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INTRODUCTION

The Greatest Show on Earth

There’s no place like Arizona in January.
If buying or selling cars at auction hits your hot button, or just watching millions of dollars in cars change hands, there’s no place like Scottsdale.

In the 31 years I’ve been attending the Arizona auctions, I’ve watched them grow from four days of Barrett-Jackson to 10 days with seven auction companies and more than 3,200 cars crossing the block.

Last year, $252m in sales was achieved. I expect to see a 5% increase this year, to $265m. While the collector-car market at large has been spotty, the mid-range, cars from $50,000 to $100,000, has stayed strong.

Most of the buyers in Scottsdale aren’t concerned about market trends. They are just looking to get a car they have always wanted. And with more than a thousand cars to choose from, chances are there will be one crossing the block in the desert.

These are cars that can be bought with a credit card or a home-equity loan. They are cars bought to fulfill personal dreams.

Must-dos
To maximize your chances of enjoying the Arizona extravaganza, there are a few simple rules you should follow.

First, get your credentials in order before you arrive at the auctions. Standing in line for hours to get your bidder’s number is no fun.

Be sure you have a good GPS with you. The auctions are spread far and wide. A GPS plus the map in this guide will get you exactly where you want to go.

Do your homework. Look at the cars offered, usually all now available online, and see what really interests you.

Be disciplined. Just because a car is cheaper than you expected, even far cheaper, is no reason to pull the trigger. Wait for the right car, the one you really want. And then, don’t be afraid to pay a little more than you wanted to acquire it.

Finally, bring sunscreen and a warm coat. Scottsdale can be hot during the day and very cold at night.

I love going to the Arizona auctions because there are no distractions. No concours, no races, no tours, no rallies. Just many, many, many collector cars, right in front of you, right now.

All you have to do is put your hand up, and the dream car on the block will become the dream car in your garage. — Keith Martin

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All auction photos are courtesy of the respective auction houses unless otherwise noted.
Cover photo: 2012 Lexus LFA Nürburgring Edition, courtesy of Barrett-Jackson
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Serial no. 780332

1941 Packard Custom Super Eight One Eighty Convertible Victoria by Darrin
Vehicle no. 1429-2015

1937 Cord 812 Supercharged Cabriolet
Chassis no. 301

1947 Ford Super Deluxe Sportsman Convertible
Chassis no. 7994-1942716

1920 Lone Star Beauty Four Touring
Chassis no. 148

1941 Packard One-Ten Station Sedan
Vehicle no. 1481-2177

1942 Harley-Davidson UL Police Special
Engine no. 42U 19511

1956 Ford Country Sedan
Eight-Passenger Station Wagon
Chassis no. P6D177283

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Chassis: 1E13274
1967 XKE Series 1 4.2 Liter OTS

Chassis: TB31422DN
1959 XK-150 S 3.4 Liter OTS

Chassis: 6712751
1961 XK-120 'LT1' 3.4 Liter OTS Recreation

Chassis: TB31422DN
1959 XK-150 S 3.4 Liter OTS

Chassis: 6712751
1961 XK-120 'LT1' 3.4 Liter OTS Recreation

Chassis: 1571974
1971 XKE Series 3 V12 2+2

Chassis: 885041
1961 XKE Series 1 3.8 Liter FHC

Chassis: 792045BW
1959 MARK 9 3.8 Liter Saloon

Chassis: P2189908W
1962 MARK 2 3.8 Liter Sedan

Chassis: 1E16000
1967 XKE Series 1 4.2 Liter OTS

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Arizona Auction Roundtable

SCM asks each auction house for their 2019 stars and under-the-radar sleepers

Gooding & Company

David Gooding
President and Founder,
Gooding & Company,
Santa Monica, CA

Star Car
This year we have an exceptional 1955 Mercedes-Benz 300SL Gullwing (estimate: $1,100,000–$1,400,000). The car has recently been unearthed in a Northern California garage, where it had been kept out of the public eye for decades. The Gullwing was sold new to famed Austrian conductor and passionate car enthusiast Herbert von Karajan, and was ordered in a very rare and unusual specification — finished in Weissgrau (DB 158) with tan vinyl upholstery with red plaid fabric inserts. Most importantly, the car was ordered with Rudge knockoff wheels — a very rare and desirable option for the 300SL.

Sleeper
Our 1967 Chevrolet Camaro SS 396/375 convertible (estimate: $250,000–$325,000) is my pick for our sleeper car in Arizona. In April 1967, Dave Conner of Rod Shop infamy ordered a brand-new Camaro convertible, and without even removing the window sticker, went out and raced it. This Camaro would go on to be known at the “Batcar.” It racked up a number of impressive wins, including at the 1968 NHRA Winternationals, where it set a world record. It was the 1968/69 AHRA National Record in F/S, 1969 AHRA and NHRA Winternationals Champion in SS/IA, and the 1969 NHRA Record Holder SS/IA to name a few. With just over 1,500 miles from new and presented in its striking black-over-gold color scheme, this rare RPO L78 Camaro convertible offers everything the discerning muscle-car collector is looking for.

RM Sotheby’s

Gord Duff
Global Head of Auctions,
RM Sotheby’s, Blenheim,
ON, CAN

Star Car
My star car selection for this year’s sale is the 1985 Ferrari 288 GTO (estimate: $3,200,000–$3,600,000). This particular example shows less than 3,000 miles, is equipped with a/c, a special-order interior, and is offered at Arizona freshly serviced. Never before offered at public auction, this is a great example of what is the rarest — and, in my opinion, the coolest — of all the Ferrari supercars.

Sleeper
My sleeper pick is the 2012 Lexus LFA (estimate: $850,000–$1,100,000). The LFA is quickly becoming a modern classic and is certainly something I would buy with the thought that it will likely only increase in value down the road. The car we’re offering in Arizona shows a mere 70 miles and is one of just 50 cars equipped with the competition-focused Nürburgring package, meaning increased horsepower, a recalibrated transmission, a front splitter, upgraded suspension, lightweight alloy wheels, and a fixed rear wing. These are gaining traction in the collectible market and I believe they still have room to grow.
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Jakob Greisen
Vice President, Head of U.S. Motoring, Bonhams, San Francisco, CA

**Star Car**
The 1952 Maserati A6G 2000 Frua Spider (estimate: $2,800,000–$3,400,000) is one of three made and is the sole existing example. Its coachwork is bespoke and stunning, not to mention it’s a magnificent performer. Alluring, unique and the winner of awards at Villa d’Este, The Quail and Pebble Beach, it’s perfect for a run up the Riviera or the Pacific Coast Highway.

**Sleeper**
The Team Cunningham 1959 Lister-Jaguar sports racer (estimate: $2,000,000–$2,600,000) driven by Stirling Moss, Walt Hansgen and Ivor Bueb, and the SCCA C-Modified National Championship Winner is my pick for this year’s sleeper. It is essentially what Jaguar would have turned the D-type into if they had stayed in competition in the late 1950s. It is a victorious, very intelligent and ultra-competitive sports-racing car.

Russo and Steele

Drew Alcazar
CEO, Russo and Steele Auction Company, Scottsdale, AZ

**Star Car**
A long-standing member of the renowned Art Astor Collection — one of the most coveted by the family and last to be sold — this 1971 Mercedes-Benz 280SL W113 “Pagoda” has been treated to a cost-is-no-object restoration. Over and above the significant previous ownership history and stunning restoration to concours specifications by marque specialists, this particular 280SL retains its original bordeaux seat covers complementing a fresh interior that adds to a striking visual pose when accompanied by the Raven Black exterior. Most significant, however, is the exceedingly rare combination of options, including factory air conditioning and 4-speed transmission.

**Sleeper**
Not only equipped with the rare and uber-desirable L78 big block, matching-numbers powerplant, this particular 1968 Chevrolet Camaro L78 has traveled just over 10,000 miles since new. Original documents include the window sticker, POP, dealer invoice, sales contract, and warranty book, along with certification from Jerry MacNeish verifying the factory-original drivetrain. It had a complete ground-up, five-year restoration to original specifications, and is finished in LeMans Blue with Z21 Exterior Style Trim Group and correct hockey stripes.
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AUCTION LOCATION
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Palm Springs, CA 92262
At the third edition of the Scottsdale Auction, slated for Wednesday evening, January 16, Worldwide Auctioneers will feature one of the most iconic sports racing cars of its time: a **1925 Bugatti Type 35A**. This particular Type 35 is well known among marque experts and is an exceptional and highly authentic example of Bugatti’s most successful racing model. It is impeccably documented with a limited roster of ownership that includes Louis Hoffman. It was raced in period by Juan Ollivier and Louis Chiron, with competition history through 1942 that included the 1925 and 1926 Provence Grand Prix. More recently, it toured some 4,600 miles through Europe in 2017 and remains absolutely “on the button” and ready to vintage race, show, tour and enjoy.

**Sleeper** Exemplifying post-war sporting legends at the other end of the collector-car spectrum, Worldwide Auctioneers has secured for sale without reserve one of the finest preservation-category **Mercedes-Benz 300SL Roadsters** available anywhere. This example from 1959 is equipped with its original engine, interior and still has paint that is nearly 60 years old. It is a FIVA Preservation Award Winner and a veteran of several notable tours and rallies. It’s such an honest and impressive example of one of the most beautiful and desirable sports cars ever produced.

**Star Car: 1925 Bugatti Type 35A**

From a perspective of exclusivity, the **2012 Lexus LFA Nürburgrging Edition** is an excellent choice. Not only are import marques becoming a hot commodity among collectors, the low-production luxury models are particularly in demand. The Lexus LFA we have crossing the block in Scottsdale is one of only 50 built worldwide and offers a level of distinctiveness that’s hard to match.

We also have the very first **Ford Pilot Plant/Pre-production 1965 Mustang hard top** to ever receive a VIN. This rare and historically significant Mustang is credited with starting the Pony car revolution. I’m confident it will capture the attention of collectors worldwide.

**Sleeper** The demand for sports cars from the ’80s and ’90s has been on the rise over the past few years. We’ve seen glimpses of this trend take shape with the sales of the ’87 Buick Grand National GNX that went for a record $165,000 in 2015 and a ’97 Acura Integra Type R that sold for a record $63,800 at this year’s Las Vegas Auction.

I think over the coming months we’ll see that the Fox-body Mustang will be a part of this trend. We have a special ’93 **SVT Cobra R** that is #11 of 107 units crossing the block in January that I think should be on the short list of every early-'90s car enthusiast. On the import side, we have a fully restored ’73 **Datsun 240Z** with only 2,000 miles since its restoration that I think will be a highly coveted car.
Arizona Auctions Total Sales by Year

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Sales</th>
<th>Average Sold Price</th>
<th>Cars Sold / Offered</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>$252,407,845</td>
<td>$91,518</td>
<td>2,758 / 3,252 (85%)</td>
</tr>
<tr>
<td>2013</td>
<td>$184,954,275</td>
<td>$84,803</td>
<td>2,181 / 2,694 (81%)</td>
</tr>
<tr>
<td>2014</td>
<td>$225,438,568</td>
<td>$99,619</td>
<td>2,263 / 2,688 (84%)</td>
</tr>
<tr>
<td>2015</td>
<td>$253,336,167</td>
<td>$106,399</td>
<td>2,381 / 2,813 (85%)</td>
</tr>
<tr>
<td>2016</td>
<td>$294,426,923</td>
<td>$96,726</td>
<td>2,599 / 3,071 (85%)</td>
</tr>
<tr>
<td>2017</td>
<td>$251,390,343</td>
<td>$114,252</td>
<td>2,381 / 2,813 (85%)</td>
</tr>
<tr>
<td>2018</td>
<td>$261,339,310</td>
<td>$96,726</td>
<td>2,599 / 3,071 (85%)</td>
</tr>
</tbody>
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Silver Auctions Arizona
Winter Auction

Insider’s Tip
Silver Auctions Arizona is hosting their event at a new venue this year. They’ve moved from the We-Ko-Pa Resort and Conference Center in Fort McDowell to the Peoria Sports Complex in Peoria, 40 miles to the west. Count on seeing many appealing collector cars change hands at realistic prices. Remember, this auction is the weekend before most of the other sales in the area — arrive early if you want to get in on the action here.

Last year’s results: 201 of 351 sold (57%), for total sales of $3,368,625.

Details
Preview: Thursday, January 10, through Saturday, January 12, 9 a.m.
Auction: Thursday, January 10, through Saturday, January 12, 11 a.m. to 6 p.m.
Dates and times subject to change
Where: Peoria Sports Complex, 16101 N 83rd Ave., Peoria, Az
Web: www.silverauctionsaz.com
Phone: 602.596.4060
Cost: $15 admits one per day; $10 per day for seniors, first responders and military; free admission for children 12 and younger

Also crossing the block last year at Silver were a 1966 Jaguar E-type Series I 4.2 coupe at $57,240 (left) and a 1969 Chevrolet Corvette convertible at $45,900.
Insider’s Tip  Hundreds of thousands of gearheads, buyers and sellers will walk into WestWorld beginning January 12. There they’ll find nearly 2,000 cars for sale, in addition to the acres of retail space provided for the Lifestyle Pavilion.

The collector-car auction starts at 2 p.m. on Tuesday, January 14. If you’re a bargain hunter, this is where you’ll find the less-expensive deals. If you’re after a crown jewel for your collection, Friday and Saturday nights are made for that... and television.

Muscle cars have reigned supreme seemingly forever at Barrett-Jackson, but they have consigned plenty of classic sports cars and modern exotics if those pique your interest.

Searching for celebrity-owned cars is a fun exercise when walking among the sea of chrome. Cars formerly owned by Dale Earnhardt Jr., Funkmaster Flex and Bruce Willis are consigned to the sale.

Last year’s results: 1,729 of 1,749 sold (99%), for total sales of $113,770,305.

Star Cars

1960 Chevrolet Corvette custom convertible. Created to hit 1 g on skid pad, 1 g of acceleration and 1 g of braking. All while looking this good.


1973 Datsun 240Z. Fully restored with only 2,000 miles on it since. Refinished in original colors.


2012 Lexus LFA Nürburgring Edition coupe. One of only 50, with books, records, racing-team gear and LFA custom luggage.


Details

Preview: Saturday, January 12, through Sunday, January 20, 8 a.m.

Auction: Monday, January 14, through Sunday, January 20, 10 a.m.

Dates and times subject to change

Where: WestWorld, 16601 N Pima Road, Scottsdale, AZ 85260

Web: www.Barrett-Jackson.com

Phone: 480.421.6694

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Artist Michael Irvine

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Scottsdale Auction

Insider’s Tip
Worldwide hosts one of the smaller auctions during Arizona Car Week, with somewhere around 80 lots on offer, but that should not be interpreted as a reason to pass. On the contrary, Worldwide has consigned several iconic Classics from the 1920s. You also can pick your flavor of restored E-type, and find some of Europe’s finest ’50s sports cars. The auction is one of the first of the week — make sure you’re there to experience it.

Last year’s results: 53 of 83 sold (64%), for total sales of $6,854,800.

Star Cars
1925 Bugatti Type 35A. Raced at 1925 and 1926 Provence Grand Prix. With competition history through 1942.


1924 Bentley 3 Litre Red Label Speed Model tourer. Top-specification early Bentley, with original Vanden Plas body. Without reserve.

Details
Preview: Monday, January 14 through Tuesday, January 15, 9 a.m. to 6 p.m.; Wednesday, January 16, 9 a.m. to 5 p.m.

Auction: Wednesday, January 16, 5 p.m.

Dates and times subject to change

Where: Scottsdale Auto Park, 6460 E McDowell Road, Scottsdale, AZ

Web: www.worldwideauctioneers.com

Phone: 800.990.6789

Cost: $40 admission per person to preview and auction Wednesday, January 17; $100 catalog includes VIP reception and seating for two (based upon availability)

1931 Packard Deluxe Eight Series 840 roadster. Equipped with a factory ’32 upgrade kit and original data tag.


1925 Bugatti Type 35A

1959 Mercedes-Benz 300SL Roadster
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Over 8 Acres Under Roof – One Hour West of Philadelphia
For their eighth annual Arizona sale, Bonhams again expects a full crowd at their beautiful, accessible location — the Westin Kierland Resort & Spa. Among the early consignments are some of the finest and most distinctive sports cars from the ’50s. Variety is the name of the game when attracting a bidding audience, however, and last year, Bonhams’ lots ranged from a $13,200 Shelby Dakota to a $5,170,000 Porsche 550A Spyder. Bonhams’ 2019 sale is likely to have a just-as-diverse docket, sure to help any buyer looking for their next collector car.

**Last year’s results:** 95 of 108 sold (88%), for total sales of $25,247,050.

**Star Cars**

**1952 Maserati A6G 2000 Frua Spider.**
One of three made, and the sole existing example, with bespoke and stunning coachwork. Winner of awards at Villa d’Este, The Quail and Pebble Beach, it’s perfect for a run up the Riviera or the Pacific Coast Highway. *(Estimate: $2,800,000–$3,400,000)*

**Team Cunningham 1959 Lister-Jaguar sports racer driven by Stirling Moss, Walt Hansgen and Ivor Bueb, and the SCCA C-Modified National Championship winner.** Essentially what Jaguar would have turned the D-type into if they had stayed in competition in the late 1950s. *(Estimate: $2,000,000–$2,600,000)*

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Salt River Fields at Talking Stick Resort is a great spot for an auction: plenty of tent area for the 700–800 cars Russo and Steele typically consigns for their premier event, great lighting at night (it is also a baseball practice complex), and plenty of parking, with a short shuttle ride.

Russo and Steele hosts the most easily accessible sales area — their famous “auction in the round” — where you can walk around the car while everyone is bidding on it.

Russo consigns a wide variety of automobiles, but their sweet spot and focus tends to be in the $50k to $500k range, either American or foreign. Their event is certainly one of the more exciting sales around town this week.

Last year’s results: 457 of 703 sold (65%), for total sales of $17,894,335.

1971 Mercedes-Benz 280SL convertible. Factory 4-speed and air conditioning. restored by marque experts. Formerly of the Art Astor Collection.

Pre-production pilot prototype.

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UPCOMING AUCTION DATES

SCOTTSDALE, AZ
January 12–20, 2019

PALM BEACH, FL
April 11-13, 2019

JIM SCHWARZKOPF
jschwarzkopf@bridgepointrm.com

MATTHEW LLEWELLYN
mllewellyn@bridgepointrm.com

AMY SPENGLER
aspen@bridgepointrm.com

877-545-2522
www.bridgepointrm.com

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**ARIZONA TIMELINE OF EVENTS**

**Thursday, January 10**
- Silver Auctions AZ Preview
- Silver Auctions Arizona

**Friday, January 11**
- Silver Auctions AZ Preview
- Silver Auctions Arizona

**Saturday, January 12**
- Silver Auctions AZ Preview
- Silver Auctions Arizona
- Barrett-Jackson Preview

**Sunday, January 13**
- Barrett-Jackson Preview

**Monday, January 14**
- Barrett-Jackson Preview
- Barrett-Jackson
- Worldwide Auctioneers Preview

**Tuesday, January 15**
- Barrett-Jackson Preview
- Barrett-Jackson
- Bonhams Preview
- Worldwide Auctioneers Preview

**Wednesday, January 16**
- Barrett-Jackson Preview
- Barrett-Jackson
- ACC Insider’s Seminar at Barrett-Jackson
- RM Sotheby’s Preview
- Gooding Preview
- Russo and Steele Preview
- Bonhams Preview
- Worldwide Auctioneers Preview
- Worldwide Auctioneers Auction
- Arizona Jet Center Reception

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FerrariSelect.
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FerrariPrime.
Financing products for New and Pre-Owned Ferraris offered through the authorized Ferrari dealer network.

Financing options for Ferraris of Yesterday and Today.

Ferrari Financial Services — Financing the Dream.
## Timeline of Events

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<th>Thursday, January 17</th>
<th>Barrett-Jackson Preview</th>
<th>8 a.m.</th>
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<th>RM Sotheby’s Preview</th>
<th>10 a.m.</th>
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<td></td>
<td>SCM Insider’s Seminar at Gooding &amp; Co.</td>
<td>12 p.m.</td>
<td>Gooding Preview</td>
<td>1 p.m.</td>
<td>Gooding &amp; Company Auction</td>
<td>2 p.m.</td>
<td>Russo and Steele Preview</td>
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<td>4 p.m.</td>
<td>Russo and Steele Auction</td>
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<td>Bonhams Auction</td>
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All times subject to change

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ARIZONA ■ AREA MAP

Numbers to Know

Auction Companies
Barrett-Jackson
480.421.6694
Bonhams
415.391.4000
Gooding & Company
310.899.1960
RM Sotheby’s
519.352.4575
Russo and Steele
480.252.2697
Silver Auctions Arizona
602.596.4059
Worldwide Auctioneers
800.990.6789

Police Departments
Scottsdale Police
480.312.5000
Phoenix Police
602.262.6151
Maricopa County Sheriff
602.876.1000

Airports
Phoenix Sky Harbor International Airport
480.273.3300
Scottsdale Airport
480.312.2321

Public Transportation
Downtown Scottsdale Trolley
602.253.5000
Valley Metro Public Transit
602.253.5000

Shuttle/Car Service
Lyft
www.lyft.com
Uber
www.uber.com
Arizona Limousines
480.267.7097
Desert Knights Sedans & Limousines (Scottsdale)
480.348.0600
ExecuCar (Phoenix)
602.232.4610
Super Shuttle (Phoenix)
602.232.4610

Taxi Service
Scottsdale Cab Guy
480.748.6205
Yellow Cab
602.252.2522

Tow Companies
24/7 Valley Wide Towing (Phoenix)
480.677.0025
All-Pro Towing (Fountain Hills)
480.837.7488

Visitors Centers
Scottsdale Convention & Visitors Bureau
800.782.1117
Visit Phoenix
602.254.6500

Drive Times from Scottsdale City Hall to:
Arizona Jet Center Reception
10 miles/25 min.
Aero Jet Services, 8014 E. McClain Drive, Scottsdale, AZ 85254

ACC Insider’s Seminar
12 miles/19 min.
Barrett-Jackson
12 miles/19 min.
WestWorld of Scottsdale, 16801 N. Pima Road, Scottsdale, AZ 85260

Bonhams
14 miles/22 min.
Westin Kierland Resort & Spa, 6022 E. Greenway Parkway, Scottsdale, AZ 85254

SCM Insider’s Seminar
1 mile/3 min.
Gooding & Company
1 mile/3 min.
Scottsdale Fashion Square, 4700 N. Scottsdale Road, Scottsdale, AZ 85251

RM Sotheby’s
8 miles/17 min.
Arizana Biltmore Resort & Spa, 2400 E. Talamore Ave., Phoenix, AZ 85016

Russo and Steele
6 miles/15 min.
Salt River Fields at Talking Stick, 7555 N. Pima Road, Scottsdale, AZ 85258

Silver Auctions Arizona
35.5 miles/37 min.
Paceo Sports Complex, 14101 N 83rd Ave., Peoria, AZ

Worldwide Auctioneers
3.5 miles/10 min.
Scottsdale Airport Auto Park, 6460 E. McDowell Road, Scottsdale, AZ 85257

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For half a century Lynx has built the finest Jaguar recreations available in the world. Indeed, Lynx was chosen to conduct the restoration of the famous XKSS once owned by Steve McQueen. Iterations of the great classics can be built to order and, if desired, to FIA racing standards - though most owners acquire these tributes for the sheer joy of owning and driving something as close to the originals as one can get while also enjoying greater safety and affordability.

Proteus, founded in 1980, has become legendary for creating eminently drivable evolutions of the famous C-types and the unique XJ13. Once a supplier of kit cars, Proteus now only crafts aluminum vehicles using an expensive Superform process to guarantee meticulous results for the 12 major body panels. Driving experience is remarkable, as various discrete enhancements have been developed to produce some of the finest, most beautifully finished and safest evolutions of these great sports and racing cars.
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Scottsdale

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1958 Ferrari 250 GT Pinin Farina Series I Cabriolet, s/n 1079 GT. Grigio Conchiglia with red leather interior. One of the finest series I cars in existence. Classic Color certified matching numbers, in its stunning original color combination. Touring Motor Show car, recent 40-year custodianship by John Clinard. Complete history from new and fabulously undisturbed. PCA

Ferrari 365 GT/C4, s/n 15313. A great driving C4 finished in striking original Arancio Vagaleu color. Great value for a high-performance front-engined quad-cam V12 Ferrari. $215,000

1925 Hispano-Suiza H6B Convertible Sedan, s/n 11093. Black with maroon leather and highlights. Patented Transformable coachwork featuring an array of innovative configurations. Former owners include the Arturo Keller Collection and Jules Heumann, Pebble Beach chairman emeritus. Louis Vuitton classic award winner. $535,500

1931 Bentley 4 Litre Open Tourer by Vanden Plas, s/n VF4019. Green with black fenders and green interior. "This is about the most original and correct vintage Bentley that I have ever seen." — Dan Hay, 2018. Never restored and only four owners from new. Eligible for W.O. Bentley rallies, and likely the most significant 4-L extant. $485,000

1966 Alfa Romeo GTA 1600 Stradale, s/n AR673880. Red with white stripes/black interior. Superbly prepared, set up for vintage racing. Recent 195-bhp Dave Veggie race motor plus original matching-numbers engine. Equipped with genuine Autodelta sliding-block rear end. $397,500

1964 Shelby 289 Cobra, s/n C0B5998. Black with black leather interior. Fascinating history as a Shelby show car, hot rod and historic racer. Immaculate presentation and phenomenal performance. California title. $565,000

1971 Maserati Ghibli SS 4.9, s/n AM115/49/2200. Metallic blue/cream leather. Well preserved and very rare 4.9-Liter Ghibli SS in great colors. One owner for 47 years. $325,000/Others available

1953 Alfa Romeo 1900 SS Pinin Farina Berlinetta, s/n AR 1900C 01534. Deep red with black leather. Event eligible, Pinin Farina masterpiece. Very well sorted with tasteful upgrades for spirited driving. Ideal for California Mille, Colorado Grand and more. $375,000
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RM Sotheby’s Arizona auction is held at the Arizona Biltmore Resort and Spa — the most picturesque setting during the January car week.

The consignments this year are led by two significant collections — the Calumet Collection, which focused on European Classics, and the Richard L. Burdick Collection, with American Classics as its theme. Expect to see near 150 blue-chip automobiles placed around the Biltmore, and you can’t beat that price of entry.

**Last year’s results:** 112 of 129 sold (87%), for total sales of $36,128,580

**Star Cars**

- **1930 Cadillac V16 Sport phaeton.** From the Richard L. Burdick Collection. An early example and one of no more than 18 surviving today. Offered without reserve. *(Estimate: $750,000–$900,000)*

- **1951 Spartan Royal Mansion.** Fully restored travel trailer, with period-correct batik, mid-century finishings and original embroidered lawn chairs. Offered without reserve. *(Estimate: $200,000–$250,000)*

**Details**

- **Preview:** Wednesday, January 16, 10 a.m. to 8 p.m.; Thursday, January 17, and Friday, January 18, 10 a.m. to 5 p.m.
- **Auction:** Thursday, January 17, and Friday, January 18, 5 p.m.
- **Cost:** Preview is open to the public; $200 bidder registration includes catalog and admission for two to preview and auction

- **1967 Rolls-Royce Phantom V State landaulet by Mulliner Park Ward.** From the Calumet Collection. One of five examples. Originally commissioned for the government of Romania, and the costliest Phantom V ever delivered. Unrestored and with 161k recorded miles. *(Estimate: $1,000,000–$1,500,000)*
Gooding & Company
The Scottsdale Auctions

Insider’s Tip
Gooding & Company’s 2019 Scottsdale auction will be their 12th Arizona event. Their collection of offerings is, as always, blue chip and carefully selected.

Scottsdale Fashion Square Mall right next door provides sufficient parking and less-expensive shopping endeavors than the $442,740 average Gooding pulled in per car last year.

Anticipate a diverse catalog offering again, with heavy emphasis on post-war European sports cars, pre-war luxury classics and a dash of modern supercar performance.

Last year’s results: 111 of 129 sold (86%), for total sales of $49,144,150.

Details
Preview: Wednesday, January 16, through Friday, January 18, 9 a.m. to 6 p.m.; Saturday, January 19, 9 a.m. to 5 p.m.
Auction: Friday, January 18, Saturday, January 19; 11 a.m. Dates and times subject to change
Where: Scottsdale Fashion Square, 4700 N Scottsdale Road, Scottsdale, AZ (corner of N Scottsdale Road and E Highland Avenue)
Web: www.goodingco.com
Phone: 310.899.1960
Cost: $40 admits one to all events; $100 catalog admits two to all events; $200 includes catalog, admission for two with reserved seats, subject to availability; free admission for children 12 and younger

Star Cars
1955 Mercedes-Benz 300SL Gullwing. Sold new to Austrian conductor Herbert von Karajan. Unusual specification of Weissgrau over tan vinyl and red plaid. Never presented at public auction until now. (Estimate: $1,100,000–$1,400,000)

1967 Chevrolet Camaro SS 396 convertible. Restored world-record setter. NHRA and AHRA national champion. (Estimate: $250,000–$325,000)

1936 Bugatti Type 57 Two-Light Ventoux. Second series Type 57 chassis. Presented in largely unrestored, highly original condition. (Estimate: $900,000–$1,100,000)
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1957 Rare Dual-Ghia

SOLD
$187,000

1970 Plymouth Superbird

SOLD
$107,250

1958 Porsche 356A

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auction@ohtm.org  (207) 594-4418  owlshead.org
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- Seller Misrepresentation
- Odometer Problems-TMU/Exempt
- Auction/Internet Problems
- Title Problems-Open Titles
- Fraudulent Documentation
- Restamping-Engines/Trim Tags
- Inaccurate Car Appraisals
- Shipping/Carrier Damage
- Estate/Divorce Issues

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www.MERSHONS.com
SCM’s Scottsdale Insider’s Seminar

**When:** Thursday, January 17, 2019, 9:30 to 11:30 a.m.

**Where:** Gooding & Company Auction Tent. Scottsdale Fashion Square, 4700 N Scottsdale Road, Scottsdale, AZ (corner of North Scottsdale Road and East Highland Avenue)

**Web:** www.sportscarmarket.com/scottsdale2019

**Phone:** 503.261.0555 ext. 217

**Cost:** Complimentary admission for SCM Platinum members and registered Gooding bidders; SCM subscribers, $35 for two; non-subscribers, $70 for two

**Insider Tip:** Join publisher Keith Martin and Editor-at-Large Donald Osborne as they co-emcee this lively, in-depth discussion on the world of collector cars. Carl Bomstead, Mark Hyman and Bruce Trenary will be the panelists at this year’s event. They will share their thoughts on the three best moves and three dumbest moves to make when you’re buying a collector car. They’ll also pick their ultimate three-car collection consisting of cars from this year’s Arizona auctions.

Scottsdale Insider’s Auction Tours

Do you want in-depth information on some of your favorite cars up for auction in Arizona? Then be sure to join SCM for our Insider’s Auction Tours.

Publisher Keith Martin and expert Andy Reid will take you through the offerings at several of the week’s biggest auctions. Martin will lead a tour through Gooding & Co. and Reid will lead tours through RM Sotheby’s and Bonhams.

The tours are free to SCM Platinum members and one guest only. Space is limited and available on a first-come, first-served basis. Register at www.sportscarmarket.com/arizona2019tour, or call 503-261-0555 x217.

Join us for the ACC Arizona Insider’s Seminar

**When:** Wednesday, January 16, 9 a.m. to 10 a.m.

**Where:** Equidome at Barrett-Jackson 16601 N Pima Rd, Scottsdale, AZ

**Cost:** Free with Barrett-Jackson admission

**Insider tip:** Start off 2019 fully informed on the state of the collector-car market by joining us for the American Car Collector Insider’s Seminar. Managing Editor Jim Pickering and panelists will discuss what cars to buy, sell and hold and share their thoughts on the one thing you must do before you buy.

The Equidome is behind the auction block and is location of all of Barrett-Jackson’s Behind the Hobby Collector Car Symposia during the week.

Arizona Jet Center Reception

**When:** Wednesday, January 16, 4 p.m. to 7 p.m.

**Where:** Aero Jet Services, 8014 East McClain Drive, Scottsdale, AZ

**Web:** www.jetcenterevents.com

**Phone:** 425.775.5600

**Cost:** $105 admits one

**Insider tip:** Take a break from the auction madness and enjoy the fine wine, premium spirits and al fresco-style Italian food by attending the AZ Jet Center Reception. You will be surrounded by historic automobiles, luxury jets, elegant fashion and beautiful art. Proceeds from the evening’s silent auction will benefit ChildHelp for the prevention and treatment of child abuse and Forever Loved Pet Sanctuary. Reserve your ticket now, as admission is limited to 500 attendees.
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Oh, the Things You’ll Buy (That Are Not Cars)

SCM’s staff members get a dose of the high life at Barrett-Jackson Scottsdale — and pick their favorite items

by Erin Olson and Chad Tyson

This may seem blasphemous, but there’s more to Car Week than cars. Stick with us. We have proof!

Barrett-Jackson Scottsdale is not just big, it’s the colossus of the auction world. The 2018 event saw 1,749 cars cross the block over seven days. Yet we managed to spend an entire day at Barrett-Jackson without even looking at the cars.

Welcome to the exhibitor marketplace. It’s full of boats, clothes, vacations, garage flooring, sexy-clown paintings and automobilia of every flavor. It’s where to go if you’re looking to furnish an instant man cave or to ensure you don’t leave empty-handed.

We encourage you to visit in person — schedule a half-day at minimum — but we would not send you in unprepared. Here are our picks, at various price points, from the 2018 Marketplace.

For the Money-is-No-object “Big Spender”

Erin’s pick: RP Advance Mobile Systems RP C2

As an Oregonian, I have a healthy back-of-mind-but-very-real fear of “the big one.” Google “earthquake” and “Cascadia Subduction Zone.” It’s not a matter of if, but when! I’ve been known to quiz my Lyft drivers about which part of town they live in, and then let them know how likely they are to survive the earthquake. Yes, there are still drivers willing to pick me up.

I can’t count on Lyft when the earthquake happens, however, which is why a city-dwelling hippie like me needs a military-grade, all-terrain vehicle in her garage. I have chosen the RP C2 because it satisfies my usual checklist of things I look for in a vehicle: 1. Lots of cargo space. 2. Adequate leg room. 3. It comes in black. Just because it’s the apocalypse doesn’t mean I want to drive a silly-looking car. www.rpadvancedmobilesystems.com

Chad’s pick: Sublime Rockers

Designer/sculptor Kevin DesPlancques calls these “the most comfortable rockers on Earth.”

Now, I haven’t sat in all the rockers on this planet, but I am a fan of the chair’s style. Sublime Rockers are the best ones I’ve ever plunked down into. The rockers start at $4k and range up to a $20k cast-bronze beauty — that one is more aptly referred to as a rocking throne. Two, please. Okay, three. www.sublimerockers.com

Give yourself at least half a day to tour the extensive non-car offerings at the Barrett-Jackson Marketplace.
**For an Under-$5,000 “Splurge”**

**Erin’s pick: Original artwork by Arthur Benjamins**

Class the place up a bit with some art from Arthur Benjamins at 1 Pilgrim Studio. Retire your ratty posters and replace them with a tasteful original painting that says “I’m an automotive aficionado with style and sophistication. The kind of guy who owns a real couch, not a futon.”

Framed prints are also acceptable in case you’re a sophisticated guy who blew his budget on a couch.

Original art, giclée and prints available. The original acrylic Mustang painting on wood pictured here is $3,520. [www.1pilgrimstudio.com](http://www.1pilgrimstudio.com)

**Chad’s pick: Sunset Swings**

Lazily lounging in the garden or on the back deck is one of the primary reasons to have a garden or back deck. Want to make it even more lounge-able? Sunset Swings has the setup you are looking for: single, double, even a four-seater swinging picnic table.

My favorite was the two-person swing, model 422L, which runs $2,495. It’s made of 2.5-inch, 11-gauge tubular steel and breathable PVC fabric for long-term use. How long? Their residential warranty is a 10-year limited one. That’s a lot of swingin’. [www.sunsetswings.com](http://www.sunsetswings.com)
An Under-$500 Whim Choice

Erin’s pick: Corazón Sterling Silver from Taxco

I was already sporting a pair of silver rings from Taxco, so this booth stopped me dead in my tracks.

Taxco, Mexico, is a former silver-mining town that is now home to a large number of talented silversmiths, all of whom seem to have a view directly into my soul.

Corazón carries a curated selection for both men and women. I’m partial to large statement pieces and walked away sporting a massive agate ring that says “this lady has panache.”

https://shop.sterlingsilverfrom-taxco.com

Chad’s pick: Desert Steel Artisan Collection

Cacti that rust? Sure, and succulents, agaves and palm trees, too. Okay, not really, as Desert Steel products are galvanized or powder-coated steel to make sure your “plants” weather well. Up here in rainy, gray Oregon, stuff like this is hard to grow. So why grow it at all when you can get one in steel? Some of them are functional torches, too. Just add fire!

Desert Steel has two new products this year to go with their already expansive line: sawtooth and artichoke agaves. Prices are dependent on the size of the piece you pick, but the small artichoke agave starts at $300.

www.desertsteel.net

Cheap Thrills Under $25

Erin’s pick: Ice cream cone

I like ice cream. Not gelato, not fro-yo, not a custard, sorbet, or flavored ice. ICE CREAM. I eat one every year at Barrett-Jackson.

That’s called a tradition, and much like Texas, it should not be messed with. What’s the thrill, you ask? Ice cream melts — eat it fast.

Chad’s pick: Refreshed Leather Cream

Walk around enough in Scottsdale and you’ll get dust on your boots. It’s going to happen in a desert. Keep your shoes clean with Refreshed Leather Cream. It also works on vinyl and wood. Rub it on and let it dry.

The Carnauba wax is mixed with lanolin oil and mineral salts for the most moisturizing. It’s the best clean, protection and shine I’ve ever had on my boots — good enough to keep me talking about it all week to anyone who would listen. A $20 bill was all it took to make sure my boots stay dust-free in the Arizona dirt.

www.refreshedshoecleaner.com

Cheap eats: You can’t beat a good old-fashioned ice cream cone for countering desert heat

Another cream that looks good enough to eat, but save it for your boots for dust-free kicking around
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Where to Eat

Favorite places to grab a bite when in Arizona, as suggested by SCMers

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7388 E Shea Blvd., Scottsdale, AZ 85260
480.951.6002
All-day breakfast, as well as great burgers and sandwiches

**Bandera**
3821 N Scottsdale Road, Scottsdale, AZ 85251
480.994.3524
Great rotisserie chicken and cast-iron skillet cornbread

**Old Town Gringos**
4209 N Craftsman Ct., Scottsdale, AZ 85251
480.423.3800
Tex-Mex and a great beer garden

**Don & Charlie’s**
7501 E Camelback Road, Scottsdale, AZ 85251
480.990.0900
Sports-themed steakhouse with great barbecue

**Preston’s Steakhouse**
8700 E Pinnacle Peak Road #115, Scottsdale, AZ 85255
480.629.5087
Small and elegant bar and dinner spot with steaks and seafood

**Flower Child**
10460 N 90th St, Scottsdale,
AZ 85258
480.240.4400
Great selection of options for vegan and gluten-free dining

**Portillo’s**
10574 N 90th St, Scottsdale, AZ 85258
480.451.2888
Fantastic Chicago-style hot dogs and Italian beef sandwiches

**The Thumb**
9393 E Bell Road, Scottsdale, AZ 85260
480.513.8186
A gas station, car wash, craft shop, and competition-style barbecue restaurant

**Pinnacle Peak General Store**
8711 E Pinnacle Peak Road, Scottsdale, AZ 85255
480.991.1822
Old-fashioned general store offering huge breakfasts

**Isabella’s Kitchen**
8623 E Thompson Peak Pkwy., Scottsdale, AZ 85255
480.502.3100
Rustic Italian food and wine at the Grey Hawk Golf Club

**Spiga Cucina Italiana**
7500 E Pinnacle Peak Road, Scottsdale, AZ 85255
480.513.9000
Casual Italian venue with great pasta and pizzas

**Los Olivos Mexican Patio**
7328 E 2nd St., Scottsdale, AZ 85251
480.946.2256
Serving authentic Sonoran Mexican food for over 70 years

**El Chorro**
5550 E Lincoln Dr., Paradise Valley, AZ 85253
480.948.5170
Fantastic views and great food since 1937

**Rusconi’s American Kitchen**
10637 N Tatum Blvd., Phoenix, AZ 85028
480.483.0009
American cuisine on a wood-fired grill

**Tee Pee Mexican Food**
4144 E Indian School Road, Phoenix, AZ 85018
602.956.0178
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**Steak 44**
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602.271.4400
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East Coast auction staples return for 2019

Mecum Auctions
Kissimmee 2019

**Preview:** Thursday, January 3, through Sunday, January 13, 8 a.m.

**Auction:** Thursday, January 3, through Sunday, January 6, 10 a.m.; Tuesday, January 8, through Sunday, January 13, 10 a.m.

**Where:** Osceola Heritage Park, 1875 Silver Spur Lane, Kissimmee, FL

**Web:** www.mecum.com

**Phone:** 262.275.5050

**Cost:** $20 admits one adult per day ($30 if purchased at the door). Children 12 and younger get in free

**Last year’s results:** 2,045 of 2,952 cars sold (69%), for total sales of $89.4m

2019 begins with Mecum’s largest sale of the year in Kissimmee, FL. The massive event is 11 days long and features more than 3,500 collector cars. The vehicles range from European supercars to the mightiest of American iron. Star cars include a 418-mile 2014 Ferrari LaFerrari coupe and a 174-mile 2016 Ferrari LaFerrari Aperta, one of the first to cross an auction block since its release. Both cars are fully documented and unrestored originals with low miles, offering a rare opportunity.

**Tom Mack Auctions**

**Carolina-in-January Autofest**

**Swapmeet and car corral:** Friday, January 11, and Saturday, January 12, 8 a.m. to 5 p.m.

**Preview:** Friday, January 11, and Saturday, January 12, 8 a.m. to 5 p.m.

**Auction:** Saturday, January 12, 10 a.m.

**Where:** Cabarrus Arena & Events Center, 4751 NC Highway 49 North, Concord, NC

**Web:** www.tommackauctions.com

**Phone:** 1-888-TOM-MACK

**Cost:** $15 admits one adult per day; $5 for children under 12

Taking place in February 2019 rather than January, Dave Rupp’s Fort Lauderdale Beach Collector Car Auction and Show will feature a wide variety of cars from various makes. The available cars span decades, with many offered at budget-friendly prices. Current consignments include a 1959 Cadillac Eldorado Biarritz convertible, a fuel-injected 1957 Chevrolet Bel Air convertible and a rare 1952 Hudson Hornet Brougham convertible that has been treated to a 12-year concours-level restoration and features twin H-Power carbs. Another highlight is the 1954 Chevrolet Corvette roadster finished in Pennant Blue, one of only 300 in 1954.

**Fort Lauderdale Beach Auction**

**Fort Lauderdale, FL**

**Vehicle check-in:** Thursday, February 14, 8 a.m. to 6 p.m.; Friday, February 15, 8 a.m. to 12 p.m.

**Auction:** Friday, February 15, noon; Saturday, February 16, and Sunday, February 17, 10 a.m.

**Where:** War Memorial Auditorium, Holiday Park, 800 NE 8th St., Fort Lauderdale, FL

**Web:** www.ftlauderdaleauction.com

**Phone:** 561.533.7945

**Cost:** $15 admits one adult per day; $5 for children under 12

Taking place in February 2019 rather than January, Dave Rupp’s Fort Lauderdale Beach Collector Car Auction and Show will feature a wide variety of cars from various makes. The available cars span decades, with many offered at budget-friendly prices. Current consignments include a 1959 Cadillac Eldorado Biarritz convertible, a fuel-injected 1957 Chevrolet Bel Air convertible and a rare 1952 Hudson Hornet Brougham convertible that has been treated to a 12-year concours-level restoration and features twin H-Power carbs. Another highlight is the 1954 Chevrolet Corvette roadster finished in Pennant Blue, one of only 300 in 1954.

289 roadster and a one-of-12 1971 Chevrolet Corvette ZR2 convertible.

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**Where:** Cabarrus Arena & Events Center, 4751 NC Highway 49 North, Concord, NC

**Web:** www.tommackauctions.com

**Phone:** 1-888-TOM-MACK

**Cost:** $10 admits one adult; children 10 and younger admitted free with adult

Tom Mack Auctions returns in 2019 with the 35th annual Carolina-in-January Autofest. There will be over 200 high-quality collector cars available during the event between the Saturday auction and the collector-car corral. If you are looking to make some room for new projects in your garage, consign to the auction for only $199 or reserve a space in the car corral, prices start at $130. A highlight of the auction will be two 1957 Chevrolet Bel Air 2-door sedans from the estate of an astute Chevy collector. Both cars are fully documented and unrestored originals with low miles, offering a rare opportunity.
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