2016 Insider’s Guide to the Spring

Featured Cars ★ Where to Go ★ What to See

- Auctions
- Concours
- Rallies
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SOLD!

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- You’ll appreciate the precious time you don’t need to spend with us. No waiting for cars to cross an auction block.
- All of our auction vehicles are on display and available for inspection each day in the Monterey Marriott hotel ballroom...directly across the street from the RM Sotheby’s Auction.
- Examine the cars at your leisure...on your own time...and be on your way to other events.
- Bid at any time... from anywhere... by phone bid, on site absentee form or our easy-to-use Smartphone app.
- Bidding on all cars ends when reserve is met or reserve is lifted with notice. Due to popular demand, bidding will now end on Monday after the Concours.

2016 DATES - AUGUST 19-22
MARRIOTT HOTEL

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Where the Magic Is

I’ve been a judge at Amelia for more than two decades, and each year I look forward to walking on the vast sandy beaches as the sun comes up.

My room at The Ritz-Carlton often overlooks the tent housing RM Sotheby’s consignments. It’s like having my own private showcase, as I watch various cars come and go on test drives with prospective buyers.

During Amelia week, I’ll also visit the Bonhams, Gooding & Company, Hollywood Wheels and Motostalgia auctions, as well as the Festivals of Speed car show.

I have two favorite parts of the week:
The first is watching the cars come onto the concours green on Sunday morning. They line up, engines snarling, clouds of exhaust and steam rising into the air, waiting to motor to their proper places for judging.
The second is at the end of concours day, after the winners have been announced. Suddenly a vast calm descends across the field, and everyone slowly begins to pack up to head home. Within a couple of hours, the cars are all gone. It’s as if the clock has struck 12, and the magical place where all the magical cars were on display is just another golf course waiting for foursomes to stroll across it.

Sports Car Market and American Car Collector magazines will have a booth at Gooding and at the concours; stop by and pick up your SCM 28th-Anniversary pin. Above all, enjoy the gorgeous setting and the fantastic cars. It’s a gearhead’s paradise. — Keith Martin

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ETC.

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Cover photo courtesy of Amelia Island Concours d’Elegance; auction photos inside courtesy of the respective auction houses
THE ELEGANCE
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A sampling of motorcars we have privately placed.
Amelia Island Q&A

SCM’s Dale Novak asks the auction companies about market trends, hot cars and where to get a cool drink

Gord Duff
car Specialist, RM Sotheby’s

What types of automobiles does RM Sotheby’s gravitate toward for this sale?
At RM Sotheby’s, we pride ourselves on offering cars with unique and prominent histories; oftentimes, it is the story behind a car that drives the most interest. The Amelia Island sale is geared more toward important and historic sports and racing automobiles to complement those featured at the Amelia Island Concours d’Elegance.

What does RM Sotheby’s do that makes the Amelia Island auction experience unique and special?
One of the best things about our Amelia Island sale and its partnership with the Amelia Island Concours d’Elegance is that all the entrants stay at the same hotel. With both the auction and the concours taking place at The Ritz-Carlton, there is no need to leave the property once you arrive, unless of course you are partaking in one of the weekend’s tours. The Amelia weekend is almost like a “family reunion” of the collector car auction world — we dine together, drink together and enjoy the camaraderie of the hobby together.

RM Sotheby’s astute focus on research, as illustrated in our catalogs and our onsite “Access the Knowledge” service, is something that also differentiates us from our competitors. We are the only auction house to employ a full-time research team, dedicated to researching the history and authenticity of each and every car we offer. The “Access the Knowledge” desk set up at each of our events, Amelia Island included, is where you’ll find the history library and all corresponding information and accessories for each lot, including everything from certificates to toolkits, as well as a knowledgeable staff member to answer any questions you may have.

Is there a particular car that you see as undervalued or under-recognized that would be an exceptional candidate for your sale?
The 2003 Aston Martin DB AR1 is a fantastic addition to our Amelia Island sale, and, in my opinion, is still undervalued in today’s market. With very limited production — the example we are offering is body 89 of just 99 cars built — it combines exquisite styling with great performance; it is beautifully presented in rare medium anthracite metallic with dark red leather interior, equipped with an all-powerful V12 engine and manual transmission, and has been sparingly used, showing less than 700 miles from new.
From a collector’s perspective, at less than $300,000 it represents excellent value for the price and a wonderful opportunity to own an example of Aston Martin’s long-standing collaborative relationship with Zagato, particularly in light of recent prices achieved by other Zagato-bodied Astons.

**What is your favorite place on the Island to enjoy a nice meal or drink?**

The lobby bar at The Ritz-Carlton is always a popular place during the concours weekend — it is central, has a great atmosphere and presents a fantastic opportunity to catch up with other enthusiasts.

**David Gooding**
President and Founder, Gooding & Company

**What types of automobiles does Gooding gravitate toward for this sale?**

Our Amelia Island auction is no different from our other sales in this regard. We search for the world’s most significant and valuable collector cars, and the absolute best examples of that category. We pursue unusual cars that are very high quality, but also something collectors and enthusiasts don’t see every day. This could be a model that is less well known but up-and-coming, one that has been in the care of one owner over a number of decades or since new, or one that is coming into the public eye for the first time. We know it when we see it. It’s the car that grabs our attention and sticks with us.

**What does Gooding do that makes the Amelia Island auction experience unique and special?**

For every auction, we focus our efforts on client experience and bringing the best possible consignments available in the marketplace. We are not in the business of quantity, but exceptional quality. We love being able to connect with our clients in person at each of our auctions, and Amelia is no exception. The atmosphere is relaxed, and we are always able to spend time catching up with clients and walking them through the auction tent to discuss what they’re dreaming about adding to their collections. It’s a great joy to share our passion for these beautiful cars, and Amelia is a great weekend, both for a sale and to enjoy the concours and events throughout.

**Is there a particular car that you see as undervalued or under-recognized that would be an exceptional candidate for your sale?**

As younger collectors enter the fold, we are seeing tremendous demand for the most famous and iconic supercars. Many collectors are looking to build complete sets: Porsche collectors are looking to have a 959, 911 GT1, Carrera GT and 918, and Ferrari collectors want the full range from a 288 GTO to a LaFerrari. There is also increased interest in cars such as the 360 Challenge Stradale and 911 GT3 RS — cars that offer the look and performance of a true supercar but are available, often in as-new condition, for a fraction of the price of the closest comparable supercar. We are also seeing a trend of barn finds that are exciting because it is an opportunity to preserve or restore a car correctly.

**What is your favorite place on the Island to enjoy a nice meal or drink?**

Our team really enjoys Gilbert’s Underground Kitchen, the ideal spot to grab a seasonal, comforting and delicious meal.

**Rupert Banner**
Vice President of Business Development, Bonhams

**What types of automobiles does Bonhams gravitate toward for this sale?**

The Amelia Island Concours displays a wide variety of collector cars, from important sports and competition cars to pre-war and Brass Era cars. Bonhams is the most international of all the houses that will sell there, and we look to mirror the interests of those who attend the concours.

**What does Bonhams do that makes the Amelia Island auction experience unique and special?**

We offer a very knowledgeable and approachable team of specialists and an inventory of a broad selection of price points and eras. Our specialists are researchers by virtue of their position. This is one of the many strengths of Bonhams’ Global Motoring Department. All of our cars are researched by our specialists, many of whom have decades of experience in specific genres of cars, and Bonhams also employs an extensive, international network of recognized marque experts and historians. Our expertise, resources, access to manufacturer archives, and network and roster of historians is what has helped propel Bonhams to year-after-year growth in the collector car market.

**Is there a particular car that you see as undervalued or under-recognized that would be an exceptional candidate for your sale?**

Rare, original-bodied classics are still undervalued relative to their supply. Some Alfa Romeos, Lancias and other entry-level classics look like a good value considering the events that they enable their owners to participate in. I think it’s fair to say that there
are a number of iconic designs from the 1980s which look like they are gathering pace for the best examples.

**What is your favorite place on the Island to enjoy a nice meal or drink?**

I like Salt at The Ritz-Carlton, or Le Clos in Fernandina Beach.

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Mike Flynn Jr.
Founder/CEO, Hollywood Wheels Auctions & Shows

**What types of automobiles does Hollywood Wheels gravitate toward for this sale?**

Experience tells us that by paying close attention to the markets and listening to our customers, we do not limit ourselves to any era, make or model of cars. The beauty of our company is that we are flexible, and our team of car experts enjoys and covers all types of cars, be it American ‘50s classics, pre-war foreign and domestic, foreign sports and exotic, vintage racers or good old American big-motored muscle and performance cars.

**What does Hollywood Wheels do that makes the Amelia Island auction experience unique and special?**

We are a longtime established family-owned and -operated automotive business. True car people. We believe in treating people the way we want to be treated, so our customer relations go above and beyond. We want our customers to have a truly rewarding and satisfying experience within our auction events, and we go out of our way to do so by providing all the little extras.

**Is there a particular car that you see as undervalued or underrecognized that would be an exceptional candidate for your sale?**

In recent years at auctions, European cars have led the way across the auction block. One neat little mass-produced car that is very common on the streets and club events, and until recently has been overlooked, is the ever-popular Porsche 911. In recent years the standard Porsche 911 has exponentially exploded in demand and price. It is the ideal modern-day classic sports car: quick, fast, nimble, reliable and good-looking, too! Interest in this little car is coming on so strong that there is a mad scramble to acquire one.

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Bonhams considers itself the most international of auction houses. Last year, this 1981 BMW M1 coupe brought $605k at auction

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Antonio Brunet
Chairman, Motostalgia Auctions d’Elegance

**What types of automobiles does Motostalgia gravitate toward for this sale?**

In two words, we gravitate towards the rarest and finest, which for us means cars that are rarely seen at auction or have unique and important history, as well as the finest of the commonly known classics. We recognize the evolution of the market, serving the established clientele in the hobby and looking forward to inspiring the new generation into modern classics.

**What does Motostalgia do that makes the Amelia Island auction experience unique and special?**

Motostalgia has been very successful at serving the worldwide market, with offices in Monaco and Mexico. We have great connections and clientele from Latin America that will bring new cars and buyers to Amelia.

**Is there a particular car that you see as undervalued or underrecognized that would be an exceptional candidate for your sale?**

Modern classics and newer exotics as a genre are definitely breaking through into the market, and we are proud to be offering a selection that we believe will be very much appreciated by the Amelia patrons.

---

**What is your favorite place on the Island to enjoy a nice meal or drink?**

Le Clos on 2nd Street is not to be missed!
MOTOSTALGIA
Amelia Island Auction

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Saturday // 12 March // 5PM – 9PM

Auction Location:
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Stay Connected

As one of the world’s largest and oldest auction houses, Bonhams knows a thing or two about selling collectibles. They joined the Amelia Island party last year and got off to a great start, selling 65 out of 82 cars for a combined $15m and an average sold price of $230k. A 1930 Cord L-29 town car and a 1908 American Underslung 50-hp roadster both sold for over $1.7m.

Expect a carefully chosen assortment of super-luxe vintage sports cars, pre-war classics and storied racers. The consignment list is as sophisticated and international as the clientele.

**Last year’s results:** 65/82 cars sold / $15m

**1960 Maserati 3500 GT Spider.** Known history from new.

**1935 Riley MPH roadster.** The “Swiss MPH,” delivered new to Switzerland. The 16th and last built and owned for nearly 50 years by Bob Lutz.

**1933 Maserati 8C 3000 biposto.**

**Preview:** Tuesday, March 8, 10 a.m.; Wednesday, March 9, 10 a.m.; Thursday, March 10, 9 a.m.

**Auction:** Thursday, March 10, 11 a.m.

**Where:** Fernandina Beach Golf Club, 2800 Bill Melton Road, Fernandina Beach, FL, 32034

**Web:** www.bonhams.com

**Phone:** 415.861.7500

**Cost:** $150 bidder registration includes catalog and admits two, $100 catalog admits two, $20 gallery guide admits one


1964 Sabra GT coupe

1933 Maserati 8C 3000 biposto
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Hollywood Wheels builds on the success of last year’s Amelia Island debut with a varied assortment of high-quality classics at a range of price points that will appeal to the broader masses. They sold 114 out of 138 lots at the 2015 auction for $14m total and a $124k average price per car.

This two-day auction kicks off on Friday with an all-Porsche sale before the Festivals of Speed Ballroom Party that night. Saturday morning opens with the Festivals of Speed lifestyle festival. The auction begins at noon.

**Star Cars**

- **1973 Jaguar XKE convertible.** With just 1,600 original miles.
- **1961 Chrysler 300G convertible**
- **2004 Porsche Carrera GT**
- **1987 Porsche 930 Turbo Slantnose**
2000 PORSCHE BOXSTER S | Full Gemballa package, 6-speed, 32K miles

1967 TITUS TRIBUTE MUSTANG
Mustang built for Jerry’s son and featured in Mustang & Fast Ford Magazine

1967 SHELBY COBRA REPLICA
California black plate, re-creation

1968 PORSCHE 912 COUPE
Great low-mileage driver

1932 FORD 3-WINDOW
Beautiful and period-correct fiberglass creation

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Gooding & Company
The Amelia Island Auction

Held at the Omni Amelia Island Plantation, a classic beachfront resort near Jacksonville, this venue caters to the enthusiast looking for a relaxed yet rewarding winter getaway. Held on Friday before the celebrated Amelia Island Concours d’Elegance, Gooding & Company’s auction showcases a curated lineup of cars, inviting spirited bidding in a comfortable setting. In 2015, Gooding & Company achieved an average price per car of $355k. The two top sellers were the 1967 Ferrari 275 GTB/4 at $3.3m and the 1961 Ferrari 250 GT Series II cabriolet at $2.09m. Out of the 87 cars offered during the auction, seven sold for values in excess of $1 million.

**Last year’s results:** 76/87 cars sold / $27m

**Star Cars**

At this year’s sale, the auction house brings to market three important cars from noted Porsche collector Jerry Seinfeld.

“We are grateful and honored to be entrusted with these superb examples from the collection of Jerry Seinfeld. These cars epitomize the highest of quality and pedigree,” states David Gooding, President of Gooding & Company. “Jerry’s keen eye for significant Porsches, the care and pride he takes in maintaining his spectacular collection, and his enthusiasm and passion for the Porsche marque make this one of our most thrilling sales in our company’s history.”

“I’ve never bought a car as an investment,” says Seinfeld. “I don’t really even think of myself as a collector. I just love cars. And I still love these cars. But it’s time to send some of them back into the world, for someone else to enjoy, as I have.”

**1955 Porsche 550 Spyder. Gooding estimate: $5m–$6m**

**1958 Porsche 356A 1500 GS/GT Carrera Speedster. Gooding estimate: $2m–$2.5m**

**1974 Porsche 911 Carrera 3.0 IROC RSR. Gooding estimate: $1.2m–$1.5m**

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**Preview:** Thursday, March 10, 9 a.m. to 6 p.m.; Friday, March 11, 9 a.m. to 11 a.m.

**Auction:** Friday, March 11, 11 a.m.

**Where:** Racquet Park, Omni Amelia Island Plantation, 6800 First Coast Hwy, Amelia Island, FL 32034

**Web:** www.goodingco.com

**Phone:** 310.899.1960

**Cost:** $200 bidder registration includes catalog and admission for two, $75 auction catalog admits two, $30 per person at the door

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Three significant Porsches from Jerry Seinfeld’s collection
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In March, RM Sotheby’s reprises its role as the official auction house of the renowned Amelia Island Concours d’Elegance, offering some of the world’s most desirable automobiles.

The single-day sale has set numerous auction benchmarks in its 17-year history, and in 2015 achieved the highest-ever total for an auction held during the Amelia Island motoring week, with $60m in sales and an impressive 98% sales rate. The 2016 event is expected to build on this success, bringing a hand-selected roster of 100 elegant coachbuilt classics, important sports and racing cars and late-model collectibles to market.

Last year’s results: 99/101 cars sold / $60m

**Star Cars**

**1932 Ford Model 18 Edsel Ford speedster.** The very first collaboration of young stylist E.T. “Bob” Gregorie and Edsel Ford and just four owners from new. **RM Sotheby’s estimate: $1.2m–$1.4m**

**1931 Marmon Sixteen convertible sedan.** A concours-quality example, formerly part of the S. Ray Miller Collection. **RM Sotheby’s estimate: $600k–$750k**

**1989 Porsche 911 Turbo coupe.** In as-new condition, showing just over 1,100 miles. **RM Sotheby’s estimate: $240k–$300k**

**2003 Aston Martin DB AR1.** Number 89 of only 99 cars built, this DB AR1 shows less than 700 miles on the odometer. Beautifully presented in rare Medium Anthracite Metallic with dark red leather interior, it is equipped with a V12 engine and manual transmission. **RM Sotheby’s estimate: $225k–$275k**

**1989 Porsche 911 Turbo coupe**

**Preview:** Thursday, March 10, 10 a.m. to 6 p.m., Friday, March 11, 10 a.m. to 6 p.m.

**Auction:** Saturday, March 12, 11 a.m.

**Where:** The Ritz-Carlton, 4750 Amelia Island Pkwy, Amelia Island, FL 32034

**Web:** www.rmsotebys.com

**Phone:** 519.352.4575

**Cost:** Auction admission is limited to registered bidders. $300 registration includes auction catalog and admission for two
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Motostalgia will hit the ground running on Saturday, March 12, when they host their first Amelia Island sale. The consignment list is packed with exciting cars, from elegant pre-war tourers to ground-pounding American muscle to neck-snapping modern supercar classics. The venue is within walking distance of the Fernandina Beach Airport and offers convenient access to all the weekend festivities.

Star Cars

- 1930 Cord L-29
- 2011 Ferrari 599 Aperta
- 2011 Ferrari 599 GTO
- 2015 Land Rover Defender HUE166 Factory Heritage Edition
- 1956 Mercedes-Benz 190SL
- 1986 Ferrari 308 GTB
- 1967 Shelby GT500

Preview: Thursday, March 10, through Saturday, March 12, 10 a.m. to 9 p.m.
Auction: Saturday, March 12, 5 p.m. to 9 p.m.
Where: 4171 Amelia Island Pkwy, Fernandina Beach, FL 32034
Web: www.motostalgia.com
Phone: 512.813.0636
Cost: $100 bidder registration includes catalog, admission to auction and preview for two, $300 VIP bidder registration includes the aforementioned as well as seating, drinks and hors d’oeuvres.
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Auctions America kicks off its 2016 calendar with its 14th annual Fort Lauderdale auction, held at the Greater Fort Lauderdale/Broward County Convention Center. The 2016 event follows Auctions America’s most successful performance at the venue to date in 2015, an event that generated $21.3m in sales. The 2016 sale will see nearly 500 quality collector vehicles and select automobilia cross the auction stage, providing a wonderful showcase of automotive history for collectors and enthusiasts alike. Catering to a broad range of automotive tastes and budgets, the offerings span all segments of the market, from American classics to European sports cars, Detroit muscle, hot rods and customs.

**Last year’s results:** 368/495 cars sold / $21m

**Star Cars**

1948 Tucker 48. This example began life as the factory automatic-transmission test chassis. It was later completed by several enthusiasts using sourced parts and patterns taken from the excellent original Tucker at the Gilmore Car Museum, resulting in a highly detailed and authentic restoration. The Tucker has since been displayed at several concours, including the Concours d’Elegance of America at St. John’s, where it was awarded Best in Class in 2015. **Auctions America estimate: $950k–$1.25m**

1965 Shelby GT350. Equipped with its original engine, this example retains many original features, including correct wood-rimmed steering wheel, seat belts and a “cyclops eye” tachometer mounted on the dashboard. **Auctions America estimate: $350k–$450k**

1994 Porsche 911 Turbo 3.6. **Auctions America estimate: $200k–$250k**

1954 Buick Skylark convertible. Multiple-award-winning example. Powered by a 321-ci, 200-hp V8 Fireball engine and also has the Twin Turbine Dynaflow automatic transmission. Among a long list of additional features are 40-spoke Kelsey-Hayes chromed wire wheels, a telescopic antenna and power steering, brakes, four-way seat, top and windows. **Auctions America estimate: $175k–$200k**
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Barrett-Jackson sold 516 out of 523 cars at this sale last year, which works out to a 99% sales rate. Combined sales came to $21.6m, with an average sold price of $30k. The Barrett-Jackson “lifestyle event” is an experience unlike anything else in the auction world. There are dozens of vendor booths selling everything from automobilia to furniture, countless restaurants and acres of high-quality collector cars. Expect a vast selection of American muscle, outrageous customs, cool Corvettes and custom pickups, plus classic and modern Lambos, Ferraris and Maseratis.

**Last year’s results:** 516/523 cars sold / $22m

**Star Cars**

1957 Ford Thunderbird F-code. One of only 194 1957examples fitted with the Supercharged F-code engine. Desirable final-year “Baby Bird.” The long list of options and accessories includes power steering, power brakes, memory seats, power windows, Town & Country signal-seeking radio, rear-deck antenna, both porthole hard-top and soft-top assembly, a tonneau cover, fender skirt shields, backup lights and tinted glass.

1957 Ford Fairlane 500 Skyliner F-code. One of only seven supercharged F-code 1957 Ford Fairlane 500 Skyliner retractable hard tops. The original owner campaigned the Skyliner at top-level drag races, winning the national championship for his class in 1957 and 1958. The car was treated to a full concours-quality restoration and has never achieved less than first place on the show circuit. Extensive factory options and accessories include front bumper guards, power steering, power brakes, power windows, power seats, dual spotlights, windshield washers, Town & Country radio, factory clock, tissue dispenser, fender skirt shields, Continental kit, exhaust deflectors and backup lights.

1953 Buick Skylark Roadmaster. One of only 1,690 Skylarks produced in 1953. Stored for many years, with original paint and no rust. In 2004 the car underwent a total frame-off restoration costing $250k. Restoration receipts, photos and history included.

**Preview:** Friday, April 8, through Sunday, April 10, 8 a.m.*

**Auction:** Friday, April 8, through Sunday, April 10, 10 a.m.*

**Where:** South Florida Fairgrounds, 9067 Southern Blvd., West Palm Beach, FL 33411

**Web:** [www.barrett-jackson.com](http://www.barrett-jackson.com)

**Phone:** 480.421.6694

**Cost:** $50 three-day pass admits one adult. Discounts available for advance purchases, seniors, children, military personnel, and students. Pricing available at [www.barrett-jackson.com](http://www.barrett-jackson.com)

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The Houston Classic

The three-day Houston Classic Motorcar Weekend includes a Friday driving tour, Worldwide’s classic car auction on Saturday and the Concours d’Elegance of Texas on Sunday. The concours, now in its fifth year, benefits local and regional charities. Sales totaled $4.7m at the auction in 2015, with 66 out of 87 lots sold for an average price of $72k. A 1969 Chevrolet Camaro ZL1 took high-sale honors at $715k. Worldwide’s 2016 sale brings to market three silver L88 Corvette convertibles, all from a single prestigious collection.

**Star Cars**


1968 Chevrolet Corvette L88 convertible. One of only 80 L88 Corvettes built in 1968, with original documentation including the window sticker and Protect-O-Plate. It has multiple certifications from Corvette judge Al Grenning and features a factory M22 Rock Crusher heavy-duty manual transmission.

1969 Chevrolet Corvette L88 convertible. One of only 116 L88 Corvettes produced for 1969, and one of 10 with a 4.56:1 rear end. Original fuel-tank sticker and with Bloomington Gold certification.

1965 Porsche 356 SC. One owner from new. PCA national award winner with extensive file of documentation. It is a numbers-matching car with Porsche COA.

1930 Cadillac V16 all-weather phaeton with coachwork by Fleetwood. A CCCA 99.7-point car.

1912 Locomobile Model 30 Torpedo. A well-sorted, proven tour car with original coachwork.

1930 Packard 740 custom roadster. Formerly of the Ray Bowersox Collection, it is one of only 11 known remaining examples.
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Spring Auction Quick Takes

More classic-car sales from across the continent

**Mecum Auctions — Kansas City Spring**

Where: Kansas City, MO  
When: March 11–12  
Web: [www.mecum.com](http://www.mecum.com)  
Last year: 362/636 cars sold / $8.4m  
Mecum will offer about 750 collector cars at this well-established, twice-annual sale. American muscle, Corvettes, hot rods and pickups make up the bulk of the consignments, with a good selection of European sports and luxury cars thrown in for variety. A 2005 Ford GT was the top sale here a year ago at $275k, and the average sold price was $23k. Leading the star cars this time around is a 1970 Plymouth Barracuda convertible offered at no reserve.

**Silver Auctions — Arizona in the Spring**

Where: Fort McDowell, AZ  
When: March 18–19  
Web: [www.silverauctions.com](http://www.silverauctions.com)  
Last year: 76/162 cars sold / $850k  
Expect a good selection of quality collectibles at four- and five-digit prices at Silver’s twice-yearly Arizona auction. Classic American customs and performance cars are the staples here, alongside cool trucks, European luxury cruisers and Japanese sports cars. Many cars sell for under $10k.

**Mecum Auctions — Houston**

Where: Houston, TX  
When: April 14–16  
Web: [www.mecum.com](http://www.mecum.com)  
Last year: 645/929 cars sold / $25.2m  
This annual mega-sale sends about 1,000 cars across the block. Restored and preserved American muscle is very well represented. Sales totaled $25m here in 2015, with 645 out of 929 cars changing hands and an average sale price of $28k.

**The Branson Auction**

Where: Branson, MO  
When: April 15–16  
Web: [www.bransonauction.com](http://www.bransonauction.com)  
Last year: 124/172 cars sold / $2.3m  
This twice-annual sale takes place at the Hilton Branson Convention Center on the Lake Taneycomo waterfront in historic downtown Branson, MO. The selection is varied, with eclectic European sports cars offered alongside ground-pounding American muscle. Prices average $15k to $20k. Last year, 124 out of 172 cars went home to new garages for a combined $2.3m total. A 1953 Packard Caribbean convertible earned high-sale honors when it sold at $75k.

**Leake Auction Company — Dallas Spring**

Where: Dallas, TX  
When: April 15–17  
Web: [www.leakecar.com](http://www.leakecar.com)  
Last year: 269/422 cars sold / $6.3m  
Leake’s signature auction format uses dual auction blocks for double the excitement. It’s a super-high-energy show that keeps bidders on their toes. Classic trucks and Corvettes are always popular in Texas, and there will be plenty to choose from, but the top five cars here in 2015 were all late-model supercars: two Ferrari F430s at $135k and $150k, a 2014 BMW i8 at $176k and a 2006 Ford GT at $231k.

**Silver Auctions — Portland Spring**

Where: Portland, OR  
When: April 16  
Web: [www.silverauctions.com](http://www.silverauctions.com)  
Last year: 41/73 cars sold / $501k

American muscle is always prominent at Mecum’s Kansas City auction
This twice-annual sale is one of the Pacific Northwest’s few classic-car auctions. The consignments tend to be very affordable (sold cars averaged $8,100 here last year), ranging from Camaros and Corvettes to the totally unexpected. A 1957 Mercury Turnpike Cruiser clinched the top spot here last April when it found a new owner at $52k.

Auctions America — Auburn Spring
Where: Auburn, IN
When: May 5–7
Web: www.auctionsamerica.com
Last year: 199/299 cars sold / $5m

Nearly 300 muscle cars, classics, foreign sports cars and hot rods, along with a select range of memorabilia, cross the block during the 2016 Auburn Spring weekend. In addition to the auction, the weekend also features a swapmeet, car corral and the Antique Automobile Club of America’s Special Spring Meet, which will bring 300 more cars to the Auburn Auction Park grounds.

Mecum Auctions — Original Spring Classic
Where: Indianapolis, IN
When: May 17–22
Web: www.mecum.com
Last year: 921/1,401 cars sold / $42.6m

Dana Mecum’s Original Spring Classic is a weeklong event, with more than 2,000 vehicles expected for 2016. You can count on a broad selection of collectibles from across the collector-car spectrum at a range of price points, with a heavy helping of blue-chip muscle. Sold price averaged out to $33k per car last year, but one car cracked the two-comma barrier: a 1967 Shelby Cobra 427 roadster at $1,080,000.

Bonhams — Greenwich Concours d’Elegance
Where: Greenwich, CT
When: June 5
Web: www.bonhams.com
Last year: 82/194 cars sold / $7.5m

This very classy sale takes place in conjunction with the Greenwich Concours d’Elegance. The consignment list is always heavy on European sports cars and pre-war classics, such as the 1938 Bugatti Type 57C Stelvio cabriolet that was the high-seller last year at $1.6m. Average price per car works out to about $50k.

Leake — Tulsa
Where: Tulsa, OK
When: June 10–12
Web: www.leakecar.com
Last year: 513/689 cars sold / $11.6m

Leake usually sees about 700 cars on offer in Tulsa. With an average price per car of about $20k, there’s something for everyone, from top-tier Mopar muscle to cool custom VW Beetles. At this sale in 2015, a 1970 Dodge Hemi Challenger R/T tied for top-sale honors with a 1959 Mercedes-Benz 190SL convertible. Both sold at $165k.

Russo and Steele — Newport Beach 2016
Where: Newport Beach, CA
When: June 10–12
Web: www.russoandsteele.com
Last year: 173/343 cars sold / $7.4m

Russo and Steele’s famous “auction in the round” format is a spectacle unlike anything else in the industry. Bleachers flank the auction block on both sides, and attendees can come right down and inspect the cars as the bidding heats up. Russo puts an equal focus on big-block American muscle and European luxury sports cars. The top car here a year ago was a 2005 Porsche GT at $840k. Sales totaled $7.4m, with an average sold price of $24k.

Motostalgia — Indianapolis Brickyard Auction
Where: Indianapolis, IN
When: June 18
More: www.motostalgia.com

Motostalgia will pull out all the stops when they return to Indy for their second Brickyard auction. A 1932 Cadillac 3708 V12 Victoria convertible was the big sale here in 2015 at $308k. A 1955 Porsche 356 Super 1600 Speedster and a 1935 Talbot-Lago T150 sport cabriolet followed at $286k and $198k, respectively. Average price per car was $66k, and combined sales came to $4.3m.
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Photo Courtesy of Bill Warner

1996 Dodge Viper GTS: 3200 Miles

1957 Chevrolet Bel Air: Fuel-Injected 283

A Few of the Other Cars Currently in our Inventory

1947 Lincoln Continental Convertible
1959 Ford Galaxie
1965 Shelby GT350
1965 Corvette Stingray
1968 Chevrolet Camaro SS396
1996 Porsche GT2 EVO

1949 Mercury 2-Door
1962 Chevrolet Corvette
1965 Sunbeam Tiger Mark II
1967 Shelby GT500
1970 Ford Mustang Boss 429
2006 Ford GT Heritage Edition

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On March 13, the Amelia Island Concours d’Elegance enters its third decade with a glorious celebration showcasing some of the world’s finest automobiles, not only from the United States, but from all over the world. Each year, more than 250 cars grace the pristine show field of the Golf Club of Amelia Island. It’s an event that simply can’t be missed.

It all started 21 years ago when the Amelia Island Ritz-Carlton approached Bill Warner with a proposal to create a celebration of automobiles.

Warner knew he had a recipe for success. Florida’s picture-perfect winter weather, rolling sand dunes littered with breezy mature palms and moss-filled live oaks, set against a backdrop of the Atlantic Ocean and miles of golden sandy beaches, made for a heavenly setting. The Ritz-Carlton was already known as one of the world’s finest hotel chains. Coupled with that, Mercedes-Benz jumped on board to serve as the very first sponsor.

That first year, Warner and his team organized an event that drew 125 automobiles and 2,000 spectators and donated $35,000 to charity. Since those humble beginnings, the concours has donated more than $2.75 million to local charities.

The 2016 event will honor racing legend Hans-Joachim Stuck and will feature the rare and exotic Spanish marque Pegaso. On Sunday morning, the concours green will boast nearly 10% of Pegaso’s total production.

Other events leading up to the big show on Sunday include a silent auction, the Guardians of Porsche Wine Maker’s Dinner, the Reliable Carriers Eight Flags Road Tour and the RM Sotheby’s auction. RM Sotheby’s is the official auction partner of the concours. Cars and Coffee at the Concours is a free show on Saturday from 9 a.m. to 1 p.m. on the 10th and 18th fairways.

While “The Amelia” only grows in significance with each passing year, it has stayed true to its island roots. Its casual formality could be likened to gentlemanly elegance and grace without the need for a suit and tie. Add in the Southern hospitality that seems to have disappeared from other parts of Florida, and you have the world-class jubilee of motorcars we all enjoy so much.
Look for my booth at Amelia Island Concours d’Elegance

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**Boca Raton Concours d’Elegance**
Where: The Boca Raton Resort, 501 E. Camino Real, Boca Raton, FL 33432
When: February 19–21
Web: www.bocaratonconcours.com
Phone: 888.302.5439
Cost: $75 general admission; $125 Gourmet VIP; gala dinner tickets start at $500 per person
Charity: Boys and Girls Clubs of Broward County
Insider tip: Now in its 10th year, the Boca Raton Concours d’Elegance will feature Packards and other CCCA Full Classics. The Concours Grand Gala dinner will feature entertainment from comedian and car-guy Jay Leno. This year’s Annual Automotive Lifetime Achievement Awards will be presented to Stephen Cannon and Rita and Rick Case. One of the highlights of this weekend has little to do with cars — the Concours d’Gourmet. On Sunday, 30 of South Florida’s finest restaurants will prepare gourmet food and fine spirits for those with access to the Café Pavilion.

**Festivals of Speed Amelia Island**
Where: Omni Amelia Island Plantation & Resort, 39 Beach Lagoon Road, Fernandina Beach, FL 32034
When: March 11–12
Web: www.festivalsofspeed.com
Phone: 352.385.9450
Cost: $20, with children 12 and younger entering free; VIP Admission $125; $125 Luxury Lifestyle Cocktail Reception
Charity: Communities in Schools Nassau County
Insider tip: Festivals of Speed is a luxury-lifestyle event hosting its gathering on Amelia Island for the fourth year. Friday night is the cocktail reception in the 20,000-square-foot Omni Amelia Island Grand Ballroom — featuring a live band, premium cocktails and the world’s most exotic automobiles. On show-day Saturday, hundreds of vintage, modern and custom vehicles will be on display on the Plantation golf fairway.

**Pinehurst Concours d’Elegance**
Where: Pinehurst Resort, 80 Carolina Vista Drive, Pinehurst, NC 28374
When: April 30
Web: www.pinehurstconcours.com
Phone: 910.973.6594
Cost: $30–$50, free for children 12 and younger
Charity: USO North Carolina
Insider tip: Four years on, this event continues to challenge the accepted notions of what a concours should be. Electronic judging, military influences and big-name musical acts are just some of the outside-the-box thinking attracting more and more participants every year. The Commodores will perform live in concert following the awards ceremony.
Pinehurst
Concours d’Elegance

Saturday, April 30, 2016

Cars, Courage and Concert... The Pinehurst Way

Admission includes a post awards concert by The Commodores

www.pinehurstconcours.com • 910-973-6594
Keels & Wheels Concours d’Elegance
Where: Lakewood Yacht Club, 2425 NASA Parkway, Seabrook, TX 77586
When: April 23–24
Web: www.keels-wheels.com
Phone: 713.521.0105
Cost: $25 online in advance, $35 at the gate; kids 10 and younger enter free
Charity: Boys and Girls Harbor Inc.
Insider tip: The country’s largest gathering of boats and cars draws participants and spectators from all corners. Keith Martin returns as emcee. Roughly 40 classes for cars and 27 for boats ensure sufficient variety for everyone. All the judging takes place on Saturday, and awards for boats are handed out on Saturday afternoon, with the automotive awards occurring early Sunday afternoon. Free shuttle rides from the marked free-parking areas along NASA Parkway and Highway 146 will get you to the yacht club.

Greenwich Concours d’Elegance
Where: Roger Sherman Baldwin Park, 100 Arch Street, Greenwich, CT 06830
When: June 3–5
Web: www.greenwichconcours.com
Phone: 203.618.0460
Cost: $40 per day; $60 both days; children 12 and younger enter free
Charity: AmeriCares
Insider tip: The Greenwich Concours d’Elegance is two distinct concours back to back. Saturday is Concours Americana, followed by Concours International on Sunday. New this year on Saturday evening: a duPont Registry Live Party at L’Escale, the waterfront restaurant at the Delamar Hotel. Bonhams will host their annual sale on Sunday, June 5. A select display of former America’s Cup 12-meter yachts, as well as luxury yachts, will moor at neighboring Delamar Greenwich Harbor hotel during the weekend, courtesy of 12m Yacht Development Foundation.

The Quail Motorcycle Gathering
Where: Quail Lodge, 8205 Valley Greens Drive, Carmel, CA 93923
When: May 14, 10 a.m.
Web: www.signatureevents.peninsula.com
Phone: 831.620.8879
Cost: $75 adult; $60 military and student; $15 kids 3–12, with 2 and younger entering free
Charity: The California Highway Patrol 11-99 Foundation, Rancho Cielo and the Naval Postgraduate School Foundation
Insider tip: The Quail Motorcycle Gathering celebrates the evolution of the motorbike. Featured categories include Pre-1916 Motorcycles, 40th Anniversary of Superbike, BMW Classics, Extraordinary Bicycles and more. Two-wheeled wonders aren’t the only reason to visit Carmel in May — the gourmet barbecue lunch might just be worth the price of admission alone.
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The 14th Annual The Quail, A Motorsports Gathering invites you to participate in one of the world’s most exclusive concours held during Monterey Car Week by entering a vehicle from your private collection! The 2016 Celebrated Themes include: Rivalries of the Ages, 100th Anniversary of BMW, and A Retrospective of Laguna Seca Raceway. The Quail’s Traditional Classes include: Pre-War Sports and Racing, Post-War Racing, Post-War Sports (1945-1960), Post-War Sports (1961-1975), The Great Ferraris, Sports and Racing Motorcycles, and Supercars. To enter a vehicle from your private collection, obtain an application by calling +1 (831) 620-8879 or online at signatureevents.peninsula.com. Sponsorship and advertising opportunities are also available.

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Vintage Rallies

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26th Annual Bell Lexus Copperstate 1000
Where: Begins and ends in Tempe, AZ
When: April 10–13
Web: www.copperstate1000.com
Phone: 602.307.2007
Cost: $6,850 (double occupancy, meals included)
Eligibility: 90 cars built pre-1973
Insider Tip: This Southwest classic kicks off with the Copperstate Cruise-in on April 10 at Tempe Diablo Stadium, where the public can gaze at the gorgeous cars from 8 a.m. to 11 a.m. Admission to the cruise-in is free. The 2016 route is secret and will be released only to participants. That said, the 1,000 miles of this rally include some of the best two-lane highways in the United States. Participants can expect a police escort for all 1,000 miles to aid in trouble-free motoring. Full-time mechanics will rescue vintage cars and drivers of vintage cars.

26th Annual California Mille
Where: Begins in San Francisco and travels over California’s Central Coast and mountains. The event ends in the Carmel Valley
When: April 24–28
Web: www.californiamille.com
Phone: 415.479.9940
Cost: $7,000 (double occupancy, meals included)
Eligibility: 60 cars limited to the type built and raced prior to January 1958
Insider Tip: The California Mille still carries the spirit of Martin Swig, and this great event travels over 1,000 miles of the best driving roads in the state, which coincidentally tend to be free of extraneous traffic. And the food, wine and conversation ain’t half bad, either. Entries range from diminutive Porsche Speedsters to hulking Panamericana Lincolns, and the route never fails to bring out the best in each.

24th Annual New England 1000
Where: This year’s route is in New York’s famous Adirondack Mountains with plenty of twisty, two-lane driving and visits to Lake Placid, Cooperstown and Clayton.
When: May 22–27
Web: www.vintagerallies.com
Phone: 860.364.0311
Cost: $6,000 (double occupancy, meals included)
Eligibility: 50 cars built pre-1990
Insider Tip: Rich and Jean Taylor know a thing or two about putting on a great rally, and each trip includes luxury hotels, great restaurants and adventurous lunch stops. Everything is handled for you, from route directions to luggage handling. Your only personal expense on the tour is gasoline.

Conceptual artist, Heidi Mraz, creates intoxicating works of art that celebrate the beauty and provenance of the world’s most iconic cars & marques. Automotive assemblages, built from a palette of ripped car magazines, auction catalogs and historical data, reveal a deeper narrative up close. Mraz skillfully puzzles together car portraits using thousands of layered fragments copied from manuals, schematics, test notes, sale sheets, press clippings, ads, handwritten letters, certifications, photographs and more. Her automotive portraits give viewers an irresistible peek into a car’s storied past.

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## BY THE NUMBERS

### Top 50 U.S. Sales From Spring 2015*

*U.S. auction sales only, March 1–May 12, from the SCM Platinum Auction Database

<table>
<thead>
<tr>
<th>Rank</th>
<th>Model</th>
<th>Sold Price</th>
<th>Lot#</th>
<th>Auction Location</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>1962 Ferrari 400 Superamerica SWB cabriolet</td>
<td>$7,645,000</td>
<td>222</td>
<td>RM Sotheby’s, Fort Worth, TX</td>
<td>5/2/2015</td>
</tr>
<tr>
<td>2</td>
<td>1960 Ferrari 400 Superamerica SWB cabriolet</td>
<td>$6,380,000</td>
<td>145</td>
<td>RM Sotheby’s, Amelia Island, FL</td>
<td>3/14/2015</td>
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<tr>
<td>3</td>
<td>1934 Packard Twelve Individual Custom coupe</td>
<td>$4,180,000</td>
<td>233</td>
<td>RM Sotheby’s, Fort Worth, TX</td>
<td>5/2/2015</td>
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<td>4</td>
<td>1955 Jaguar D-type racer</td>
<td>$3,675,000</td>
<td>135</td>
<td>RM Sotheby’s, Amelia Island, FL</td>
<td>3/14/2015</td>
</tr>
<tr>
<td>5</td>
<td>1935 Duesenberg Model SJ town car</td>
<td>$3,630,000</td>
<td>231</td>
<td>RM Sotheby’s, Fort Worth, TX</td>
<td>5/2/2015</td>
</tr>
<tr>
<td>6</td>
<td>1931 Duesenberg Model J convertible</td>
<td>$3,520,000</td>
<td>244</td>
<td>RM Sotheby’s, Fort Worth, TX</td>
<td>5/2/2015</td>
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<tr>
<td>7</td>
<td>1967 Ferrari 275 GTB/4 coupe</td>
<td>$3,300,000</td>
<td>44</td>
<td>Gooding &amp; Co., Amelia Island, FL</td>
<td>3/13/2015</td>
</tr>
<tr>
<td>(Tie)</td>
<td>1972 Ferrari 365 GTB/4 Daytona Spyder</td>
<td>$3,300,000</td>
<td>183</td>
<td>RM Sotheby’s, Amelia Island, FL</td>
<td>3/14/2015</td>
</tr>
<tr>
<td>9</td>
<td>1935 Mercedes-Benz 500/540K Cabriolet A</td>
<td>$3,025,000</td>
<td>138</td>
<td>RM Sotheby’s, Amelia Island, FL</td>
<td>3/14/2015</td>
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<tr>
<td>10</td>
<td>1963 Ferrari 400 Superamerica LWB Aerodinamico coupe</td>
<td>$2,860,000</td>
<td>196</td>
<td>RM Sotheby’s, Fort Worth, TX</td>
<td>5/2/2015</td>
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<tr>
<td>11</td>
<td>1931 Alfa Romeo 6C 1750 Gran Sport Spider</td>
<td>$2,420,000</td>
<td>165</td>
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<td>12</td>
<td>1938 Bugatti Type 57C Aravis cabriolet</td>
<td>$2,337,500</td>
<td>186</td>
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<td>13</td>
<td>1971 Lamborghini Miura SV coupe</td>
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<tr>
<td>14</td>
<td>1934 Packard Twelve coupe</td>
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<td>5/2/2015</td>
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<td>15</td>
<td>1988 Jaguar XJR-9 racer</td>
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<td>RM Sotheby’s, Amelia Island, FL</td>
<td>3/14/2015</td>
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<tr>
<td>16</td>
<td>1967 Shelby Cobra 427 Semi-competition roadster</td>
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<td>18</td>
<td>1962 Shelby Cobra 289 Competition roadster</td>
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<td>5/2/2015</td>
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<td>19</td>
<td>1930 Cadillac 452A V16 convertible</td>
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<td>20</td>
<td>1959 Mercedes-Benz 300SL Roadster</td>
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<tr>
<td>21</td>
<td>1930 Cord L-29 town car</td>
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<td>135</td>
<td>Bonhams, Amelia Island, FL</td>
<td>3/12/2015</td>
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<tr>
<td>(Tie)</td>
<td>1938 Packard Eight cabriolet</td>
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<tr>
<td>23</td>
<td>1908 American Underslung 50-hp roadster</td>
<td>$1,738,000</td>
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<td>3/12/2015</td>
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<td>24</td>
<td>1962 Chevrolet Corvette Gulf Oil racer</td>
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<td>251</td>
<td>RM Sotheby’s, Fort Worth, TX</td>
<td>5/2/2015</td>
</tr>
</tbody>
</table>

1962 Ferrari 400 Superameria SWB cabriolet, sold for $7.7m at RM Sotheby’s, Fort Worth, TX
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<table>
<thead>
<tr>
<th>Rank</th>
<th>Model</th>
<th>Sold Price</th>
<th>Lot#</th>
<th>Auction Location</th>
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<tr>
<td>26</td>
<td>1953 Ferrari 212 Europa coupe</td>
<td>$1,550,000</td>
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<td>1953 Aston Martin DB2/4 drophead coupe</td>
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<td>1931 Marmon Sixteen convertible</td>
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<td>29</td>
<td>1963 Mercedes-Benz 300SL Roadster</td>
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<td>3/13/2015</td>
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<td>30</td>
<td>1957 Mercedes-Benz 300SL Roadster</td>
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<td>Gooding &amp; Co., Amelia Island, FL</td>
<td>3/13/2015</td>
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<td>32</td>
<td>1955 Lincoln Indianapolis Exclusive Study</td>
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<td>33</td>
<td>1992 Ferrari F40 coupe</td>
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<td>2011 Ferrari 599 SA Aperta</td>
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<td>1930 Duesenberg Model J sweep-panel dual-cowl phaeton</td>
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<td>36</td>
<td>1955 Bentley R-type Continental sedan</td>
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<td>37</td>
<td>1956 Mercedes-Benz 300Sc cabriolet</td>
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<td>38</td>
<td>1967 Shelby Cobra 427 roadster</td>
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<td>F183</td>
<td>Mecum, Indianapolis, IN</td>
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<td>39</td>
<td>1934 Packard Twelve Individual Custom convertible</td>
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<td>5/2/2015</td>
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<td>40</td>
<td>1932 Stutz DV32 Super Bearcat convertible</td>
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<td>1955 Austin-Healey 100S roadster</td>
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<td>1938 Delahaye 135 M5 coupe</td>
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<td>1963 Shelby Cobra 289 roadster</td>
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<tr>
<td>45</td>
<td>1961 Mercedes-Benz 300SL Roadster</td>
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<td>47</td>
<td>1967 Ferrari 330 GTC coupe</td>
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<td>1973 Porsche 911 Carrera RS 2.7 Touring coupe</td>
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<td>49</td>
<td>1968 Toyota 2000GT coupe</td>
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<td>50</td>
<td>1953 Cunningham C3 coupe</td>
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<td>RM Sotheby’s, Fort Worth, TX</td>
<td>5/2/2015</td>
</tr>
</tbody>
</table>

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