackson and Kruse International; now it’s Barrett-Jackson, Russo and Steele, RM Sotheby’s, Gooding & Company, Bonhams, Worldwide Auctioneers and Silver Auctions Arizona.

I suspect we will see a slight uptick in the overall sales total, to $270m (up 4%). While I wouldn’t call the market buoyant, at the same time it has not seen any precipitous declines. Rather, there’s been a “rationalization” of prices. And there are some bright spots. While air-cooled 911s have been harder to sell, the market for E-types continues to move rapidly upwards.

Join us at our SCM seminar at Gooding on Thursday, January 18, from 9:30 a.m. to 11:30 a.m.; Donald Osborne and I will be emcees, and our panel will include knowledgeable — and outspoken — market experts Carl Bomstead, Paul Hageman, Philip Richter, and Steve Serio (see details on p. 52).

Just a few reminders before you head to the airport. This is the time to get all your bidding credentials in order so that you can avoid long lines when you check in.

Be prepared to drive a fair amount. Bring sunscreen, dark glasses and a small folding umbrella, as rainstorms of monsoon quality sometimes hit the SW. And finally, despite the heat of the day, you’ll want that warm jacket you wore on the flight down. After all, Arizona is a desert, and deserts get cold at night.

I’m looking forward to Arizona Auction Week. There will be well over 3,000 cars offered, and I’m sure you will find at least one that will look perfect in your garage. — Keith Martin

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All auction photos are courtesy of the respective auction houses unless otherwise noted.
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Arizona Auction Roundtable

SCM asks each auction house for their 2018 stars and under-the-radar sleepers

Gooding & Company

David Gooding
President and Founder,
Gooding & Company,
Santa Monica, CA

We pride ourselves on offering some of the best Ferraris ever presented for public sale. This year, one of our star Ferraris is the matching-numbers 1967 Ferrari 330 GTS spyder (estimate: $2m–$2.4m) that is an absolutely stunning example of this iconic model. One of only 99 ever produced, this Ferrari has been fastidiously restored with its Pininfarina body painted in black over a gorgeous green leather interior.

Another star this year is the 2014 Pagani Huayra (estimate: $2.2m–$2.6m). This lightweight exotic is capable of speeds over 230 mph and can accelerate to 60 mph in under three seconds. The car presented here is number 87 of the 100 Huayras produced and is believed to be the only one in existence that was special-ordered in Carbonio Russo — an exposed red carbon-fiber body. This unique Huayra has traveled less than 1,000 miles and is presented with all the original tools, manuals and special-order luggage.

One of our sleeper cars is the 1959 Aston Martin DB Mk III drophead coupe (estimate: $650k–$750k) that resided in a private collection for over 30 years. One of approximately 10 left-hand-drive examples fitted with the optional, high-performance triple-carbureted DBD engine, this Aston Martin has been dutifully maintained by marque expert Kevin Kay and is an ideal candidate for tours, rallies and concours events.

RM Sotheby’s

Gord Duff
Global Head of Auctions,
RM Sotheby’s, Blenheim,
ON, CAN

I actually have two star-car picks for our 2018 Arizona sale. First up, the 1921 Alfa Romeo G1 (estimate: in excess of $1m, without reserve) is incredibly desirable for its historical value alone. This is an early example of the very first Alfa Romeo model ever produced, a car that has never before been offered at auction.

My second star-car selection is a 1962 Maserati 3500 GTi spyder (estimate: $575k–$675k). The 3500 is offered out of more than 40 years of single-family ownership and has never been fully restored, though it was recently mechanically sorted and is in excellent driving order.

My sleeper car selection for Arizona is the 1960 Mercedes-Benz O 319 (estimate: $175k–$200k, without reserve). This particular example has been restored to what can’t be described as anything other than an over-the-top standard, yet features numerous subtle modern upgrades.
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**Bonhams**

The ex-Le Mans **1958 Porsche 550A spyder** is regarded as one of the most iconic cars in the world and certainly one of the most legendary of Porsches. Even better is the fact that this fantastic car is an ex-Works racer that competed to an impressive 5th overall (2nd in class) at the 1958 24 Hours of Le Mans. A very original example, with exceptional pedigree, just like you would want for one of these rare, archetypal sports-racers.

Additionally, a single-owner **collection of Pininfarina-designed Ferraris** features one of the best restored 365 GTS/4 Daytona Spiders, a low-mile 275 GTB/4, an extremely original 246 GTS “chairs and flares” Dino, and a superb, U.S.-delivery F40. All are Ferrari Classiche certified. When it comes to later-century Ferraris, it can’t get more desirable.

**Sleepers**

We have been appointed by Shelby American to sell several cars from their collection — all without reserve — one of them being a low-mileage Ford GT owned by Mr. Shelby and Shelby American since new. This really is an opportunity to buy a standout example of this potent supercar with unbeatable provenance.

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**Russo and Steele**

The **1964 Bill Thomas Cheetah** is one of the most exotic race cars ever built — it’s a little bit different and a lot of fast. The Cheetah was meant to be a Cobra-killer. The small-block Chevy V8 pushes this ultra-light car up to speed, and it’s easy to put rubber on the asphalt. The short wheelbase means there is no driveshaft. Instead, a universal joint connects the transmission and rear axle. This is really a mid-engine car, and it’s very hot, even by today’s standards.

Russo and Steele will also offer a **1967 Chevrolet Corvette “Stinger”** powered by the wicked solid-lifter RPO L71 427 V8 engine packing 435 factory-rated horsepower and mated to a Muncie M21 close-ratio 4-speed manual transmission. This numbers-matching example retains the original drivetrain and factory-original body/trim tag.

**Sleepers**

The **1960 Jensen 541R coupe** benefited from a ground-up restoration and is a two-owner car. It was once owned by Quentin Keynes, Charles Darwin’s great-grandson and the nephew of Lord John Maynard Keynes, founder of “Keynesian Economics.” The car was a true barn find, as it sat for 40 years and has retained all the original tools, equipment and documentation from the Jensen factory.

The Sunburst Copper Pearl-painted **1957 Chevrolet Bel Air custom convertible** comes with custom interior and tan top, a new 350-ci engine, a rebuilt TH350 transmission, new 17-inch wheels and tires and four-wheel disc brakes.
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Worldwide Sleeper Car: 1938 Mercedes-Benz 320 Cabriolet A

Worldwide Auctioneers will be offering for sale two of Smokey Yunick’s most successful Indianapolis race cars: the 1957 Kurtis roadster and the 1969 Gurney Eagle.

The sleek 1957 Kurtis 500 G2 “laydown roadster” is arguably Frank Kurtis’ most advanced race car design, with its heavily canted 255-ci DOHC Offenhauser motor and left-side driveshaft. The car was driven by Andy Linden in 1957 to a 5th-place finish, and today sports a Bob McConnell restoration.

The 1969 Gurney Eagle, driven by USAC champion Joe Leonard, was in 2nd place trailing (eventual winner) Mario Andretti, when on lap 150 it swallowed some track debris (a hose clamp). The car would finish 6th. For years Smokey had the clamp hanging on his wall: “This is a million-dollar hose clamp.” The car (restored by A. J. Watson) retains its 159-ci 4-cam Ford motor.

Star Cars

Star Cars

Barrett-Jackson

Craig Jackson
Chairman and CEO, Barrett-Jackson, Scottsdale, AZ

Barrett-Jackson Sleeper Car: 1987 Buick Grand National GNX

Barrett-Jackson

Every Scottsdale auction brings with it a host of “star cars.” As you can imagine, it can be incredibly difficult to pick just one. But if I had to narrow it down for 2018, I’d choose the 1966 Shelby GT350 and 1951 Talbot-Lago. The Shelby is a pre-production prototype and is going to be incredibly enticing for collectors. While all surviving GT350s are rare, SFM6S001 is particularly important because it is the pre-production prototype and very first Shelby GT350 built for 1966. It embodies Ford’s wildly successful SCCA competition Mustang and Carroll Shelby’s “total performance” mantra that led to the unbeatable, trendsetting new Pony car. The 1951 Talbot-Lago T-26 Grand Sport Saoutchik coupe is a one-of-a-kind designed by Jacques Saoutchik. It has received acclaim throughout the world and is acknowledged to be an automotive work of art.

Star Cars

Star Cars

The 1980-era domestics are experiencing incredible — and sustained — interest from collectors. We saw the trend emerge over the past few years, but these domestics have become increasingly popular over the past 12 to 18 months. For our 2018 Scottsdale Auction “sleeper car” I have to go with the 1987 Buick Grand National GNX. It’s incredibly special because it was the first model that was actually released by Buick. The #001 and #002 models were both sent to the Buick/Sloan Heritage Museum in Flint, MI.

I also have to mention the 2017 Ford GT charity vehicle, the first ever current-model GT to be sold at auction. This will be a highly coveted car, and it definitely has the potential to steal the show.
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Every year, Barrett-Jackson fills up WestWorld in Scottsdale, AZ, with hundreds of thousands of auto enthusiasts who flood in to see cars, merchandise, television cameras and more cars. Barrett-Jackson is among the few auction companies to incorporate outside vendors into its auction, which makes for an interesting array of shopping. Bring your pedometer, as it can take a full day just to see everything Barrett has to offer. And speaking of offerings, Barrett-Jackson will have more cars cross their block than every other auction company in Scottsdale and Phoenix combined. With a heavy emphasis on American classics and muscle, last year’s auction saw 40 world records and over 1,700 vehicles sell. This year we can expect some premium Corvettes and some interesting pre-war cars.

**Last year’s results:** 1,711 of 1,720 sold (99%), for total sales of $101,059,533.

**Star Cars**

**1966 Shelby GT350.** A historic pre-production prototype built to Ford’s “total performance” philosophy. This highly original Shelby is the first 1966 GT350 built with a matching-numbers engine and transmission.

**2006 Ford GT.** From the final year of GT production and painted in Tungsten Gray. The GT is also equipped with all four available options. Only 650 miles from new.

**1934 Packard 1101 cabriolet.** With just 25,000 miles. This original Packard has been the subject of a restoration. Equipped with a variety of accessories, this car is ready for concours or driving events.

**1972 Chevrolet Corvette.** Initially built in a 48-hour time frame in front of many thousands of website viewers. Since the initial build, the car has been continuously refined — having accumulated dozens of race victories, design and engineering awards and top-five finishes. This street-legal Corvette features a 650-hp LS7 along with a slew of beefier parts to match.

**1955 Ford Thunderbird.** A full custom with an impressive list of awards and magazine features. Far from your dad’s old Thunderbird, this example has an 1,150-hp twin-turbo engine, a hand-made exhaust and race-level cooling equipment.

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**Insider’s Tip**

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Stay tuned to upcoming issues of SCM and ACC, as well as www.AmericanCarCollector.com, for details about the ACC Insider’s Seminar, scheduled for Wednesday, January 17, 9 a.m. to 10 a.m., at Barrett-Jackson’s auction in Scottsdale.
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After their breakout year in 2017, Worldwide Auctioneers is returning to further cement their Scottsdale auction in 2018. Having had no trouble finding a large piece of the Arizona collector-car pie, Worldwide is featuring an array of luxury touring cars from 1923 to 1966. As the Scottsdale newcomer, Worldwide is putting in the extra effort to establish roots in Arizona. If last year was any indication of their future success, they’ll have no problem sticking around for years to come.

**Last year’s results:** 64 of 82 sold (78%), for total sales of $11,402,970.

**Star Cars**

**1931 Cord L-29 cabriolet.** Featuring an original body, chassis and engine, this Cord is a CCCA award winner and is a “Best Cord” of the Auburn-Cord-Duesenberg Club.

**1960 Chevrolet Corvette 283/270 convertible.** A four-time NCRS Top Flight winner and June 2017 Bloomington Gold winner, this “dual quad” Corvette has little left to prove.

**1966 Rolls-Royce Silver Cloud III drophead coupe.** Well documented.

**1968 Toyota FJ40 Land Cruiser.** If chunky tires and high ground clearance are your thing, this loaded FJ40 is “clean, correct, and highly original.” Offered with a slew of accessories and upgrades.

**1923 Duesenberg Model A Sport Touring.** This Duesenberg is an ACD and CCCA award winner and comes with its original engine, body and chassis.

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**Details**

- **Preview:** Sunday, January 14, through Tuesday, January 16, 9 a.m. to 6 p.m.; Wednesday, January 17, 9 a.m. to 5 p.m.
- **Auction:** Wednesday, January 17, 5 p.m.
- **Where:** Scottsdale Auto Park, 6460 E. McDowell Road, Scottsdale, AZ 85257
- **Web:** [www.worldwide-auctioneers.com](http://www.worldwide-auctioneers.com)
- **Phone:** 800.990.6789
- **Cost:** Preview is open to the public; $35 admission to auction Wednesday, January 17; $100 catalog includes VIP reception and seating; $150 bidder registration includes two VIP seating passes and catalog.
Bonhams returns to Scottsdale for their seventh annual Arizona auction. Their focus for this year has widened from the race cars of last year, with star lots covering a variety of Ferraris, a modern BMW, a classic Porsche race car and a supercharged Cord 812. Last year, Bonhams had a smashing sale, doubling their solid 2016 numbers and selling five cars for over $2m. Those numbers set a high bar, but momentum is on their side.

**Last year’s results:** 84 of 105 sold (80%), for total sales of $36,215,920.

**Star Cars**

- **1958 Porsche 550A spyder.** An ex-Factory Works Team race car with Le Mans and Nürburgring podium finishes. Quoted as one of “the most original examples in existence.” This car is sure to be one of Scottsdale’s big hitters.

- **1957 Mercedes-Benz 300SL Roadster.** A factory prototype and the first U.S.-market roadster. Restored to a very high quality.

- **A single-owner collection of Pininfarina-designed Ferraris,** all Ferrari Classiche certified, features a matching-numbers 1967 Ferrari 275 GTB/4 with fewer than 32k miles, a matching-numbers and original-paint 1974 Ferrari Dino 246 GTS “chairs and flares,” a matching-numbers 1972 Ferrari 365 GTS/4 Daytona Spyder, and a 1991 Ferrari F40 with fewer than 2,500 miles.


- **2002 BMW Z8.** Inspired by the ’50s BMW 507 and a hit since its release. Timeless looks and a classic roadster layout are insurance for its future collectibility.

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**Bonhams The Scottsdale Auction**

**Insider’s Tip**

Details

**Preview:** Tuesday, January 16 and Wednesday, January 17, 9 a.m. to 6 p.m.

**Auction:** Thursday, January 18, 11 a.m.

Dates and times subject to change.

**Where:** The Westin Kierland Resort and Spa, 6902 E. Greenway Parkway, Scottsdale, AZ 85254

**Web:** www.bonhams.com/scottsdale

**Phone:** 415.391.4000

**Cost:** $100 catalog admits two, $20 gallery guide admits one, $150 bidder registration includes catalog and entry for two to preview and auction.

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**Ferrari Classiche-certified, one-owner collection of significant Pininfarina-designed Ferraris**

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28 SCM 2018 ARIZONA INSIDER’S GUIDE
LEASING
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THE SAVINGS STARTLING

When that “I Want It Now” feeling sends a wave of excitement surging through your body, remember that impulsive buying is a lot of fun, but financially daunting. Instead, just call or visit Putnam Leasing and you’ll see how they can get you more car for less money by reducing your monthly payments while keeping your capital hard at work. A Putnam lease is the perfect compromise between acting impulsively and thinking responsibly.

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Russo and Steele
European Sports, American Muscle, Hot Rods and Customs in Scottsdale

Insider’s Tip
Russo and Steele is returning to Scottsdale to offer their unique, hands-on auction experience. Last year, rain unexpectedly poured down in the desert town of Scottsdale and soaked Russo and Steele’s outdoor venue. To guarantee that does not happen again, Russo’s Scottsdale venue is now a 13,000-square-foot climate-controlled area on asphalt. Check out Russo and Steele if a high-energy “auction in the round” sounds like a refreshing change from the standard auction format. Muscle cars and exotics will once again be the focus of Russo and Steele’s auction, peppered with a variety of rare and interesting lots.

Last year’s results: 606 of 780 sold (78%), for total sales of $22,046,589.

Star Cars

1964 Bill Thomas Cheetah. Born to be a Cobra killer, the custom-designed Cheetah is powered by a small-block Chevy and weighs a paper-weight 1,500 pounds. This car is chassis number 7 and is being delivered with its original engine and livery.

1986 Ferrari Testarossa. When you hear “’80s Ferrari,” this is probably what you picture. Well established in Ferrari’s lineup, this Testarossa has a full documented history and in 2016 had an engine-out service.

1967 Chevrolet Corvette. This triple-carb Corvette is powered by a solid-lifter L71 V8 with M21 transmission in striking Rally Red. Equipped with all the options an enthusiast would check off back in 1967, this Corvette is the cream of the crop. The winner of Bloomington Gold and the NCRS Top Flight Award, its provenance is well established.

Details

Preview: Wednesday, January 17, through Sunday, January 21, 9 a.m.
Auction: Thursday, January 18, through Sunday, January 21, noon

Dates and times subject to change

Where: Salt River Fields at Talking Stick, 7555 N. Pima Road, Scottsdale, AZ 85258
Web: www.russoandsteele.com
Phone: 602.252.2697

Cost: $30 admits one on Wednesday, January 17, through Saturday, January 20; $20 Sunday, January 21.
$200 bidder’s registration includes one guest pass

Formerly owned by and drag raced by Mrs. Green, the wife of Seattle’s high-performance Chevy dealership owner, Alan Green. A combination of rarity and historical relevance is sure put this Cheetah down on the auction history books.

1986 Ferrari Testarossa. When you hear “’80s Ferrari,” this is probably what you picture. Well established in Ferrari’s lineup, this Testarossa has a full documented history and in 2016 had an engine-out service.

1967 Chevrolet Corvette. This triple-carb Corvette is powered by a solid-lifter L71 V8 with M21 transmission in striking Rally Red. Equipped with all the options an enthusiast would check off back in 1967, this Corvette is the cream of the crop. The winner of Bloomington Gold and the NCRS Top Flight Award, its provenance is well established.
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January 13-21, 2018

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Silver Auctions Arizona
Arizona in January

Outside the hustle and bustle of Scottsdale, hundreds of usable classics will be crossing the block at Silver Arizona’s event at the We-Ko-Pa Resort. Priding themselves as an “old-school” type of sale, Silver Arizona’s easy atmosphere provides an escape from the madness of Scottsdale. This year the auction is under new leadership. Andy Stone, the co-host of Silver Auctions Arizona, is hoping to build upon the reputation Mitch Silver worked so hard to earn.

A wide range of vehicles with a preference for American will be on display at Silver. As a multiple-day auction, Silver is a great place to stop by and look for deals that might otherwise fly under the radar.

**Last year’s results:** 219 of 494 sold (44%), for total sales of $3,335,371.

**Star Cars**

**1928 Packard Eight phaeton.** Sporting a vibrant combination of oranges and browns, this Full Classic would be perfect for touring in a caravan or taking part in car events. Well appointed, it features disc wheels, dual sidemount spare tires, luggage carrier with covered trunk and much more.

**1937 Ford “HRG” custom pickup.** Features outstanding build quality starting with a Downs chassis, a fiberglass body and an all-steel bed. Under the hood is a potent 347 “Stroker” small-block V8 rated at 415 hp paired with a 6-speed transmission.

**1953 Chevrolet Corvette roadster.** One of the original 300, this car has been in storage for the past two decades. Prior to hibernation, this historic vehicle was given “Top Flight” status by NCRS as well as numerous other awards among its storied past.

**1969 Datsun 1600 roadster.** The past few years have seen a sharp rise in interest around Japanese vehicles, especially the early Datsun roadster. This Datsun has been given a full restoration and is a great contrast to the American muscle that will also cross the block at Silver.

**1962 Studebaker Gran Turismo.** The famous 289-ci “Sweepstakes V8” engine is backed up by a 3-speed automatic transmission. It features full instrumentation set against a simulated instrument cluster.

**1959 Ford Galaxie Sunliner convertible.** From the first year of the Galaxie series, this San Jose, California-assembled Galaxie is a gorgeous example powered by the 332-ci V8, is appointed with a factory radio and heater-defroster, and has been restored to its original configuration.

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**Detials**

**Preview:** Thursday, January 18 through Sunday, January 22

**Auction:** Thursday, January 18, 1 p.m. to 9 p.m.; Friday, January 19, 11 a.m. to 9 p.m.; Saturday, January 20, 10:30 a.m. to 9 p.m.; Sunday, January 21, 10:30 a.m. to 9 p.m.

**Dates and times subject to change**

**Where:** We-Ko-Pa resort and Conference Center, 10438 N. Fort McDowell Road, Fountain Hills, AZ 85264

**Web:** www.silverauctionsaz.com

**Phone:** 602.596.4060

**Cost:** $20 admits one per day; free admission for children 12 and younger
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### Arizona Timeline of Events

All times subject to change

**Saturday, January 13**
- Barrett-Jackson

**Sunday, January 14**
- Barrett-Jackson
- Worldwide Auctioneers Preview

**Monday, January 15**
- Barrett-Jackson
- Worldwide Auctioneers Preview

**Tuesday, January 16**
- Barrett-Jackson
- Bonhams Preview
- Worldwide Auctioneers Preview

**Wednesday, January 17**
- Barrett-Jackson
- ACC Insider’s Seminar at Barrett-Jackson
- RM Sotheby’s Preview
- Gooding Preview
- Russo and Steele Preview
- Bonhams Preview
- Worldwide Auctioneers Preview
- Worldwide Auctioneers Auction
- Arizona Jet Center Reception
Let us help you find the car you are looking for.

570S Spider


Official fuel consumption figures in UK mpg ([l/100km]) for the McLaren 570S Spider: 19.9 (14.3) petrol, 7-speed Seamless Shift dual clutch Gearbox (SSG); urban 17.2 (16.5), extra urban 18.4 (17.4), combined 18.6 (17.7). Official combined CO2 emissions: 249g/km. The efficiency figures quoted are derived from official NEDC test results, are provided for comparability purposes only, and might not reflect actual driving experience.
**TIMELINE OF EVENTS**

**Thursday, January 18**
- Barrett-Jackson
- RM Sotheby’s Preview
- RM Sotheby’s Auction
- Gooding Preview
- Silver Auctions AZ Preview
- Silver Auctions Arizona
- SCM Insider’s Seminar at Gooding & Co.
- Russo and Steele Preview
- Russo and Steele Auction
- Bonhams Auction

**Friday, January 19**
- Barrett-Jackson
- RM Sotheby’s Preview
- RM Sotheby’s Auction
- Gooding Preview
- Gooding & Company Auction
- Silver Auctions Arizona Preview
- Silver Auctions Arizona
- Russo and Steele Preview
- Russo and Steele Auction

**Saturday, January 20**
- Barrett-Jackson
- Gooding Preview
- Gooding & Company Auction
- Silver Auctions Arizona Preview
- Silver Auctions Arizona
- Russo and Steele Preview
- Russo and Steele Auction

**Sunday, January 21**
- Barrett-Jackson
- Russo and Steele Preview
- Russo and Steele Auction
- Silver Auctions Arizona Preview
- Silver Auctions Arizona
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and there...

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Highlighting Alfa Romeos and Ferraris as featured lots, RM Sotheby’s 19th annual Scottsdale sale returns to the Arizona Biltmore Resort and Spa. This event is traditionally one of the hallmarks of Arizona Auction Week, with high-quality cars in a very classy setting. Last year, RM Sotheby’s did quite well, with a total of $53.7m, but dipped a bit from their 2016 and 2015 highs. They are waving the Italian flag and calling on auction staples to hit big numbers this year.

Last year’s results: 142 of 159 sold (89%), for total sales of $53,711,250.

Star Cars

1921 Alfa Romeo G1.
The very first model produced when the former A.L.F.A. (Anonima Lombarda Fabbrica Automobili) joined forces with entrepreneur Nicola Romeo to become the legendary Alfa Romeo was the G1. It was intended to compete with its American and British luxury contemporaries. However, due to high fuel costs and road taxes at the time, a mere 52, including two prototypes, were built. The 1921 Alfa Romeo G1 offered in Arizona, chassis 6018, is one of the earliest known examples and was delivered new to Australia, and its original owner placed the car into storage early on in its life, where it would remain for more than two decades. Restored by Flewell-Smith in the 1970s and once again in the early 2000s by Neville Crichton, the G1 has been twice awarded at the Pebble Beach Concours d’Elegance, most recently in 2013. Entirely event-ready, the G1 is the oldest running and driving Alfa Romeo and has since participated successfully in numerous events. (Estimate: in excess of $1m, without reserve)

1955 Alfa Romeo 1900C SS Speciale.
The 1900C was Boano’s 1955 Torino Motor Show car and, following decades under the care of a handful of Italian owners, would reprise its role on the stand at the 2014 Rétromobile in Paris and once again in 2015 as part of the Preservation Class at Pebble Beach. Originally fitted with numerous competition features, the Boano Speciale has recently been expertly restored and returned to its original color combination, after which it was again presented at Pebble Beach in 2017, where it won its class. (Estimate: $1,250,000–$1,750,000)

1964 Ferrari 250 GT/L Berlinetta Lusso. Blue Sera-over-beige example of the final iteration of the 250 GT chassis. The Lusso on offer was the recipient of a cosmetic restoration in 2013, which earned it Best in Class at the 2014 Arizona Concours d’Elegance. (Estimate: $1,800,000–$2,200,000)

1975 Ferrari 365 GT4 BB. Matching-numbers and with known history from new. (Estimate: $450,000–$550,000)

2002 Ferrari 575M Maranello. Low-mileage, equipped with the ultra-desirable six-speed manual transmission and finished in Blu Tour de France over Cuolo. (Estimate: $350,000–$450,000)
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This is Gooding’s 11th Scottsdale auction. Offering a more intimate venue, Gooding is a great location to quietly browse some elegant offerings while relaxing with a drink. It is a popular location, and parking at the Scottsdale Fashion Square Mall is abundant. Gooding knows their market, so expect post-war auction staples and established pre-war classics. Porsche, Aston Martin and Ferrari are some of their favorite brands to offer.

Last year’s results: 106 of 126 sold (84%), for total sales of $33,424,650.

**2014 Pagani Huayra.** Named after the Quechua god of wind, this Huayra is equipped with numerous options, features exposed carbon-fiber bodywork and has less than 1,000 miles from new. (Estimate: $2,200,000–$2,600,000)

**1959 Aston Martin DB2/4 Mk III.** Few car companies have a blueprint model that changes the design features of all their future models. A quintessential Aston that has marked out its place in Aston Martin’s history and at future auctions for years to come.

**1967 Ferrari 330 GTS.** Sporting a simple but beautiful design, this 330 is a pristine example in excellent condition.
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**When:** Thursday, January 18, 9:30–11:30 a.m.

**Where:** Gooding & Co. auction tent. Scottsdale Fashion Square, 4700 N. Scottsdale Road, Scottsdale, AZ 85251 (corner of North Scottsdale Road and East Highland Avenue)

**Web:** [www.sportscarmarket.com/scottsdale2018](http://www.sportscarmarket.com/scottsdale2018)

**Phone:** 503.261.0555, ext. 217

**Cost:** Complimentary admission for SCM Platinum members and registered Gooding bidders; SCM subscribers, $35 for two; non-subscribers, $70 for two

Arizona Jet Center Reception

**When:** Wednesday, January 17, 4 p.m. to 7 p.m.

**Where:** Aero Jet Services, 8014 E. McClain Drive, Scottsdale, AZ, 85260

**Web:** [www.jetcenterrevents.com](http://www.jetcenterrevents.com)

**Phone:** 425.775.5600

**Cost:** $95 admits one

**Insider tip:** If strolling among private jets, classic and modern collector cars, and live music sounds like a good way to spend an evening, the Arizona Jet Center Reception is just the ticket. Located at Aero Jet at the Scottsdale Airport, this event will feature fine wine, al fresco-style Italian fare, premium spirits, and a fine art exhibit. The event supports two charities: Childhelp and Forever Loved Pet Sanctuary. Admission is limited to 500 guests.
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love cars with personality. I love towns with personality, too. Once upon a time, not that long ago, I read that Scottsdale achieved the dubious distinction of being the vainest city in America. This highly unscientific study seems comically organized to be a measure of public behaviors, such as plastic surgery procedures per capita and density of laser hair-removal spas. There was even a survey with various questions asking reasons for choosing a restaurant and having the answer “to be seen” come in higher than quality of food.

Personally, I thought this was hilarious. To me, cities like Beverly Hills or Hollywood immediately come to mind when gauging vanity — not Scottsdale. But what I realized after 25 years of living here is that this is part of what makes Scottsdale so entertaining.

Let’s face it, there are a lot of buyers at the auctions who are feeding egos, jousting for face time on television or by being the high bidder. There is nothing wrong with that. Auctions are competitions and we all like to brag when we win — some more than others.

Scottsdale has done a masterful job of keeping hard-to-feed egos entertained, and bringing in auction season every January is just a part of it. But fear not, humble audience, you don’t need a superhuman ego to enjoy the same lifestyle events and entertainment as the vainest among us.

Scottsdale is teeming with world-class restaurants, events and entertainment. You generally don’t have to go much farther than the crowd around you at any given car event to find something happening that is interesting.

So in the spirit of not doing a rundown of the best restaurants like a local Chamber of Commerce volunteer, let’s just talk about a few of my favorite things to do and what to expect when you get here.

Get wheels, get centralized

First of all, Scottsdale is pretty big. From top to bottom it’s about 30 miles, and when you start measuring distance between many of the auctions (some of which are in Phoenix), you quickly realize that you need a car to efficiently get around. Having a centrally located hotel is advisable as well, but certainly not mandatory. A hotel in Old Town Scottsdale will put you walking distance to the Gooding Auction, four miles from Russo and Steele, about nine miles from RM Sotheby’s and about 15 miles from Barrett-Jackson, for perspective.

A hotel in Old Town will conveniently allow for stumbling-home privileges but will certainly grind up a bigger chunk of wallet, if you care. Uber and Lyft are everywhere, and Arizona is super tough on DUI laws. Fair warning. Be safe.

Scottsdale offers a wealth of sights and activities that go far beyond car auctions
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FEBRUARY 9-11, 2018

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AUCTIONS
Dress properly
If you have never been here, bring an array of clothing. I can’t tell you how many times I have heard from the passersby in the tent at any given auction come noon, “Man, this town is hot.” Never are they simply referencing the local population.

The days are generally 65–75 degrees out, but temps drop sharply at night because we are in the desert. Expect upper 30s at night and yes, to me, that is cold — but it’s downright balmy to the guy from Bozeman, MT, who shows up in a coat rated for Everest.

What to do?
Let’s talk about a couple of items that I have either done or would like to do that have nothing to do with cars. Right next door to Russo and Steele in the Scottsdale Pavilions is iFLY Indoor Skydiving. I know they are putting up locations in most major cities, but so what? Since I lived only a mile from the Pavilions until recently, I got to watch this purpose-built structure get erected, and while not highly dramatic from the outside, the inside is a high-tech, three-story vertical wind tunnel. Having jumped out of a real airplane, I can say that this experience is more focused on how to manipulate the air passing your body and doesn't induce the verbal devotion to a higher power that being shoved out of a Cessna does. Go with a bunch of people — they cater to groups and offer better pricing in bulk. Learn more at iflyworld.com/phoenix.

Keeping with our fear-of-heights theme is the I.FLY Trapeze school. I am not sure if they are affiliated with the preceding or not and, admittedly, this is something I have yet to experience, so I can’t speak to its grandeur, but it sure sounds like fun. It promises to have you flipping into nets in no time flat. Check it out at iflytrapeze.com.

Musical museum
When all you really want to do is something low-stress and no-impact, check out MIM, which is simply the Musical Instrument Museum. Since we all like collecting stuff, musical instruments are much akin to cars, but more akin to art. Last year, the Stradivarius exhibit came through, and although I did miss it, getting to experience a real Stradivarius is like having the 250 GTO crowd come to town (which I would not have missed). Even if a pedestrian 1958 Les Paul Standard gets your blood moving quicker, go check it out and get global
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perspective on musical instruments. It’s much less formal than an art museum, too, I promise. Learn more at mim.org.

Take an Odysea
If the kids came along and marine life in the desert makes sense to you, Scottsdale is now proud to boast a new aquarium as well. Ody-Sea (…get it?) is nowhere near the size of the California-coast tourist traps but offers marine thrills that the kids are sure to remember. Scottsdale isn’t exactly the Great Barrier Reef, but this place might make you think it is. If it floats your boat, check it out at odyseaaquarium.com.

Hit the road and sample some vino
It’s also fun to get out of Scottsdale and travel up north toward Sedona where hippies roam free. You don’t have to need your chakras realigned to be entranced by the beauty of the red rocks. Plan a long day trip or even stay the night in a number of local bed and breakfasts and take some time to wind through the scenic roads surrounding Sedona.

A favorite of my family’s is the wine country near Cornville and tasting rooms in Cottonwood and Jerome. There are no fewer than five good wineries outside of Cornville.

Jerome is an unabashedly crusty mining town with more ghost stories than class, which is the charm. Get a burger at the Haunted Hamburger and enjoy the view from the back patio cantilevered off the side of the cliff. Check it out at thehauntedhamburger.com.

A unique experience
Coming to Arizona is always an adventure, but ask around and get off the top-of-Google-search places. There is so much to find when you get here and you don’t need have to be ultra-vain to enjoy it.

That kinda sounded like the something the Chamber of Commerce might say. Cheers.

Details
iFLY Indoor Skydiving
Where: 9206 E. Talking Stick Way, Scottsdale, AZ 85250
Phone: 480.712.4359
Web: www.iflyworld.com

I.FLY Trapeze School
Where: The Phoenician Resort, 6000 E. Camelback Road, Scottsdale, AZ 85018
Phone: 480.599.2345
Web: www.iflytrapeze.com

The Musical Instrument Museum
Where: 4725 E. Mayo Blvd., Phoenix, AZ 85050
Phone: 480.478.6000
Web: www.mim.org

OdySea Aquarium
Where: 9500 Via De Ventura, Scottsdale, AZ 85256
Phone: 480.291.8000
Web: www.odyseaaquarium.com

The Haunted Hamburger
Where: 410 Clark St., Jerome, AZ 86331
Phone: 928.634.0554
Web: www.thehauntedhamburger.com

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**Fort Lauderdale Beach Auction**

Fort Lauderdale, FL

Vehicle check-in: Thursday, January 4, 8 a.m. to 6 p.m.; Friday, January 5, 8 a.m. to noon

Auction: Friday, January 5, noon to 6 p.m.; Saturday, January 6, and Sunday, January 7, 10 a.m. to 6 p.m.

Where: War Memorial Auditorium, Holiday Park, 800 NE 8th St., Fort Lauderdale, FL

Web: www.ftlauderdaleauction.com

Phone: 561.533.7945

Cost: $15 admits one adult per day; $5 for children younger than 12

Dave Rupp’s Fort Lauderdale Beach Collector Car Auction and Show returns to Florida once again in 2018. There will be something for every collector in this 300-car auction with European marques and plenty of American iron offered. Set to cross the block this year are a 2003 Ferrari 575M Maranello coupe, a 1969 Shelby GT350 fastback in Grabber Yellow with original 351 V8, a 1957 BMW Isetta microcar, and a 1972 Oldsmobile 442 W-30 convertible.

**Mecum Auctions**

Kissimmee 2018

Preview: Friday, January 5, through Sunday, January 14, 8 a.m.

Auction: Friday, January 5, through Sunday, January 14, 10 a.m.

Where: Osceola Heritage Park, 1875 Silver Spur Lane, Kissimmee, FL

Web: www.mecum.com

Phone: 262.275.5050

Cost: $20 admits one adult per day ($30 if purchased at the door), Children 12 and younger get in free

Last year’s results: 1,983 of 2,704 cars sold (73%), for total sales of $84.4m.

Mecum will start 2018 with the largest auction on their schedule. The 10-day Kissimmee, FL, sale will see more than 3,000 vehicles cross the block with a wide assortment of marques presented. A 1970 Ford Mustang Mach 1 fastback with matching-numbers 428, a 1970 Chevrolet Chevelle SS in Cranberry Red with original 396, and a V-code 440 1970 Plymouth ‘Cuda will help represent American muscle. Also carrying the torch are a 1970 Dodge Challenger Pilot car convertible and a 1970 Plymouth ‘Cuda Pilot car convertible, both with 440 Six Pack V8s. Rounding out the docket are a 1995 Porsche 911 Carrera coupe, a Volvo 1800 S coupe and a 1959 Austin-Healey 100 roadster.

**Swapmeet and car coral:**

Friday, January 12, and Saturday, January 13, 8 a.m.

Preview: Friday, January 12, and Saturday, January 13, 8 a.m.

Auction: Saturday, January 13, 10 a.m.

Where: Cabarrus Arena & Events Center, 4751 NC Highway 49 North, Concord, NC

Web: www.tommackauctions.com

Phone: 1-888-TO-MACK

Cost: $10 admits one adult; children get in free with adult

Tom Mack returns to Concord, NC, for his 34th annual Carolina-in-January auction. This is a two-day event that includes an indoor car corral, flea market and swapmeet. On Saturday, about 150 vehicles will be auctioned. Set to appear at this year’s sale are a 1964 Ford Falcon Sprint convertible with a 4-speed, a restored 1956 Ford Victoria 2-door hard top, and an original 1964 Mercury Comet Caliente convertible.
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